



Department of
**Labor & Workforce
Development**

Key Performance Indicators Opening Conversation PY23

“Let us become the best public workforce system in the nation.”

-Governor Bill Lee

Set strategic objective(s)

Federal Government

WIOA

1. Increase **access to education, training and employment**- particularly for people with significant barriers to employment.
2. Create a comprehensive, high-quality workforce development system by **aligning workforce investment, education, and economic development**.
3. Improve the **quality and labor market relevance** of workforce investment, education and economic development efforts.
4. Promote improvement in the structure and **delivery of services**.
5. **Secure living wages, meet employer need**, and enhance the productivity and competitiveness of Tennessee.

Full text: <https://www.congress.gov/bill/113th-congress/house-bill/803/text>

We are WIOA



Federal performance measures

PY21 Q3 WIOA Core Performance Measures	Tennessee						
	Adult Measures			Dislocated Worker	Youth		
	Pass/Fail		Pass		Pass/Fail		Pass
	Negotiated	Actual	% of Goal		Negotiated	Actual	% of Goal
Exiters		3798		Exiters		1047	
Participants Served		7759		Participants Served		2010	
EER 2nd Qtr after exit	81.50%	84.90%	104%	EER 2nd Qtr after exit	81.00%	86.60%	107%
EER 4th Qtr after exit	80.20%	82.60%	103%	EER 4th Qtr after exit	81.00%	84.20%	104%
Med. Earnings	\$ 6,900	\$ 8,027	116%	Med. Earnings	\$ 7,900	\$ 8,649	109%
Cred. Attainment	69.00%	70.80%	103%	Cred. Attainment	70.60%	67.30%	95%
MSG	62.00%	66.90%	108%	MSG	61.20%	68.50%	112%
	Pass/Fail		Pass	Wagner-Peyser	Pass/Fail		Pass
	Negotiated	Actual	% of Goal		Negotiated	Actual	% of Goal
Exiters		1922		Exiters		21427	
Participants Served		4198		Participants Served		27201	
EER 2nd Qtr after exit	77.20%	82.80%	107%	EER 2nd Qtr after exit	59%	68.30%	116%
EER 4th Qtr after exit	76.50%	81.50%	107%	EER 4th Qtr after exit	64.20%	64.50%	100.47%
Med. Earnings	\$ 3,720	\$ 5,447	146%	Med. Earnings	\$ 5,435	\$ 6,797	125%
Cred. Attainment	59.80%	62.20%	104%				
MSG	54.20%	51.80%	96%				

Federal performance measures

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We got this locked down

Federal performance measures

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Federal performance

1

LWDB A

- serves 160 participants
- of these 128 find jobs

LWDB B

- serves 15 participants
- of these 13 find jobs

Federal performance

1

LWDB A

- serves 160 participants
- of these 128 find jobs

LWDB B

- serves 15 participants
- of these 13 find jobs

Which of these LWDBs would be considered most successful?

Federal performance

1

LWDB A

- serves 160 participants
- of these 128 find jobs

LWDB B

- serves 15 participants
- of these 13 find jobs

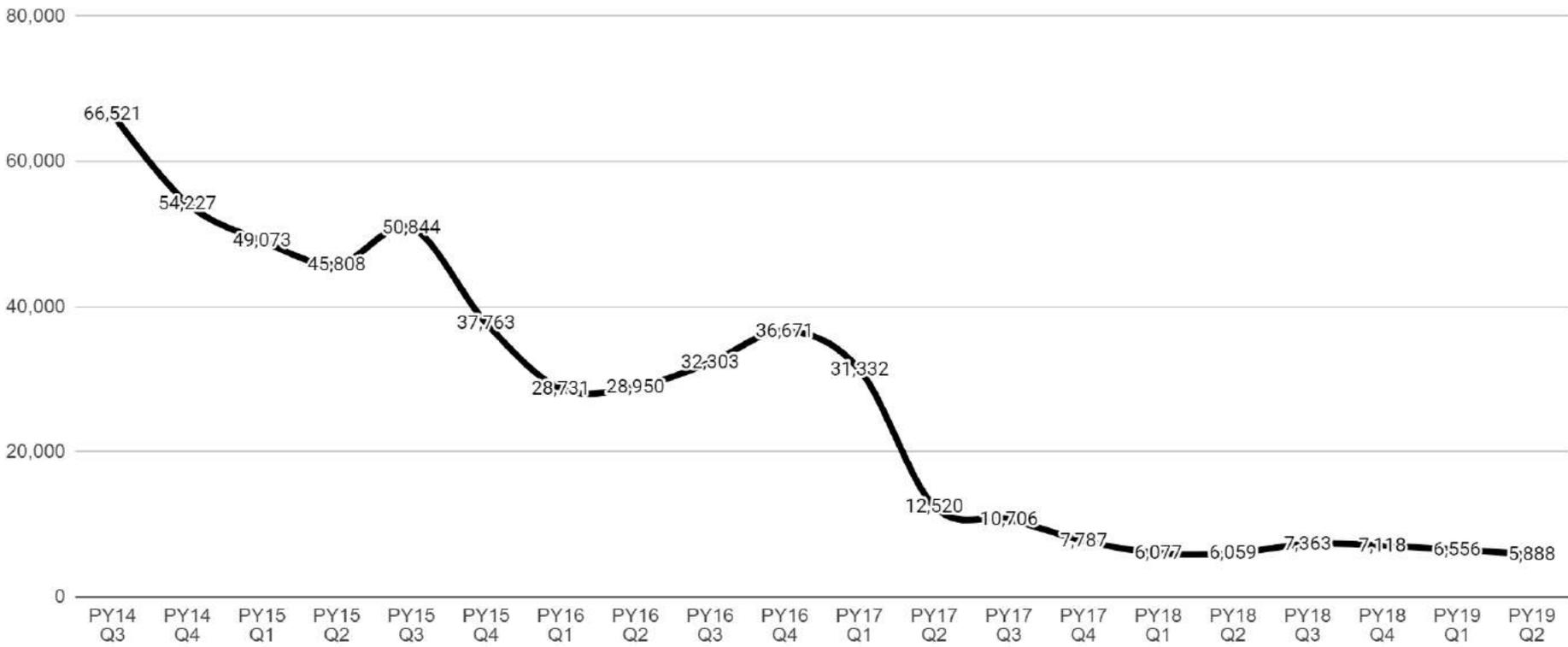
Which of these LWDBs would be considered most successful?

According to the Federal Performance Measures,
LWDA B would be considered more successful.

Result

Wagner-Peyser

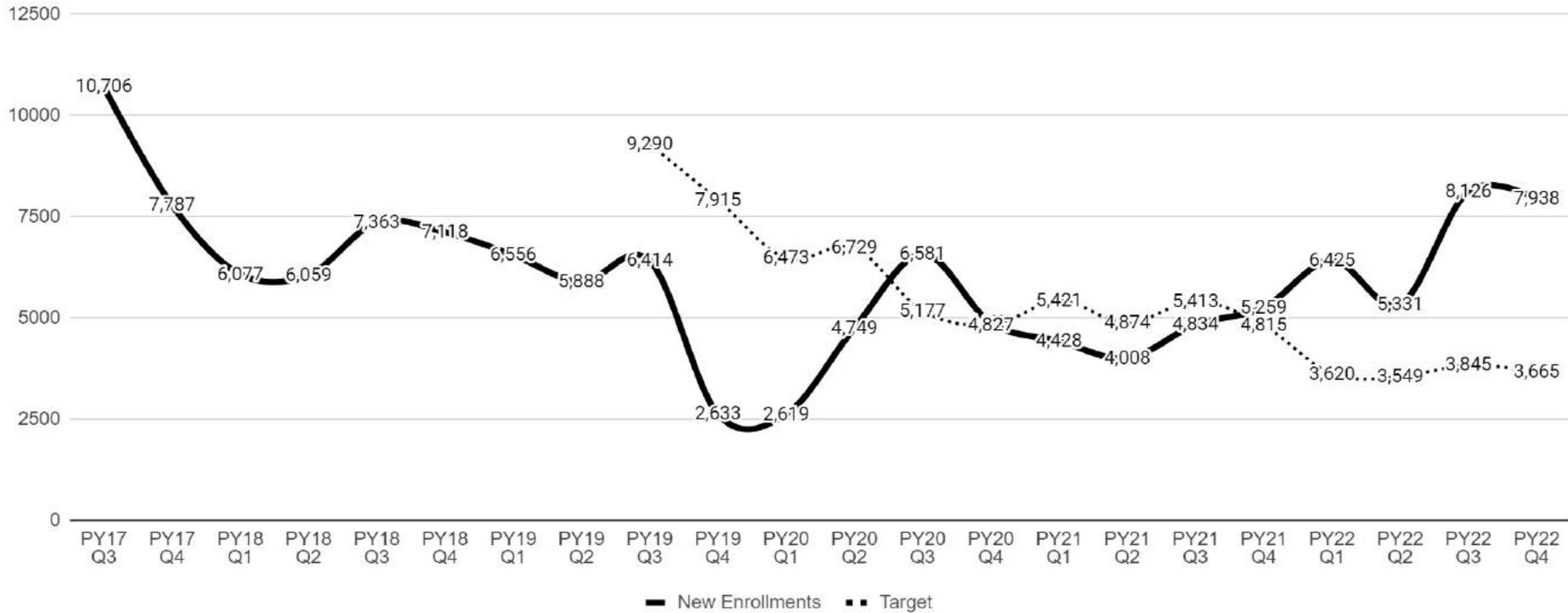
New Enrollment



Result

Wagner-Peyser

New Enrollments



Federal performance measures

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1

2

Federal performance measures

3	PY21 Q3 WIOA Core Performance Measures		
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1

1. Cohorts

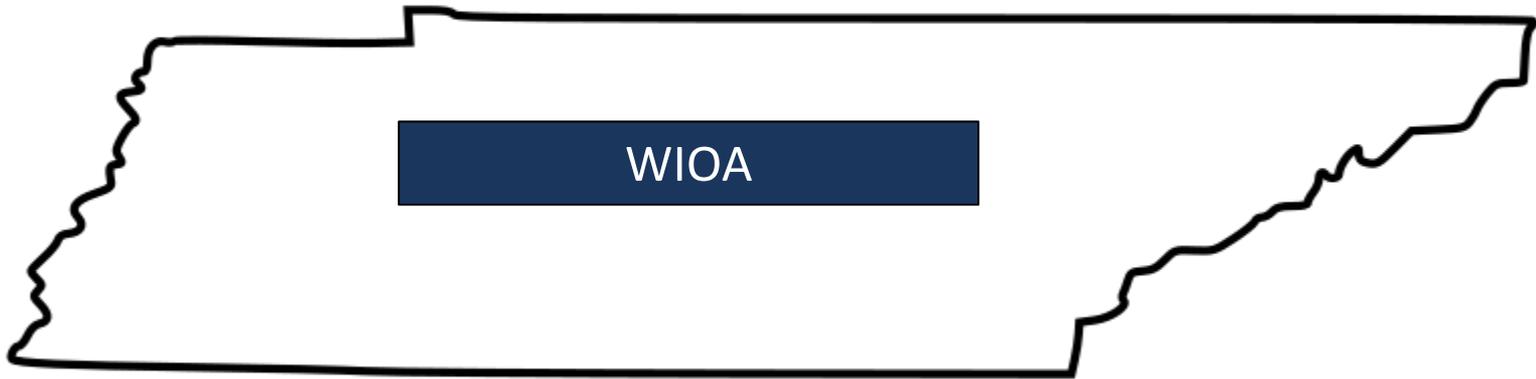
3 Each 'scorecard' is titled with a single date, but is representative of **five overlapping cohorts**- making analysis difficult.

Report Due Dates (October 1)	Program Year 2019				Program Year 2020				Program Year 2021				Program Year 2022				Program Year 2023				Program	
	PY19 Q2	PY19 Q3	PY19 Q4	PY20 Q1	PY20 Q2	PY20 Q3	PY20 Q4	PY20 Q1	PY20 Q2	PY20 Q3	PY20 Q4	PY20 Q1	PY20 Q2	PY20 Q3	PY20 Q4	PY20 Q1	PY20 Q2	PY20 Q3	PY20 Q4	PY20 Q1	PY20 Q2	
Number Served (Reportable Individual)																						
Number Exited (Reportable Individual)																						
Funds Expended																						
Number Served (Participant)																						
Number Exited (Participant)																						
Employment Rate 2nd Quarter After Exit																						
Employment Rate 4th Quarter After Exit																						
Median Earnings 2nd Quarter After Exit																						
Credential Attainment within 4 Quarters After Exit																						
Measurable Skill Gains																						
Effectiveness in Serving Employers																						
Veterans' Priority of Service																						
	Calendar Year 2020				Calendar Year 2021				Calendar Year 2022				Calendar Year 2023				Calendar Year 2024					

“We have to ensure that we are measuring the right things.”

-Commissioner Thomas

Let's look at WIOA within the context of Tennessee



Constructive feedback

Key Performance Measure Development

1. Focus on **WIOA-wide objectives**, rather than program-specific goals.
2. Where possible, shift to **outcome-based measures**.
Programmatic *effectiveness* is more important than activity (being busy).

- Drive to 55

1. Increase **access to education**, training and employment- particularly for people with significant barriers to employment.
2. Create a comprehensive, high-quality workforce development system by **aligning workforce investment, education, and economic development**.
3. Improve the quality and labor market relevance of workforce investment, education and economic development efforts.
4. Promote improvement in the structure and **delivery of services**.
5. Secure living wages, **meet employer need**, and **enhance the productivity and competitiveness of Tennessee**.

- Drive to 55
- Increase Labor Force Participation

1. Increase access to education, training and employment- particularly for people with significant barriers to employment.
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- Drive to 55
- Increase Labor Force Participation
- **Secure Living Wages**

1. Increase access to education, training and employment- particularly for people with significant barriers to employment.
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5. **Secure living wages, meet employer need, and enhance the productivity and competitiveness of Tennessee.**

MIT's Living Wage

MIT's Living Wage model has three components:

1. Geography
2. Household size
3. Household make-up

LIVING WAGE CALCULATOR
User's Guide / Technical Notes

2022-2023 Update

Prepared for Amy K. Glasmeier, Ph.D.

Original Author: Carey Anne Nadeau

Updated by Amy K. Glasmeier on 02/01/2023, with the assistance of Chet Swalina

Department of Urban Studies and Planning
Massachusetts Institute of Technology
77 Massachusetts Ave., Room 7-346
Cambridge, MA 02139

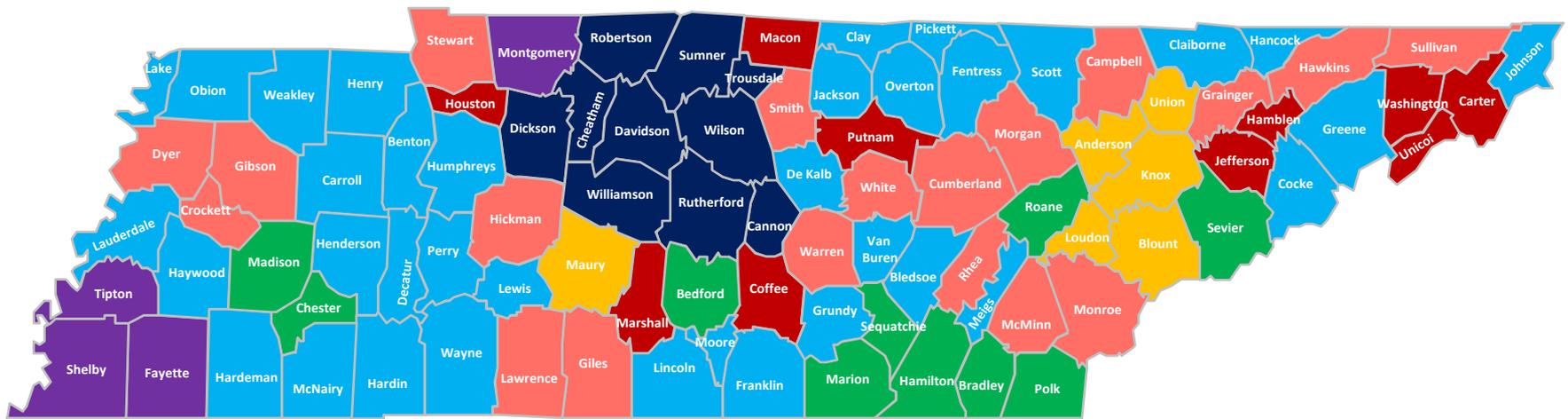
MIT living wage calculator: <https://livingwage.mit.edu/states/47/locations>

Technical documentation: <https://livingwage.mit.edu/resources/Living-Wage-Users-Guide-Technical-Documentation-2023-02-01.pdf>

MIT's Living Wage

MIT's Living Wage model has three components:

1. Geography



Possible improvements:

- Rather than use these 'wage buckets' use MIT's county wage tables

MIT's Living Wage

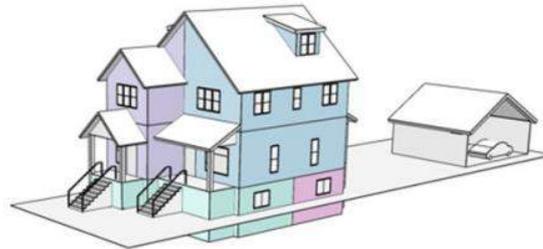
MIT's Living Wage model has three components:

2. Household size



House + Laneway

3 Units
0.86 FSR



Duplex + Suites

4 Units
0.7 FSR



MCD + Infill

6 Units
0.85 FSR

MIT's Living Wage

MIT's Living Wage model has three components:

3. Household make-up

1 ADULT				2 ADULTS (1 WORKING)				2 ADULTS (BOTH WORKING)			
0 Children	1 Child	2 Children	3 Children	0 Children	1 Child	2 Children	3 Children	0 Children	1 Child	2 Children	3 Children

What are signs of a good job?

1. Recruitment and hiring
 - Underserved community hires
 - **Skills-based evaluation** (rather than behavioral-based interviewing) allowing non-traditional career pathways to employment
2. Benefits
 - **Full *and* part-time employees**
 - Workers are encouraged to make use of those benefits
3. DEIA
 - All workers are respected and treated fairly
 - **No systematic barriers to advancement**
 - Disability accommodations are readily available
4. Empowerment and representation

Eight key principals of a good job TEGl 07-22:

<https://www.dol.gov/sites/dolgov/files/ETA/advisories/TEGL/2022/TEGL%2007-22/TEGL%2007-22%20%28Complete%20PDF%29.pdf>

What are signs of a good job?

5. Job security and working conditions
 - Adequate hours and predictable schedules
 - Temporary or contractual work is minimized
6. Organizational culture
 - Workers are valued and feedback is regularly received by an active and engaged leadership
7. Pay
 - Stable and predictable living wage
 - Fair, transparent, equitable and pay increases along with increased skill and experience
8. Skills and career advancement
 - Opportunities and tools to progress to future jobs

If this sounds fun, email me at Benjamin.Passino@tn.gov

Eight key principals of a good job TEGL 07-22:

<https://www.dol.gov/sites/dolgov/files/ETA/advisories/TEGL/2022/TEGL%2007-22/TEGL%2007-22%20%28Complete%20PDF%29.pdf>

Constructive feedback

1. Focus on **WIOA-wide objectives**, rather than program-specific goals.
2. Lean in on **outcome-based measures**. Programmatic effectiveness is a higher priority than activity (being busy).
 - Reduced programmatic KPIs from 23 to 13

Responding to feedback

1. Reduced programmatic KPIs from 23 to 13*

Responding to feedback

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Funding Dependent	On-Hold
Incumbent Worker and On-the-Job Training <i>NewEnrollment</i>	Families First <i>Post-Secondary Completions</i>
National Dislocated Worker <i>[GRANT NAME]- NewEnrollment</i>	Families First <i>Wage Attainment: \$14.79 per hour or more</i>

* LWDB Northern Middle tracks Incumbent Worker

Responding to feedback

1. Reduced programmatic KPIs from 23 to 13*

Funding Dependent	On-Hold
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National Dislocated Worker <i>[GRANT NAME]- NewEnrollment</i>	Families First <i>Wage Attainment: \$14.79 per hour or more</i>

2. Introducing living wages as the first WIOA-wide and outcome-based measure

* LWDB Northern Middle tracks Incumbent Worker

Constructive feedback

1. Focus on **WIOA-wide objectives**, rather than program-specific goals.
2. Lean in on **outcome-based measures**. Programmatic effectiveness is a higher priority than activity (being busy).
3. Pursue opportunities for **additional funding** for core programs.

Constructive feedback

1. Focus on **WIOA-wide objectives**, rather than program-specific goals.
2. Lean in on **outcome-based measures**. Programmatic effectiveness is a higher priority than activity (being busy).
3. Pursue opportunities for **additional funding** for core programs.
4. Negotiate **KPI targets sooner**, enabling KPIs to be written into provider's contracts.

Two years of guidance

PY23 Key Performance Indicators	PY22 Target	PY23 Target	Forecasted Target-PY24	Narrative
Adult, Dislocated Worker, New Enrollment	4,890	4,928	5,313	Baseline +5%: 3 year average (PY19 Q4 to PY22 Q3)
Apprenticeship, Peak Enrollment	NEW!	6,774	7,150	Baseline +10%
Apprenticeship, State Certified Pre-Apprenticeship Programs	NEW!	55	60	Baseline +10%
Jobs for Veterans, New Enrollment	440	442	448	3 yr. baseline + 13% (2020 Q2 to 2023 Q1) +5%
Justice-Involved Individuals, New Enrollment	1,828	TBD	TBD	Likely to align with CFG goal
Reemployment Services, Co-enrollment	196	236	236	Full alignment with RESEA guidance
Senior Employment, New Enrollment	49	56	56	1/3 of SCSEP slots
SNAP Employment and Training, New Enrollment	NEW!	3,386	3,590	Baseline: 3 year average (PY19 Q4 to PY22 Q3) + 10%
Trade Adjustment Assistance, Co-enrollment with Dislocated Worker	90%	90%	90%	Maintain PY22 KPI
Wagner-Peyser, New Enrollment	14,679	23,048	23,133	Baseline +15.5%: 3 year average (PY19 Q4 to PY22 Q3)
Youth, New Enrollment	1,939	2,149	2,394	Baseline: 3 year average (PY19 Q4 to PY22 Q3) + 5%
Youth Work Experience, New Enrollment	NEW!	4,272	Funding Dependent	Sum of proposals for 'SYEP' phase 2
In-School Youth, New Enrollment	600	645	718	30% of negotiated new Youth enrollment.

PY23 Pilot	PY22 Target	Proposed PY23 Target	Forecasted Target-PY24	Narrative
Living Wage <i>Participants who received a MIT Living Wage w/in 1 year of exit</i>	NEW!	3,816	TBD	Most Recent 12 Months': 2021

Funding-Dependent KPIs	PY22
National Dislocated Worker- [GRANT NAME] <i>New Enrollment</i>	X
Incumbent Worker and On-the-Job Training <i>New Enrollment</i>	NEW!

PY23 LWDB feedback

1. Carrying capacity

“Increasing enrollment targets while decreasing funding year over year compromises service delivery quality.”

-LWDB Southeast

2. What is the American Job Center’s impact on individual’s ability to secure [living wages](#)?

3. Incumbent worker

4. State KPI points of contact.

You are here

2023

March 24 • Set out strategic objective(s)

April • Develop corresponding measure(s)

May 18 • Determine where we are (baseline)

June 6 • Set where we are going- State goal

June 12 • Develop guidelines for Grand Planning Regions / Providers

New *June 23* • LWDA's receive proposed targets from WIR²ED

- This change, in alignment with Federal Performance target negotiation, streamlines KPI discussions by reducing LWDB burden.

July 20 • LWDA's respond with feedback

- 
- Negotiate targets before July 1st
 - SWDB reviews on a quarterly basis

2023 KPI Development

How big is the pie?

Complete



How do we slice it?

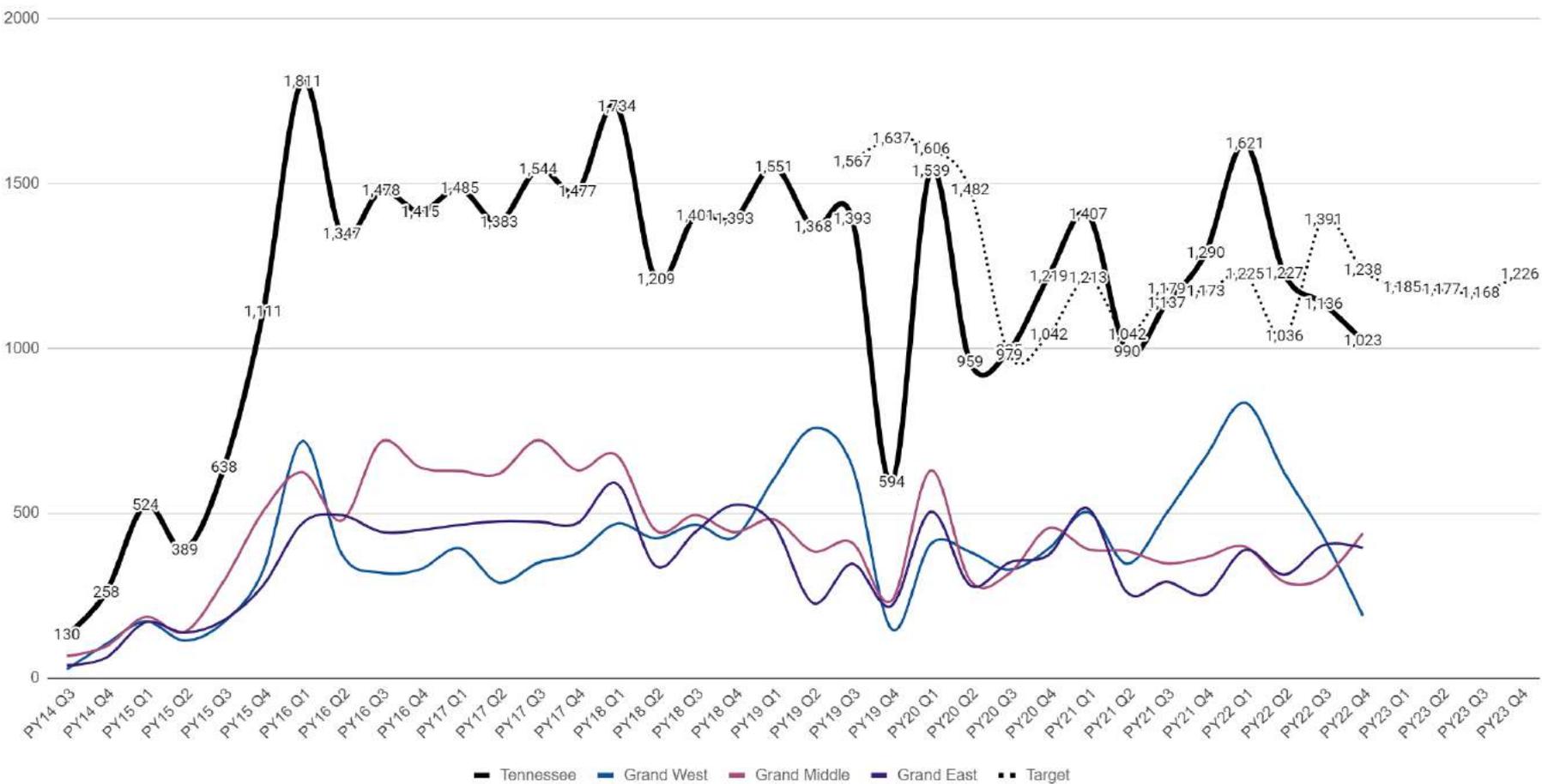
In Progress



Adult and Dislocated Worker *new enrollment*

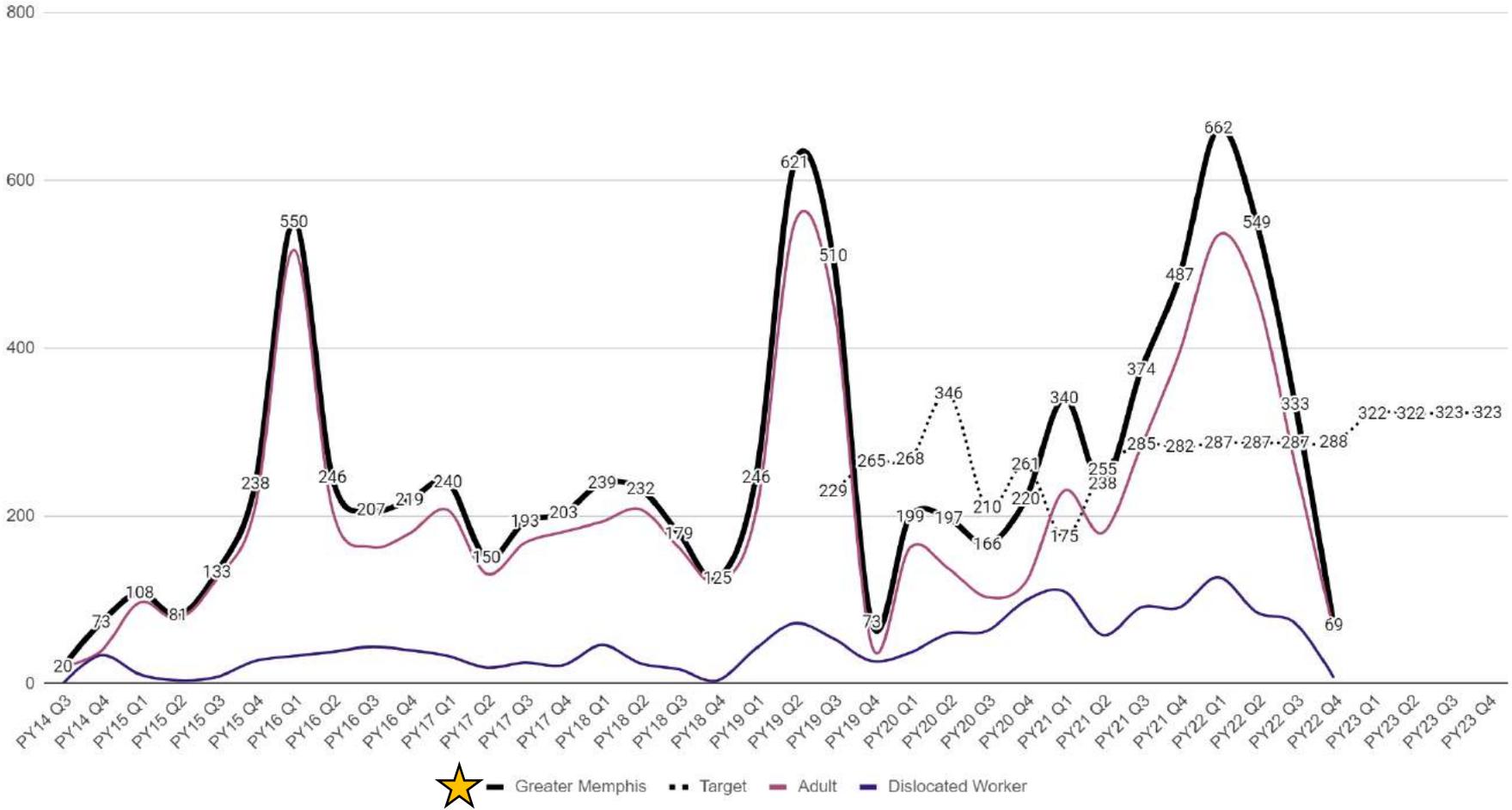
Adult and Dislocated Worker programs

New Enrollments by Program



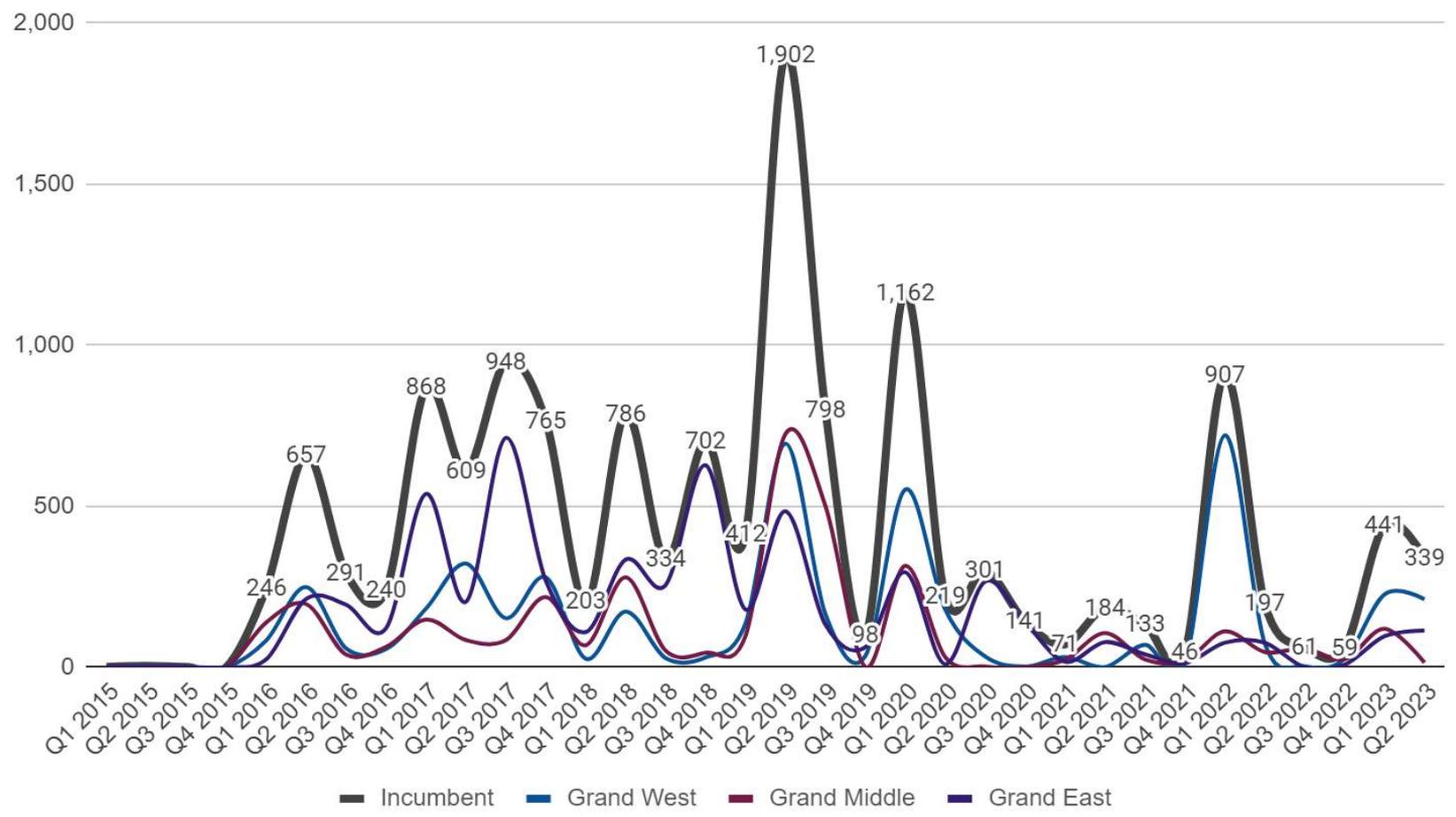
Adult and Dislocated Worker *new enrollment*

Adult and Dislocated Worker programs
New Enrollments by Program



Incumbent Worker *new enrollment*

Incumbent Worker
New Enrollment



2. Incumbent worker

If we designate and track \$300k for incumbent workers to serve 150 workers, can the Title I Adult and Dislocated Worker KPI be lowered?

-LWDB Northern Middle

Learning Opportunity, for the State

1. Adult and Dislocated Worker would like to work with Strategic Business Solutions on setting up a training directed at how participants may be enrolled and goals achieved without the use of direct participants costs like ITAs or supportive services.

Perhaps naming this population something like [Service Based Participants \(SBPs\)](#) as to further clarify this opportunity along with a menu of services through a Technical Assistance Tuesday.

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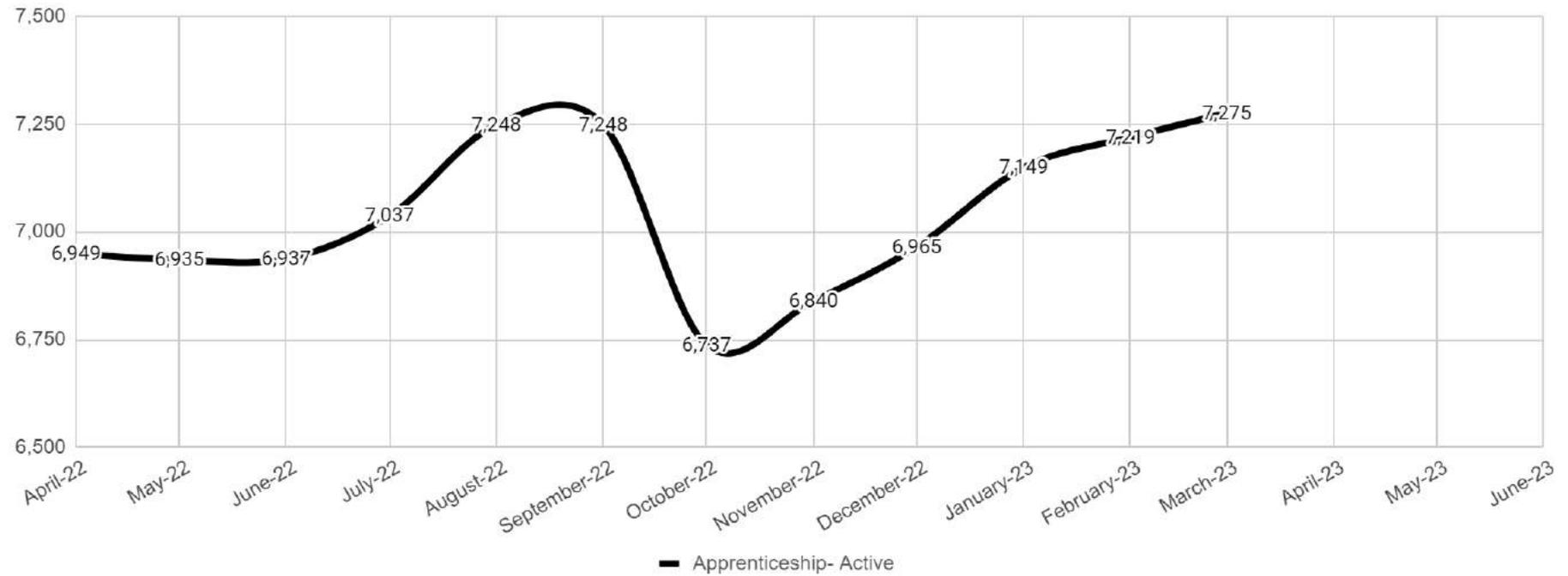
Perhaps naming this population something like [Service Based Participants \(SBPs\)](#) as to further clarify this opportunity along with a menu of services through a Technical Assistance Tuesday.

2. We can work with Grants and Budgets to [proactively](#) determine whether funds [redirect funds](#) to high performing LWDBs.

Apprenticeship *peak enrollment*

Apprenticeship

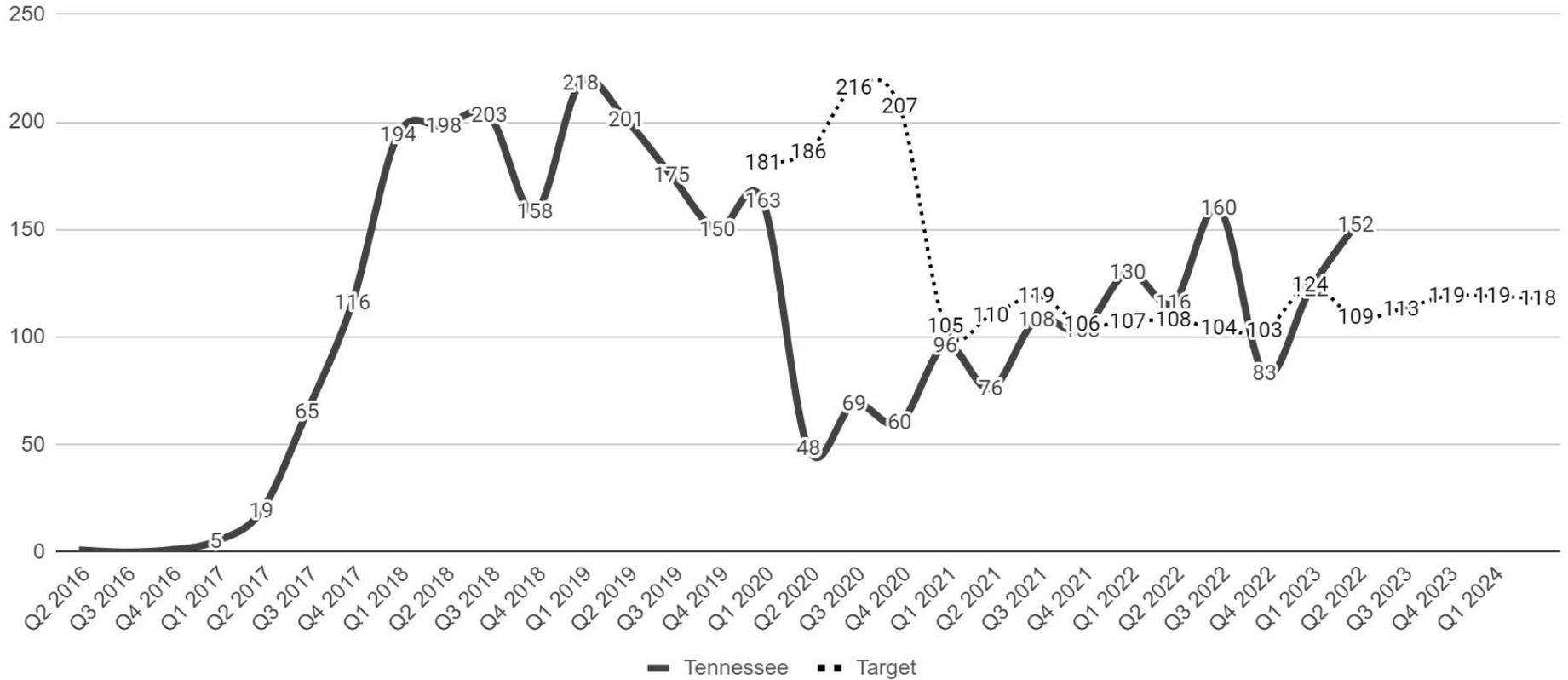
Active



Jobs for Veterans *new enrollment*

Jobs for Veterans

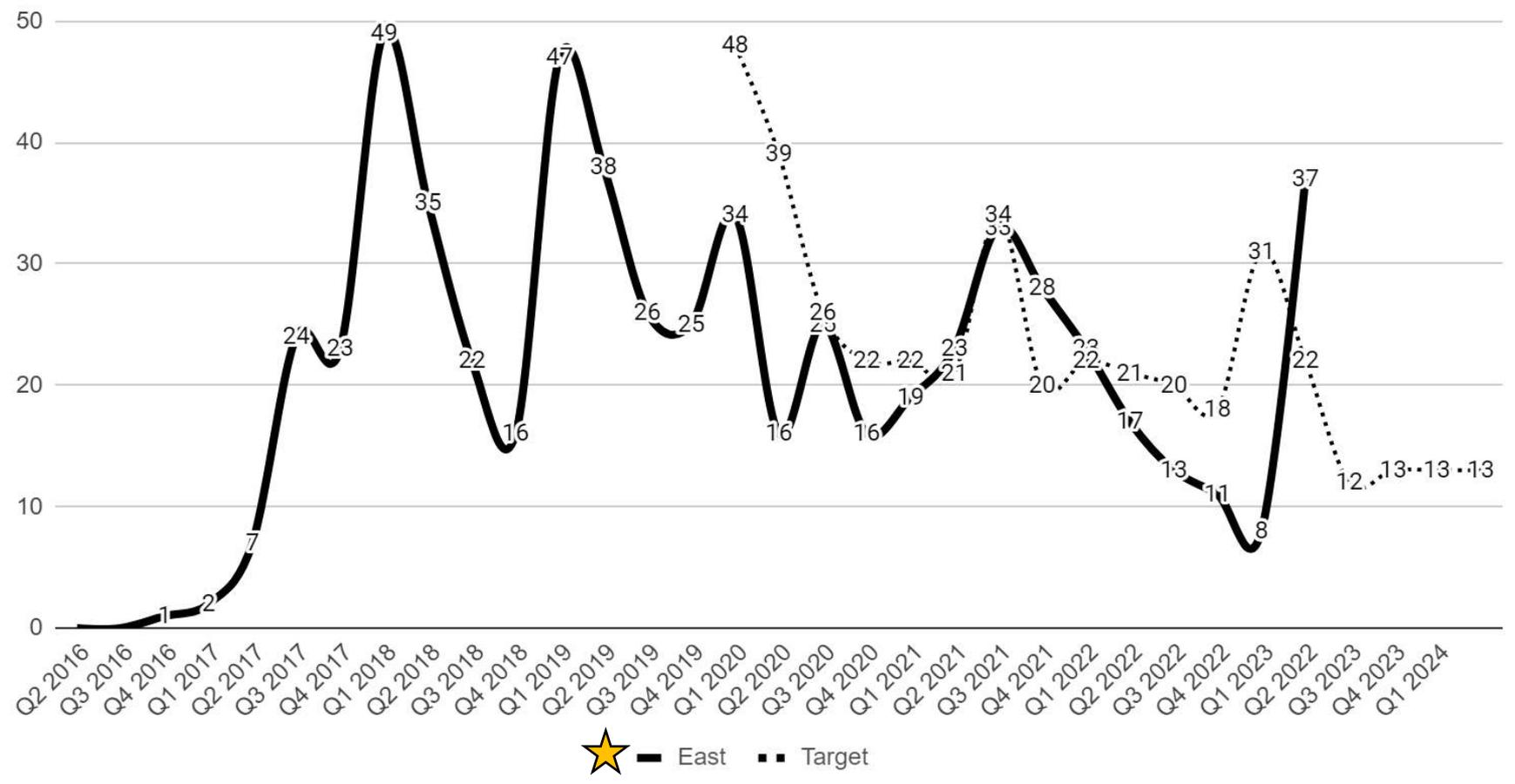
New Enrollment



Jobs for Veterans *new enrollment*

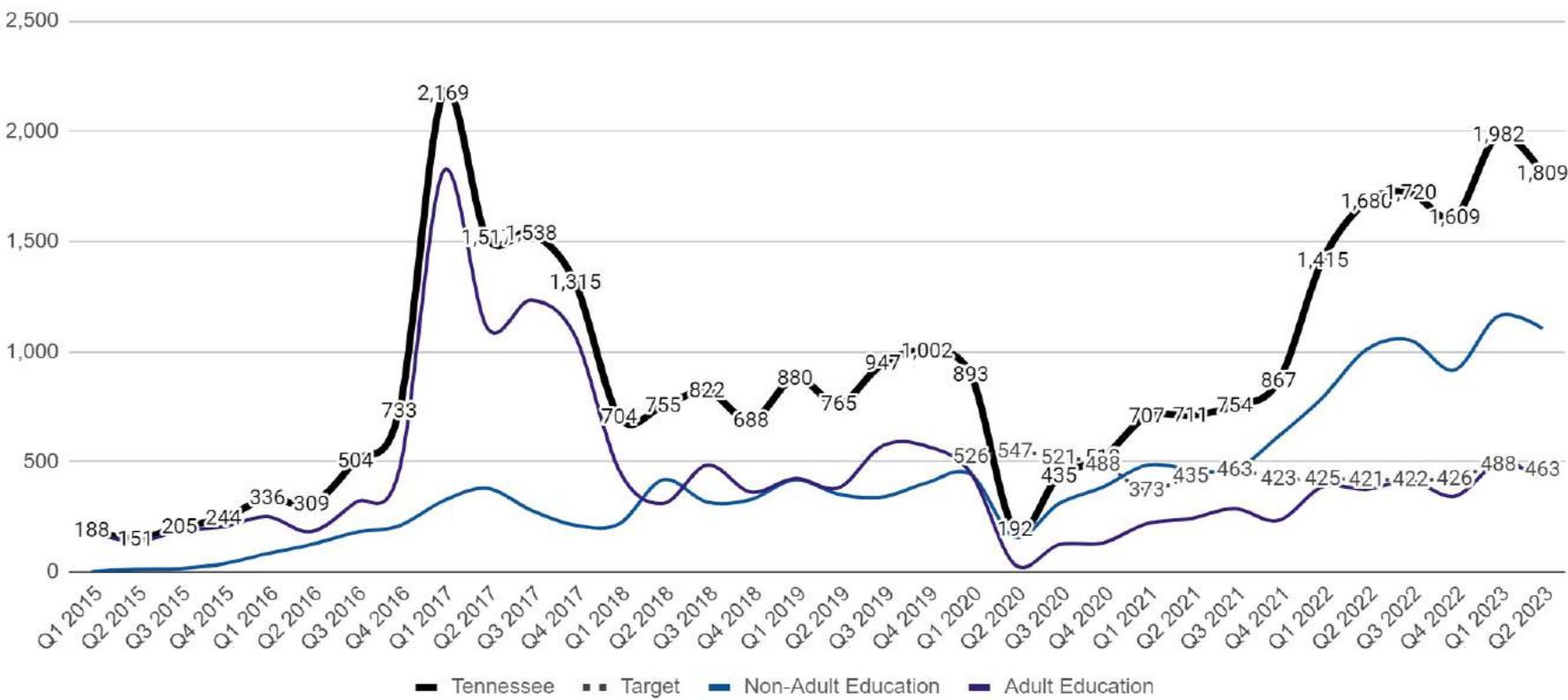
East

Jobs for Veterans New Enrollment



Justice-Involved *new enrollment*

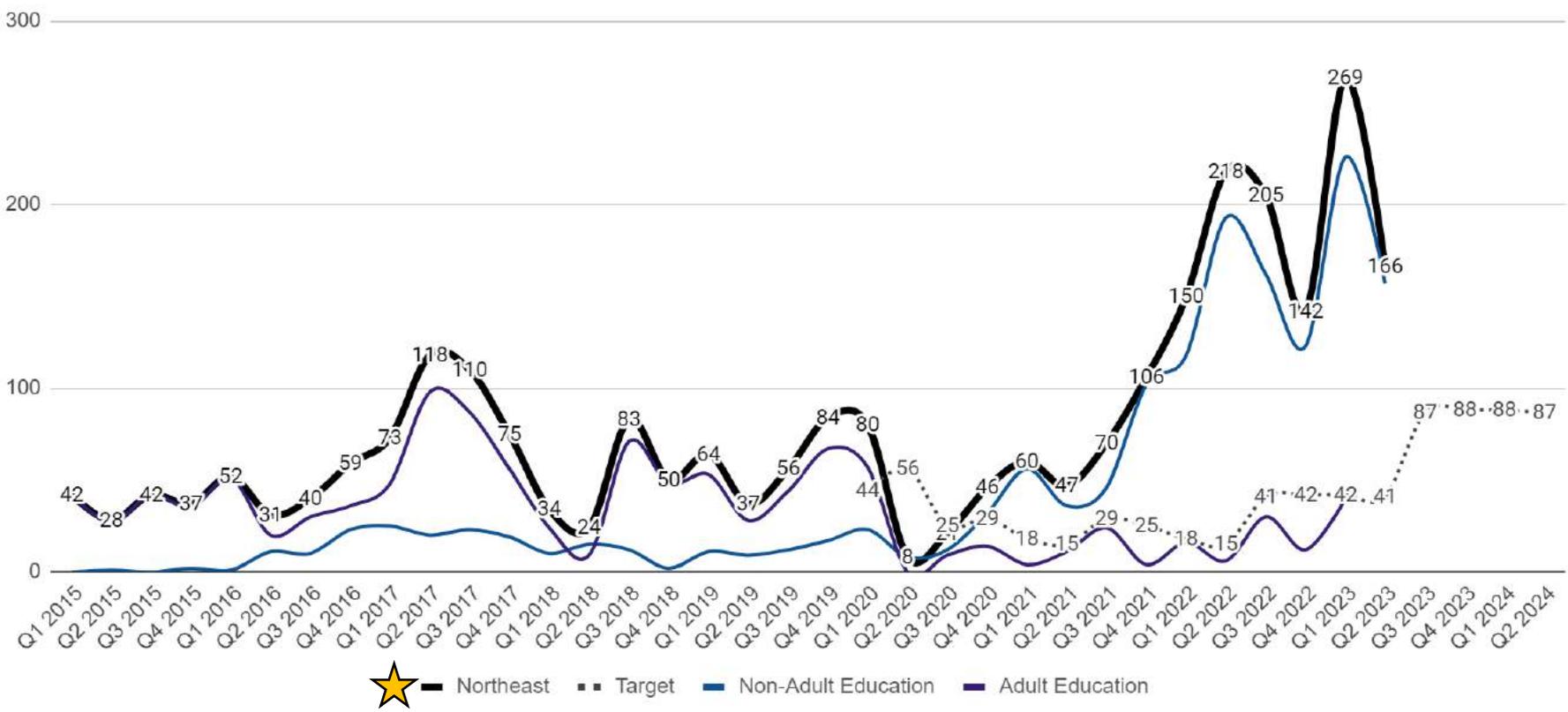
Justice-Involved Individuals
New Enrollment



Justice-Involved *new enrollment*

Northeast

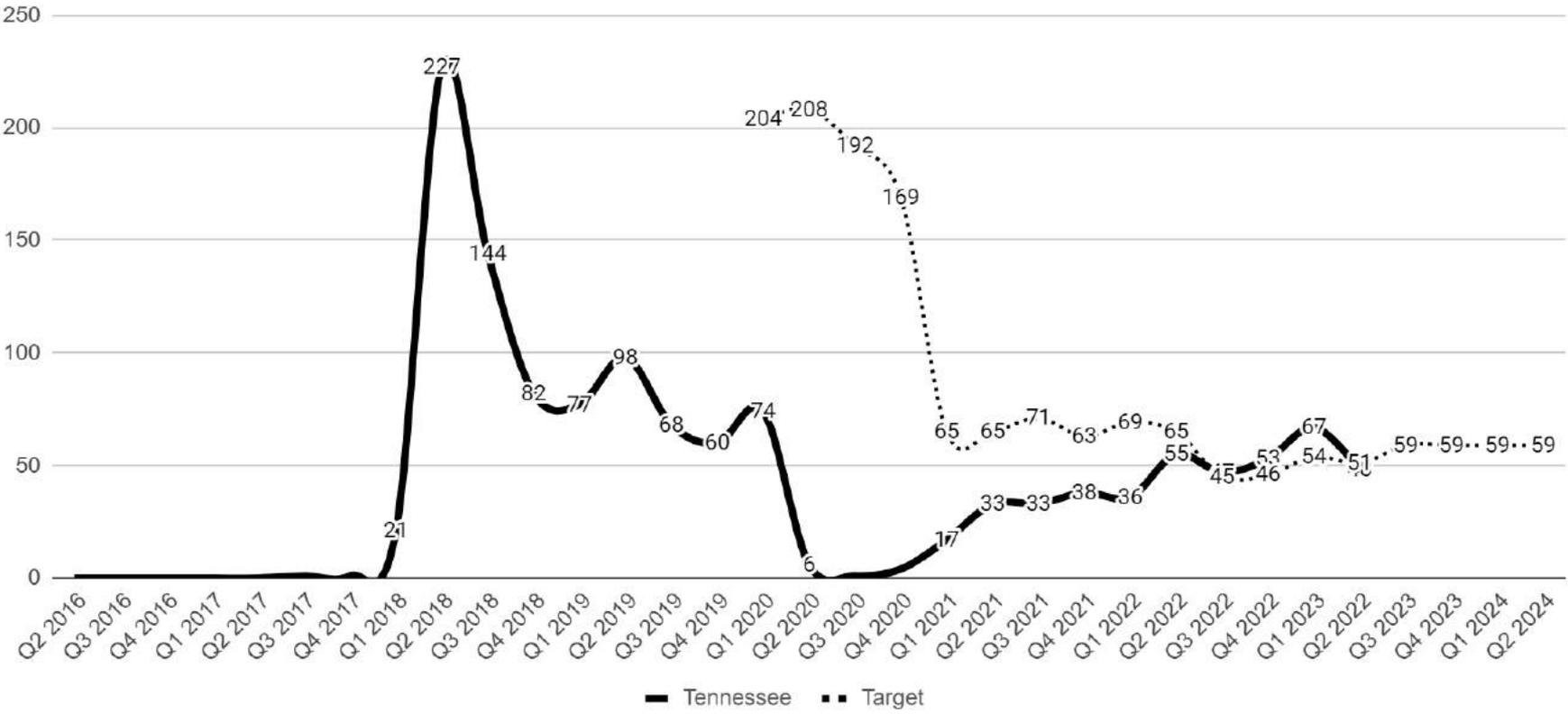
Justice-Involved Individuals
New Enrollment



Reemployment Services *co-enrollment*

Reemployment Services

Co-enrollments with Title I

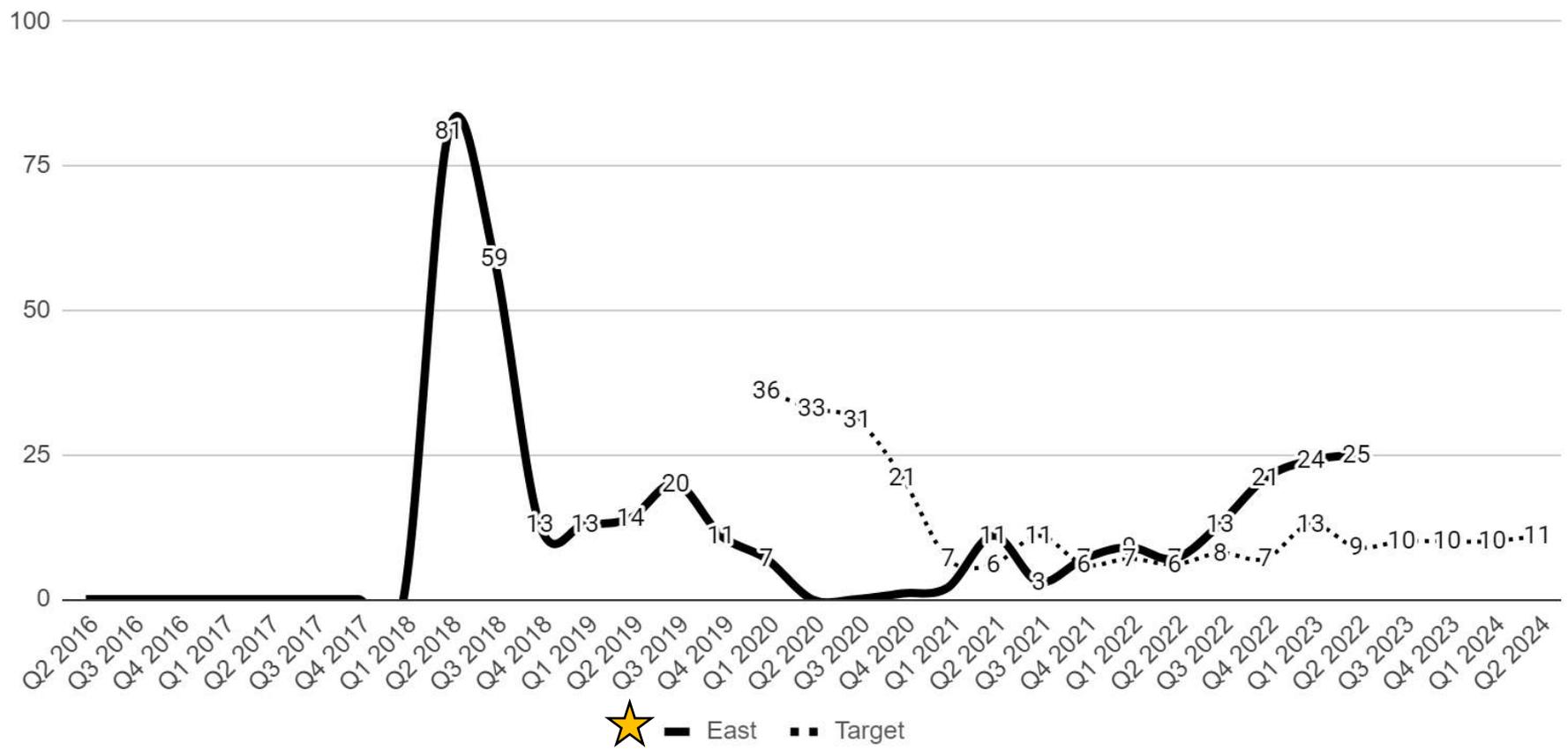


Reemployment Services *co-enrollment*

LWDB East

Reemployment Services

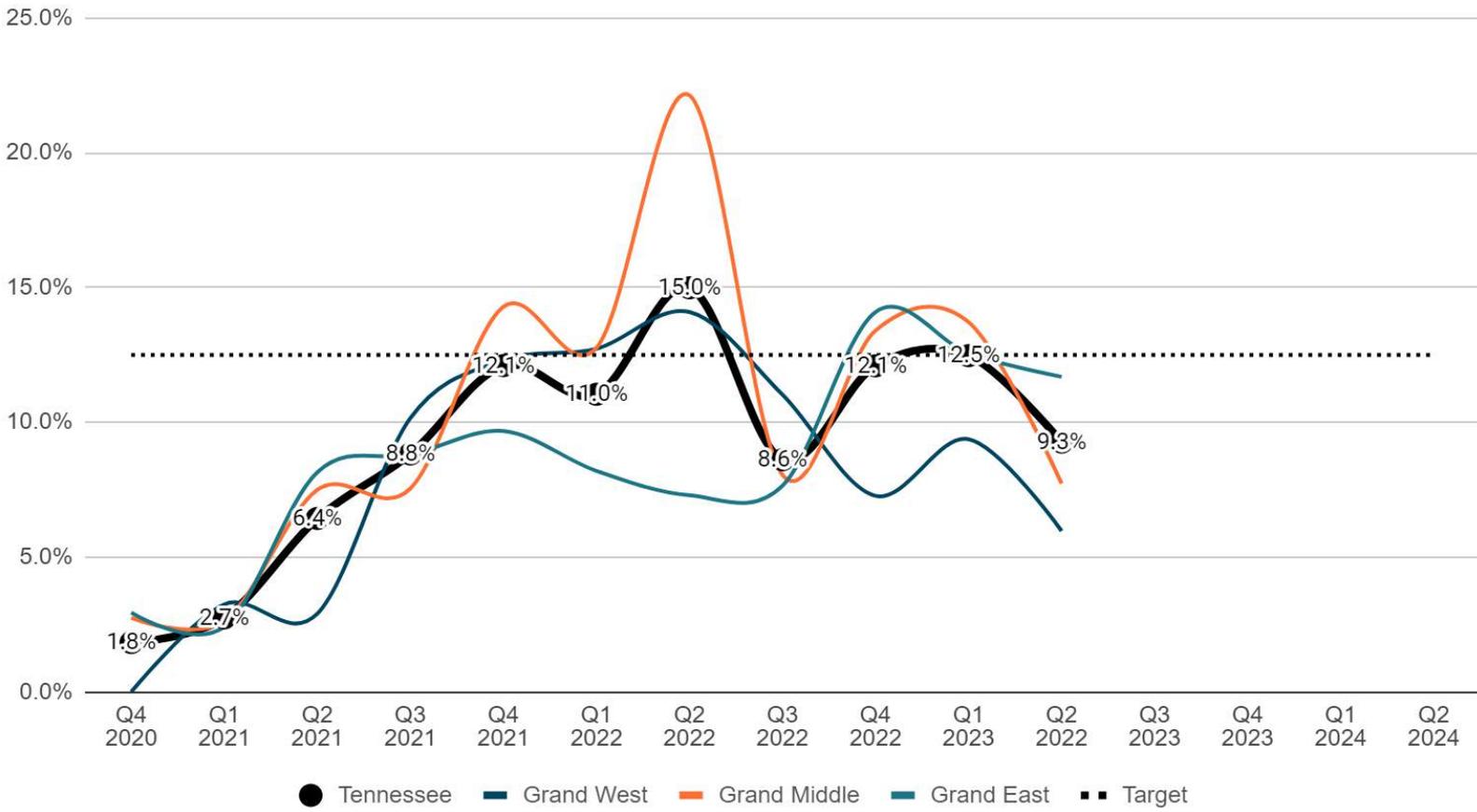
Co-enrollments with Title I



Reemployment Services *co-enrollment*

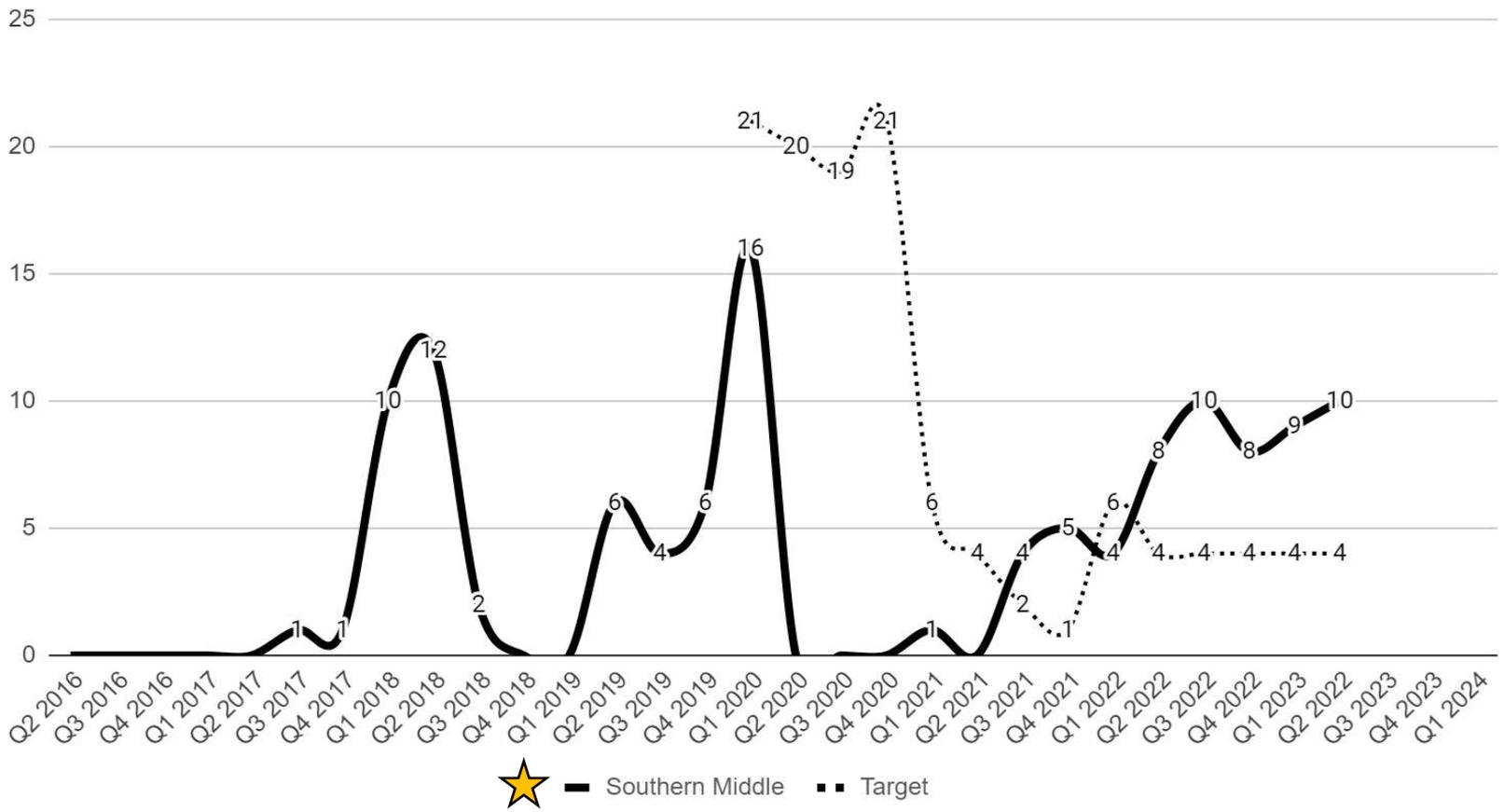
Reemployment Services

Guidance

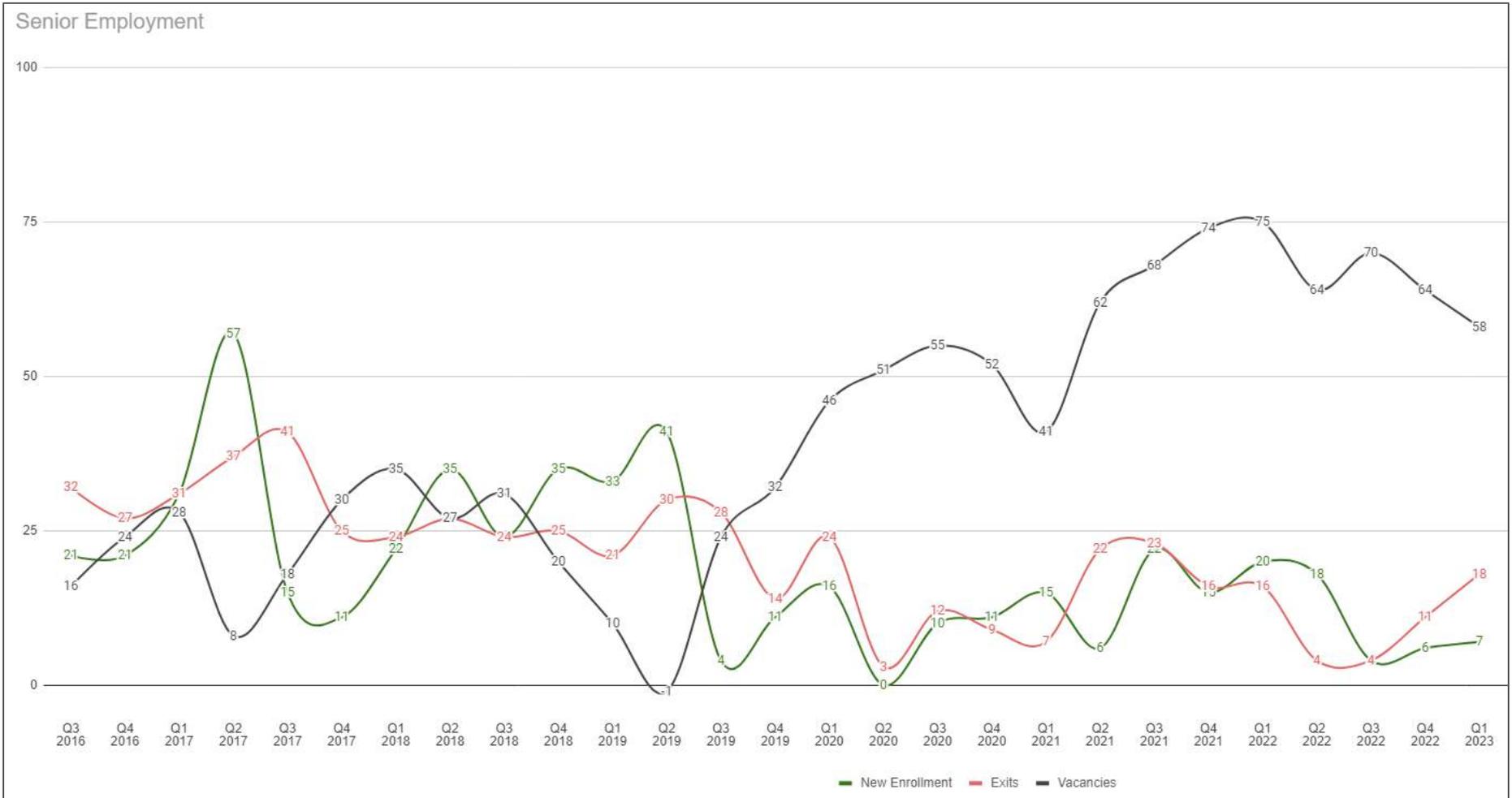


Reemployment Services

Co-enrollments with Title I

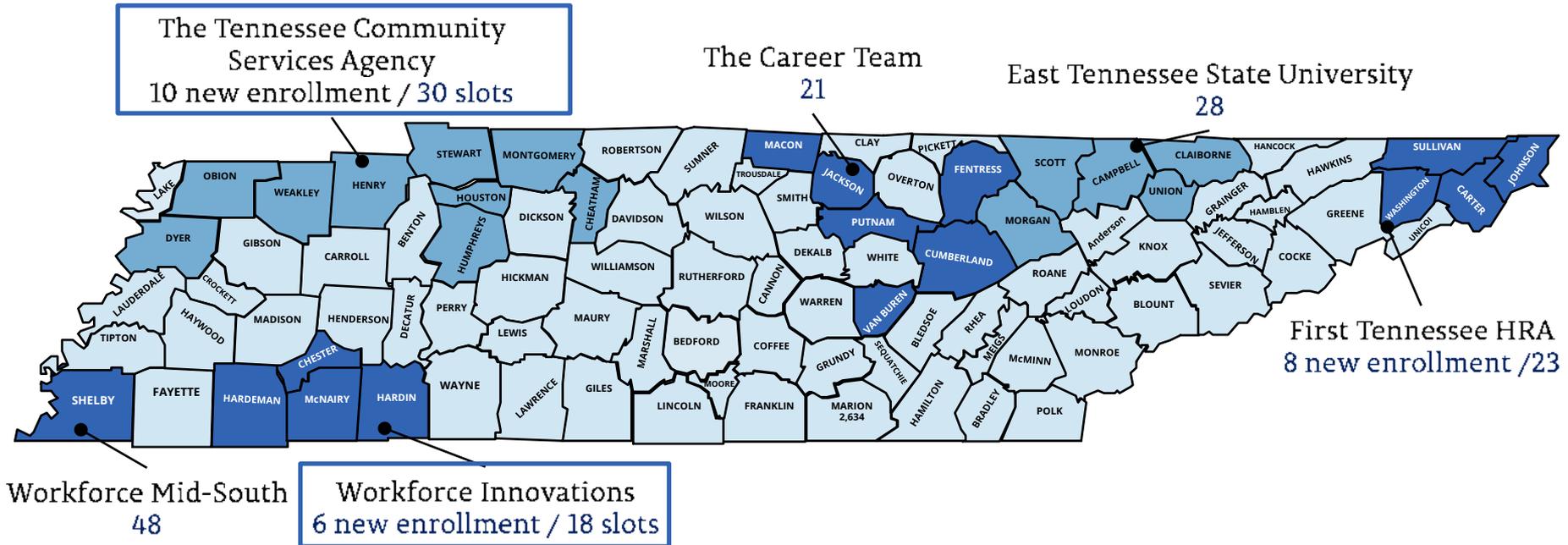


Senior Employment *new enrollment*



Senior Employment Slots: 168

The Senior Community Service Employment Program (SCSEP) provides training and work experiences for unemployed adults 55+ that are looking to update their skills and gain employment.



Work experience opportunities include teaching aid, nurse's aid, library clerk, day care assistance work, maintenance work and more!

Senior Employment *new enrollment*

Notes:

- SCSEP providers ask that they be included within AJC business services team meetings
- Work with FPO to normalize market and SCSEP hours/wages
- Auditing host agencies that do not align with SCSEP's mission

East Tennessee State University (ETSU)

SCSEP coordinator: Brandy Hopper

SCSEP coordinator email: hopperb@etsu.edu

SCSEP coordinator phone number: 423-839-9648

Physical address of office:

Wartburg American Job Center

1111 Knoxville Hwy.

Wartburg, TN. 37887

SCSEP coordinator Directors name: Dana Wilds

Director's email: wildsd@mail.etsu.edu

Director's phone number: 865-839-2417

Physical address: 603 Bert Street, Suite 209

Johnson City, TN 37601

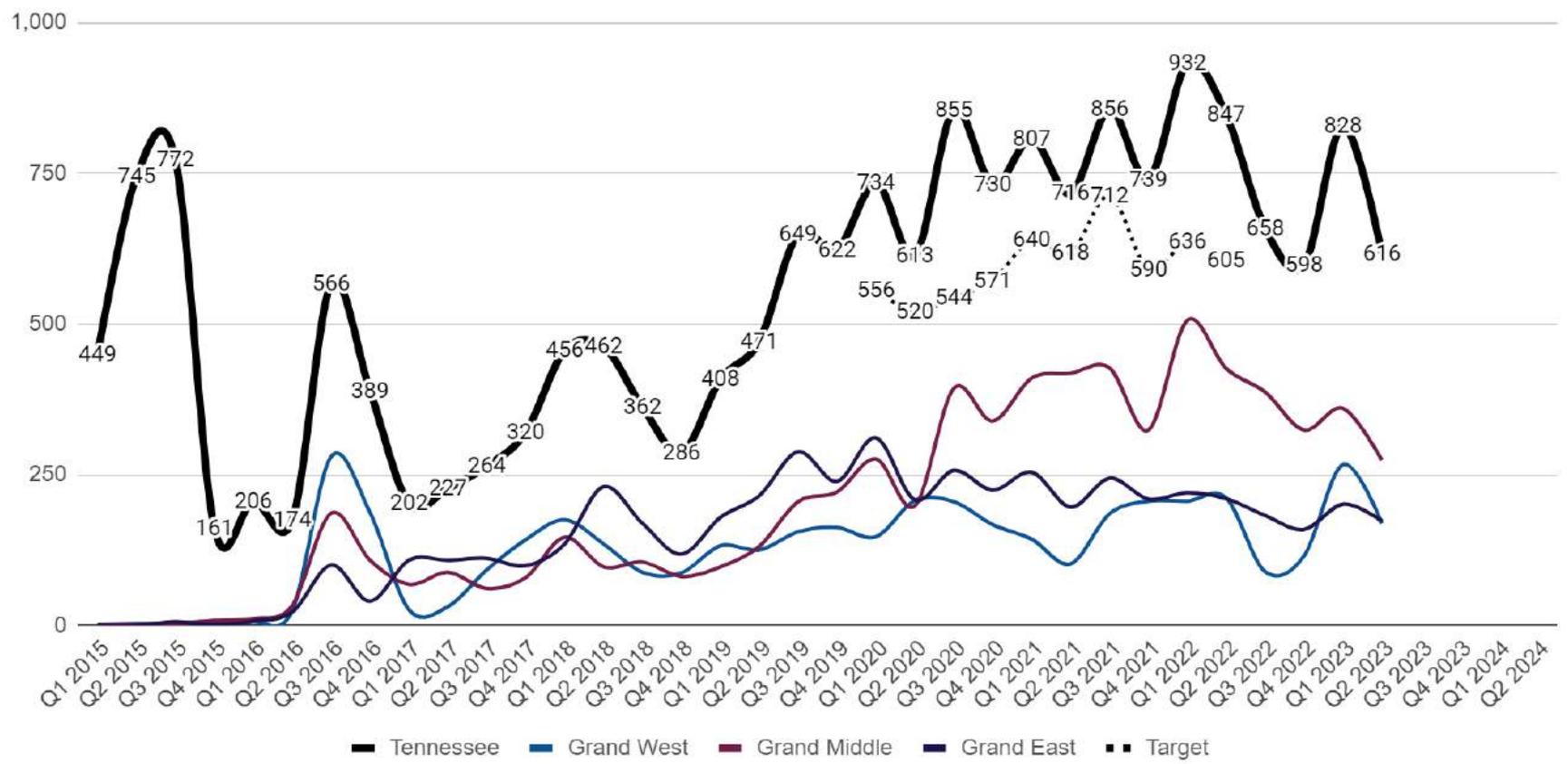
Counties Served: Campbell, Claiborne, Morgan, Scott & Union Counties

Complete SCSEP contacts: <https://acrobat.adobe.com/link/review?uri=urn:aaid:scds:US:18e5deeb-fca2-322e-a936-c5e7471a1c96>

SNAP Employment and Training *new enrollment*

SNAP Employment and Training vs. Target

New Enrollments

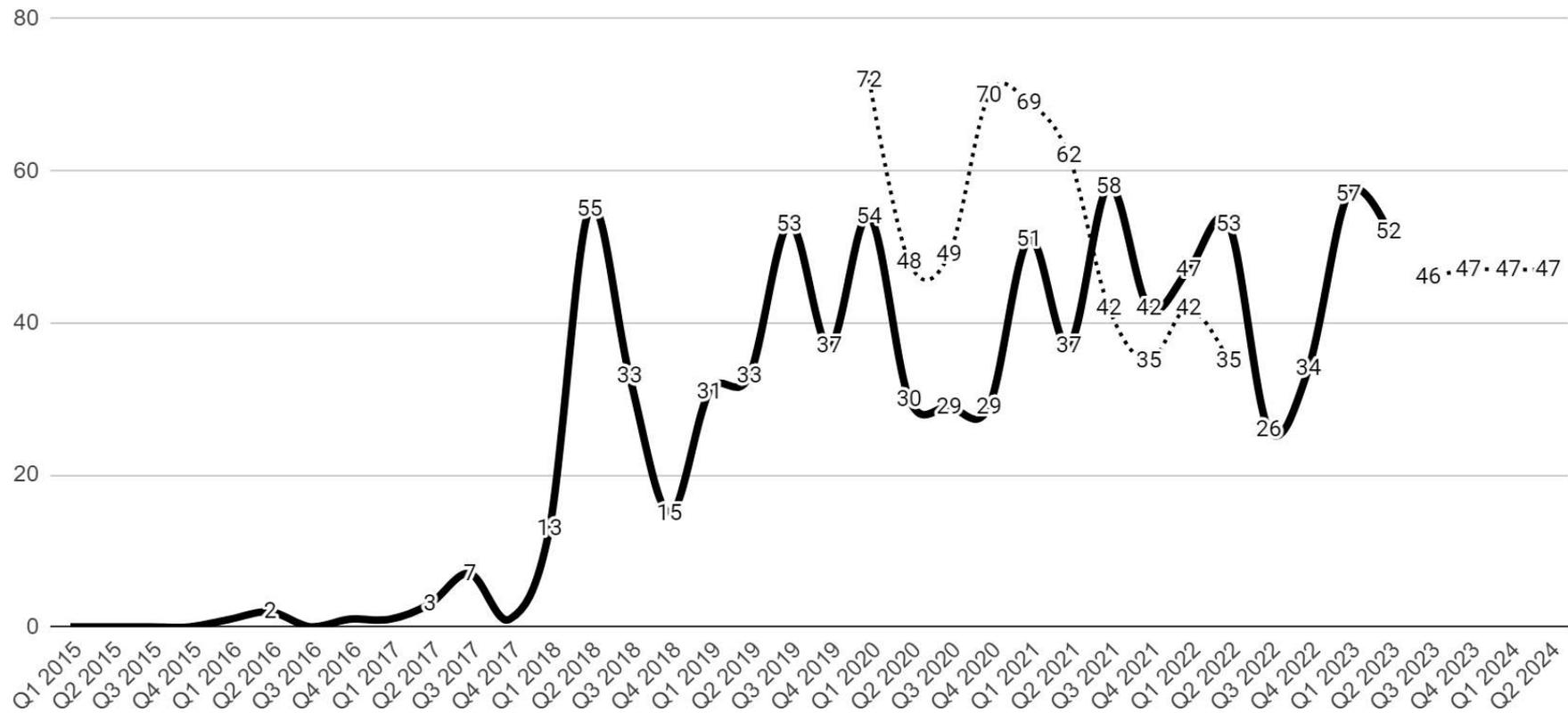


SNAP Employment and Training *new enrollment*

Southeast

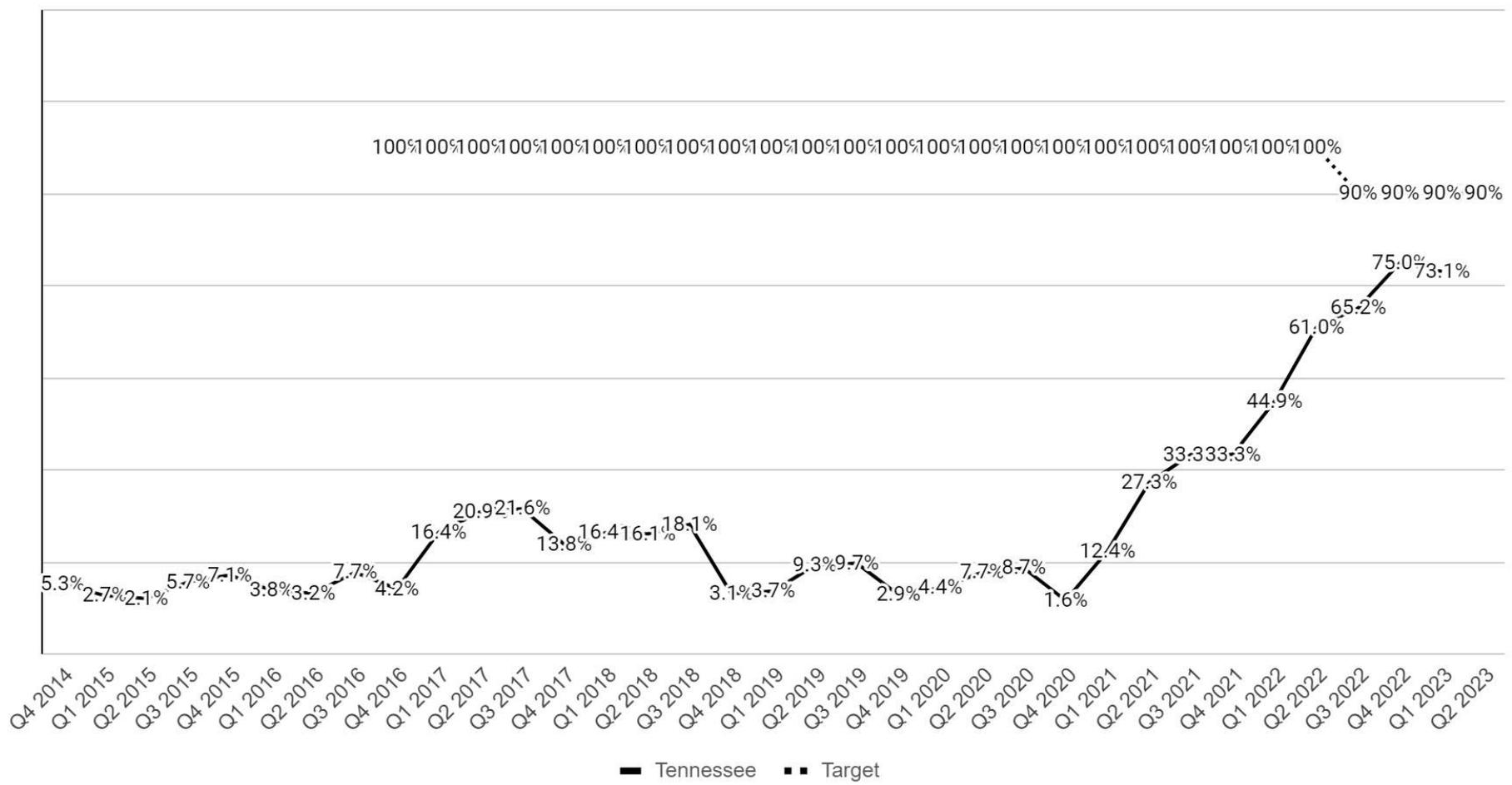
SNAP Employment and Training vs. Target

New Enrollments



★ Southeast ● Target

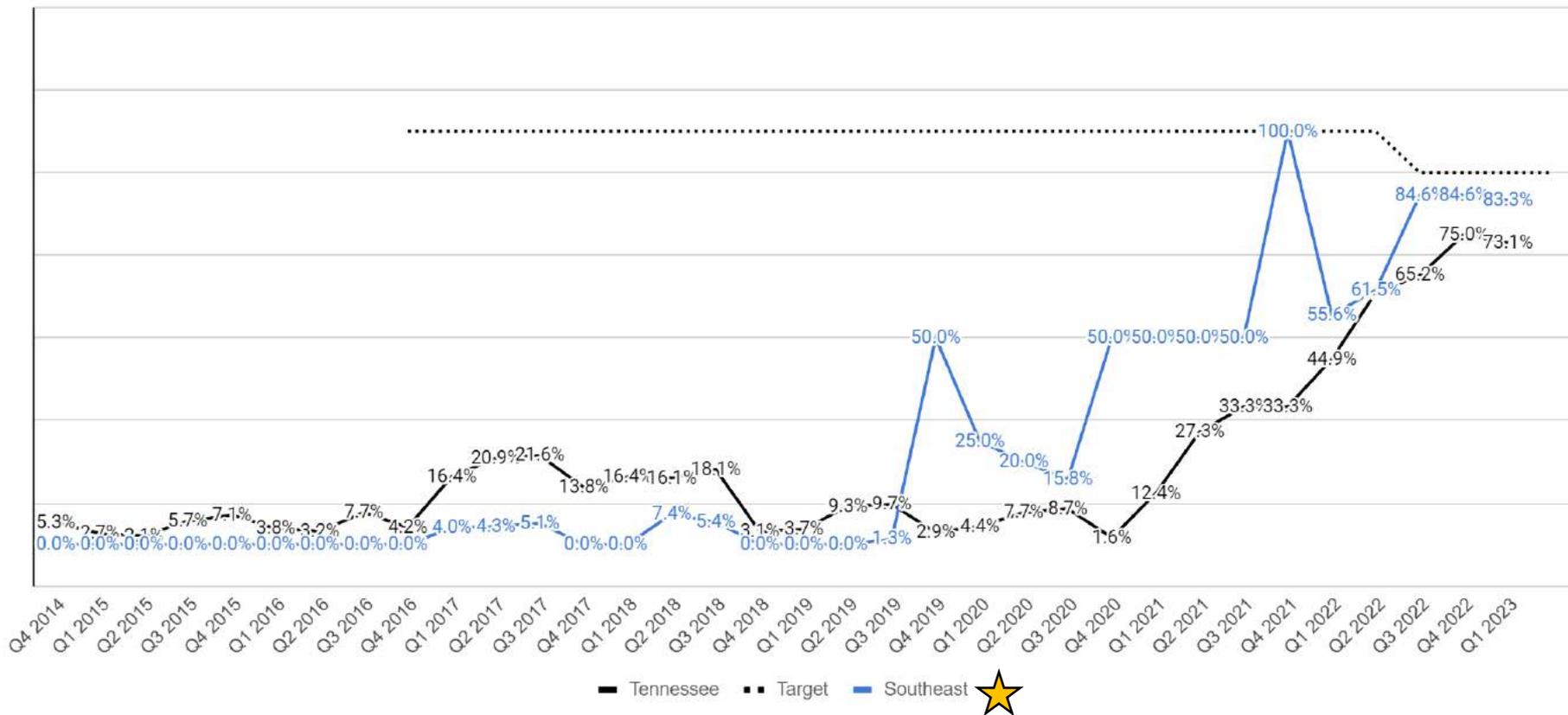
Trade Adjustment Assistance Co-enrollment with Title I Dislocated Worker



Trade Adjustment Assistance Co-enrollment with Title I Dislocated Worker

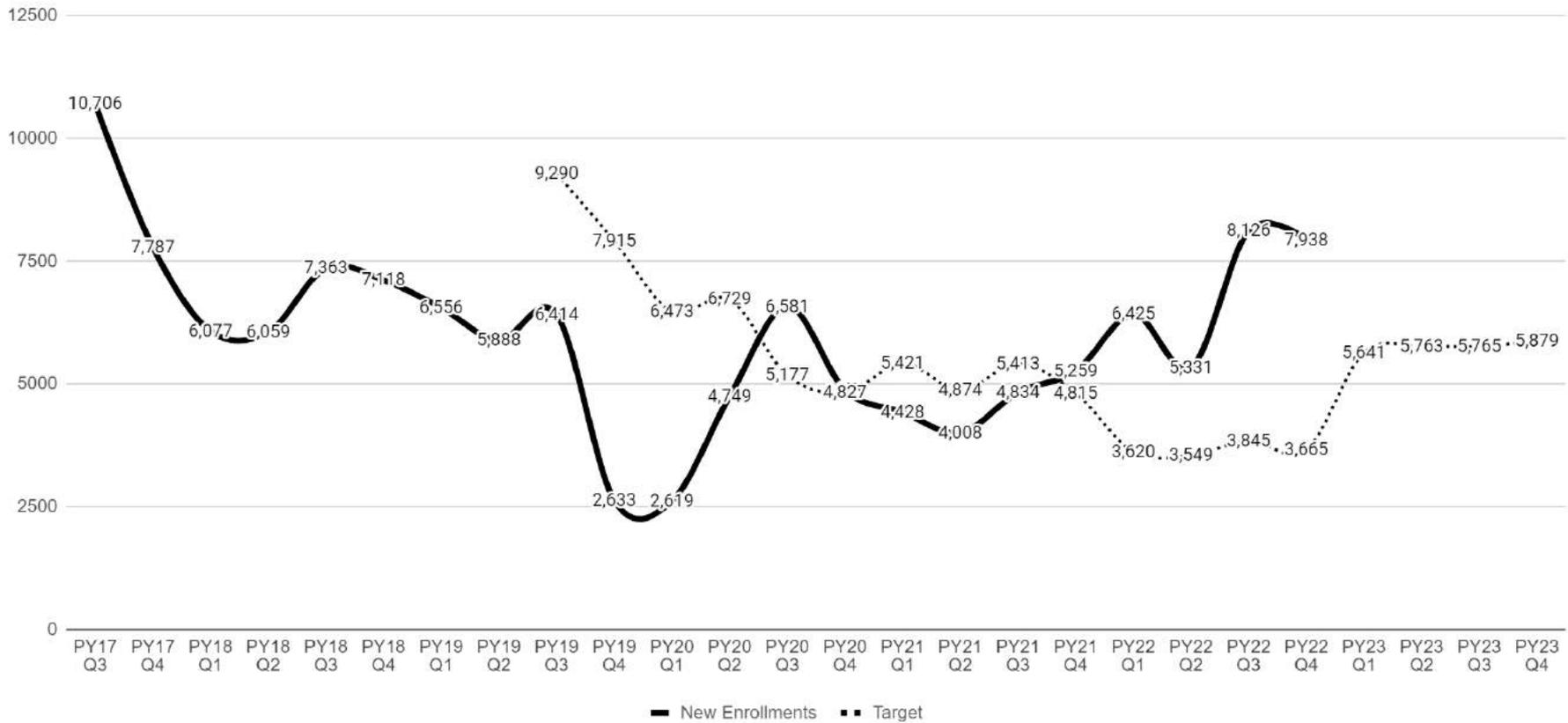
Trade

Co-enrollment rate with Dislocated Worker



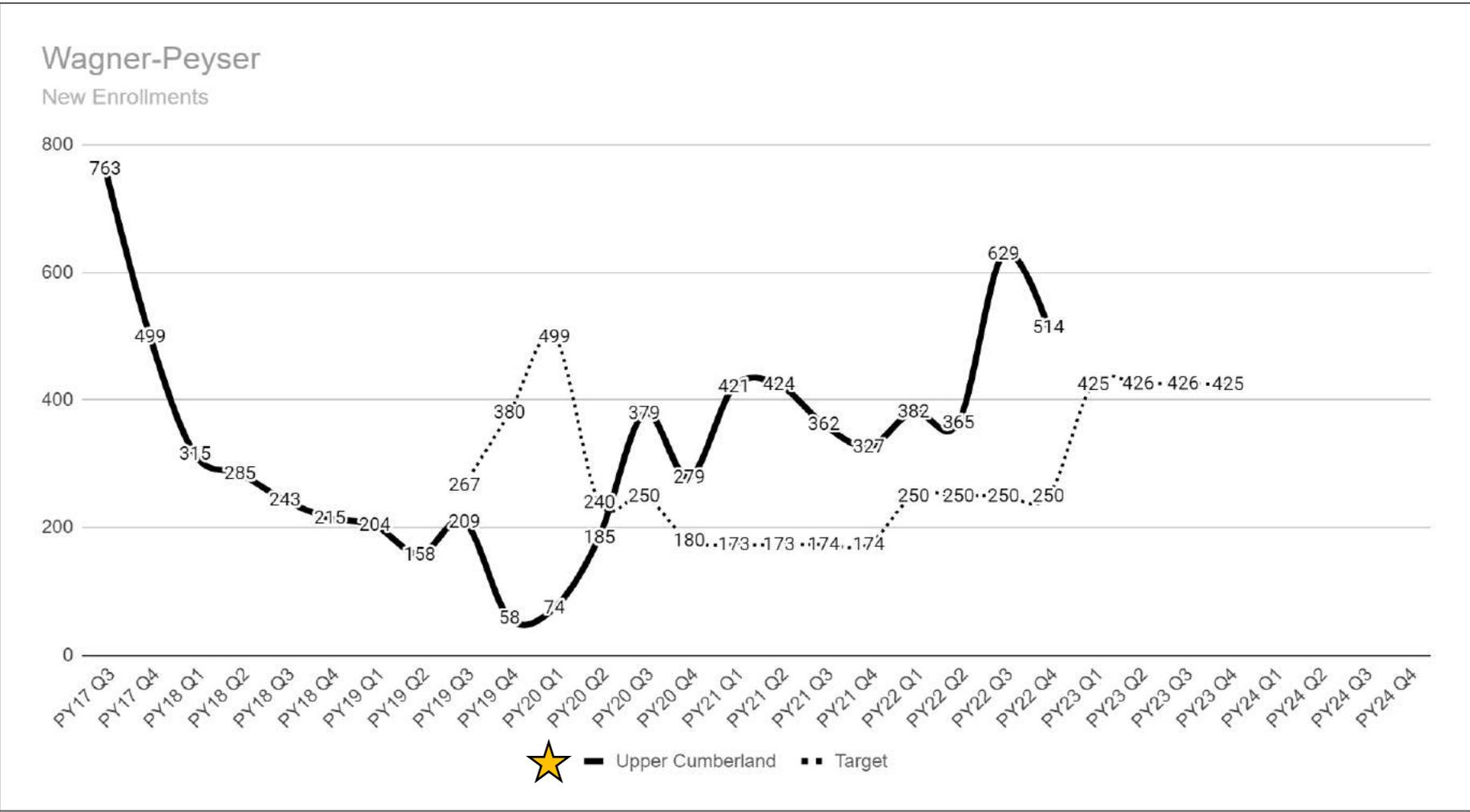
Wagner-Peyser new enrollment

Wagner-Peyser
New Enrollments



Wagner-Peyser new enrollment

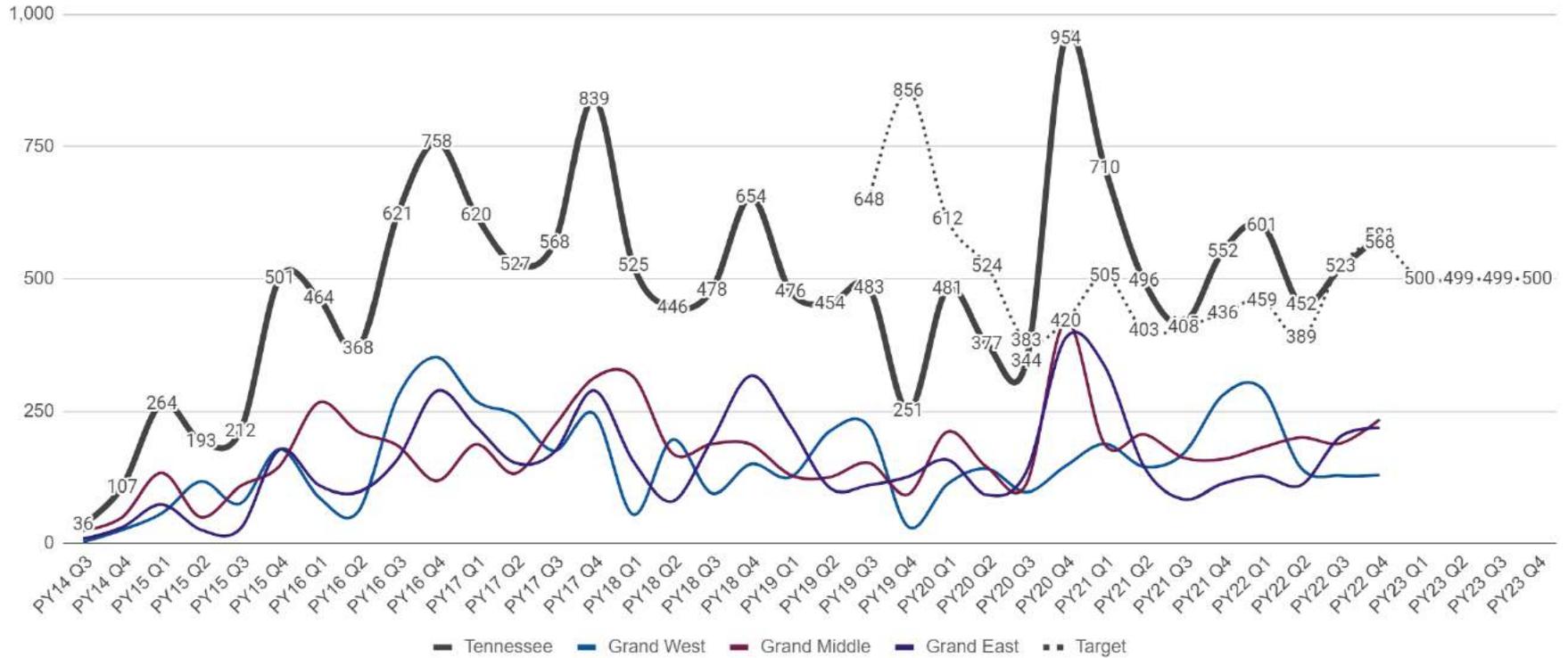
Upper Cumberland



Youth new enrollment

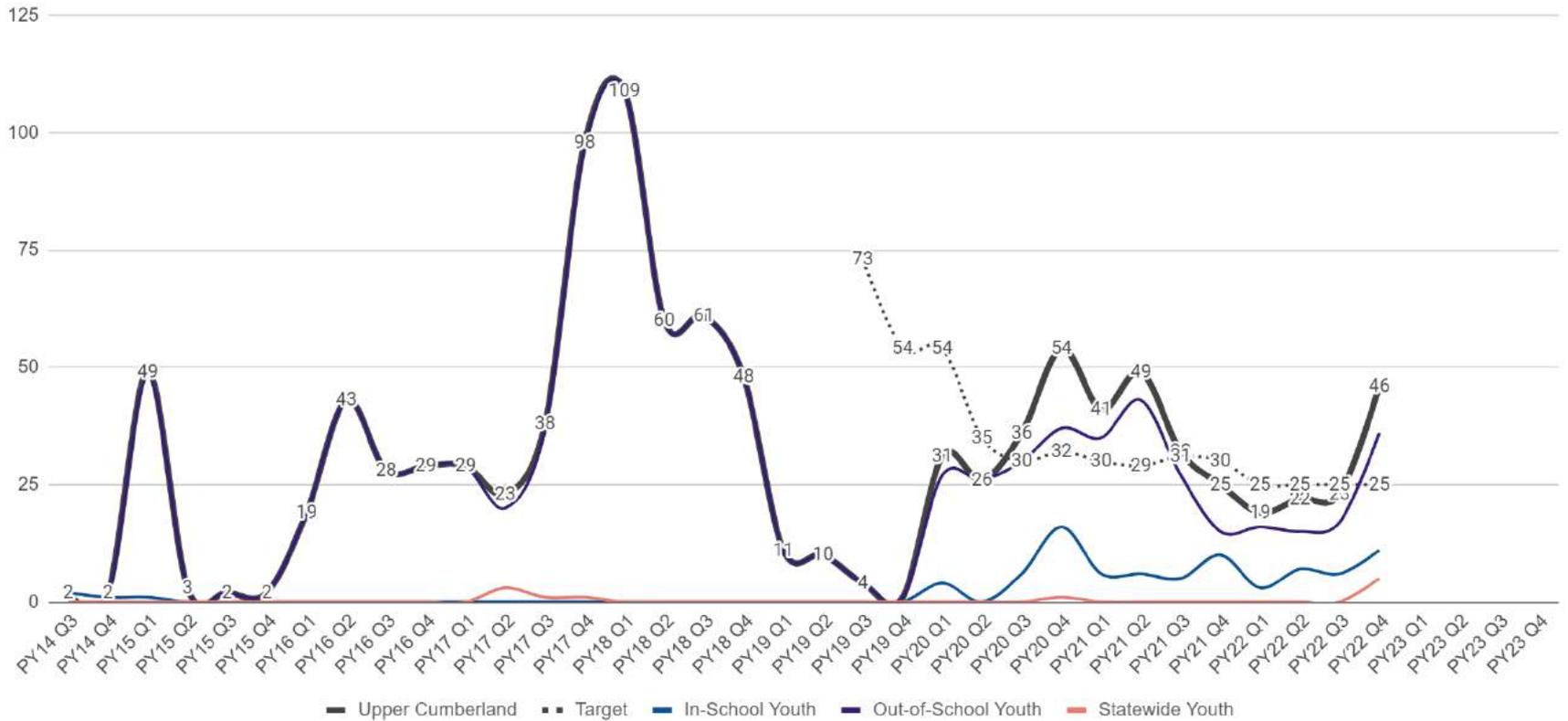
Youth- New Enrollment

In-School, Out-of-School, and Statewide



Youth new enrollment

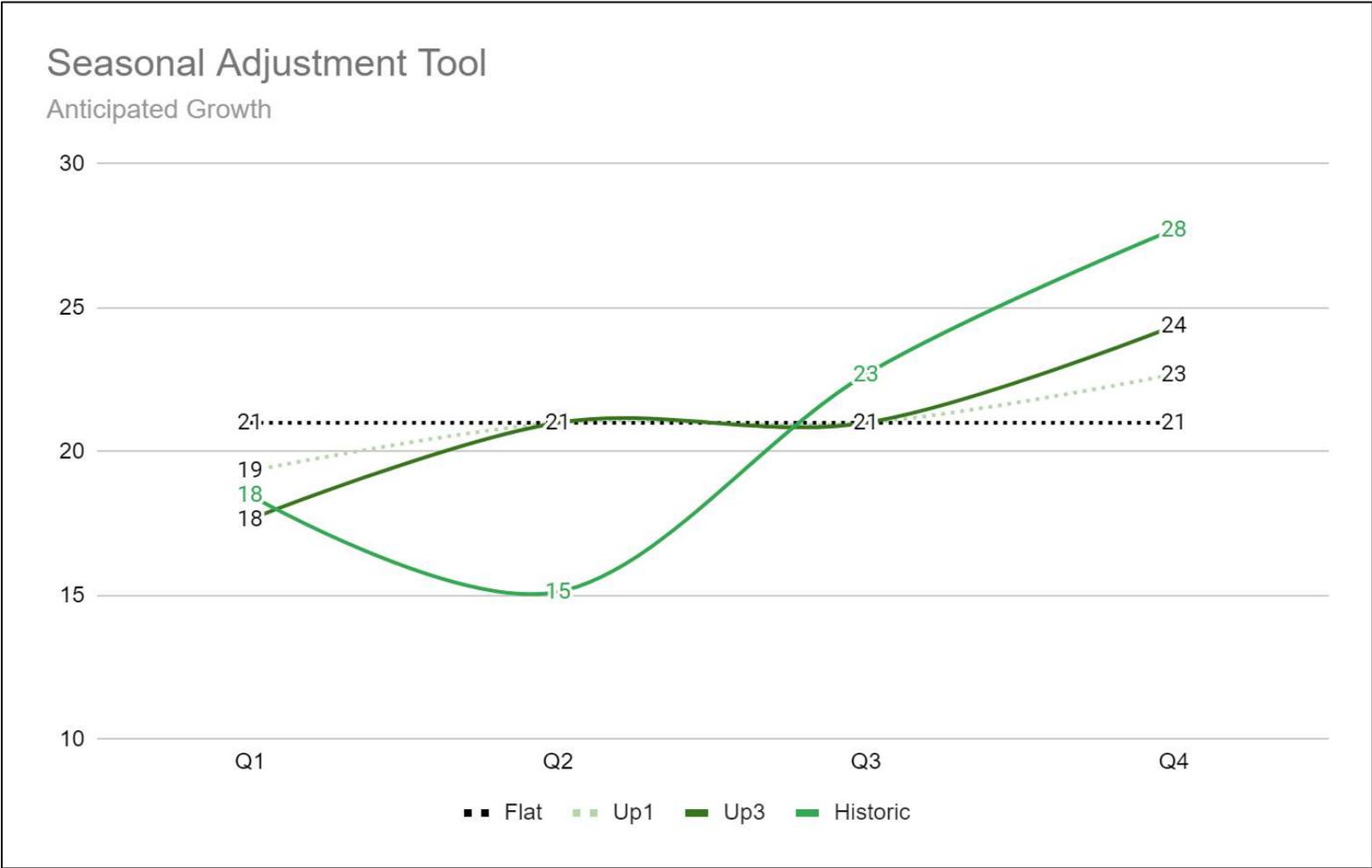
Youth: In-School, Out-of-School, and Statewide
New Enrollment



Youth new enrollment

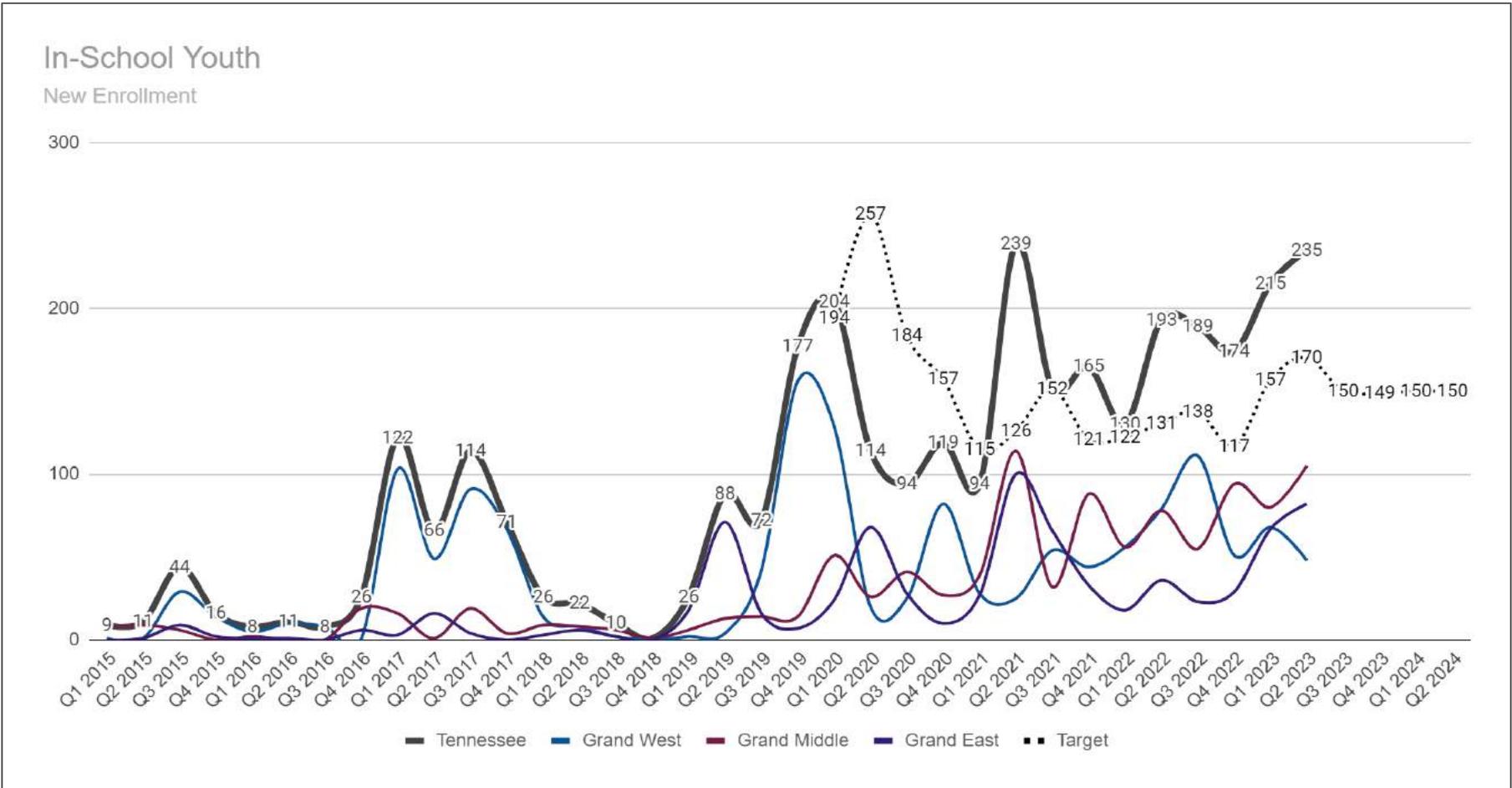
Seasonality													
	TN	Northwest	Greater Memphis	Southwest	Northern Middle	Upper Cumberland	Southern Middle	Northeast	East	Southeast	West	Middle	East
Last Year													
PY22 Q1	28%	25%	42%	65%	23%	17%	26%	16%	17%	25%	42%	23%	19%
PY22 Q2	21%	29%	21%	10%	26%	20%	24%	20%	18%	14%	21%	25%	17%
PY22 Q3	24%	15%	20%	9%	24%	21%	23%	47%	32%	22%	18%	24%	31%
PY22 Q4	27%	31%	17%	16%	27%	42%	27%	17%	34%	38%	19%	29%	33%
3 year Avg													
PY Q1	28%	28%	30%	33%	24%	23%	25%	24%	30%	30%	30%	24%	29%
PY Q2	20%	18%	24%	17%	24%	24%	17%	20%	18%	12%	22%	23%	16%
PY Q3	20%	20%	20%	20%	20%	23%	15%	25%	20%	17%	20%	19%	20%
PY Q4	32%	34%	26%	31%	32%	31%	43%	31%	32%	40%	28%	34%	34%
5 year Avg													
PY Q1	27%	29%	23%	29%	27%	30%	26%	22%	30%	30%	25%	27%	29%
PY Q2	22%	15%	33%	17%	24%	24%	15%	18%	17%	12%	27%	22%	16%
PY Q3	22%	23%	24%	22%	22%	22%	20%	27%	22%	17%	23%	21%	21%
PY Q4	29%	34%	19%	33%	27%	25%	38%	33%	31%	40%	24%	29%	34%

Developing LWDB Targets



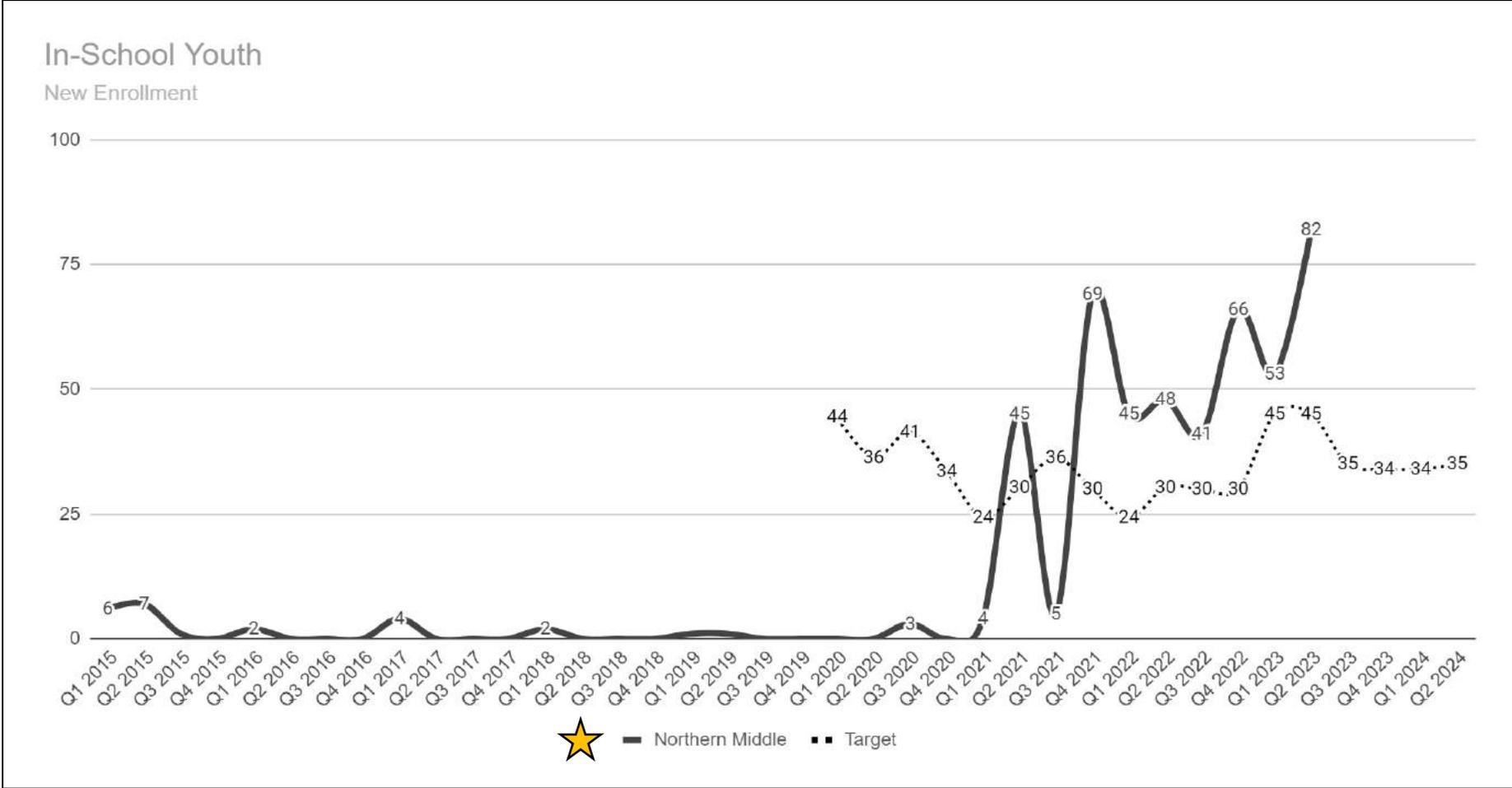
Try it out here: <https://docs.google.com/spreadsheets/d/1wjdfH2MO2M3kh85hlnk6-izy0aDpwNJ7vXptsROtsDA/edit?usp=sharing>

In-School Youth *new enrollment*



In-School Youth *new enrollment*

Northern Middle



In-School Youth *new enrollment*

Notes:

- Maintain flexibility provided in Youth waiver-

KPI @ 30% of Title I Youth new enrollment

Youth Work Experience *new enrollment*

Notes:

- Phase 1 vs. Phase2:
 - Expanded eligibility and the intention behind phase 2



Data notes emphasizing flexibility

- 1. Enrollment trumps funding source:** while YWE targets were developed using SYEP proposals, enrollments in YWE will count regardless of funding source
- 2. Co-enrollment:** should a SYEP participant be enrolled in both SYEP and Title I, they *will* count towards both KPIs.

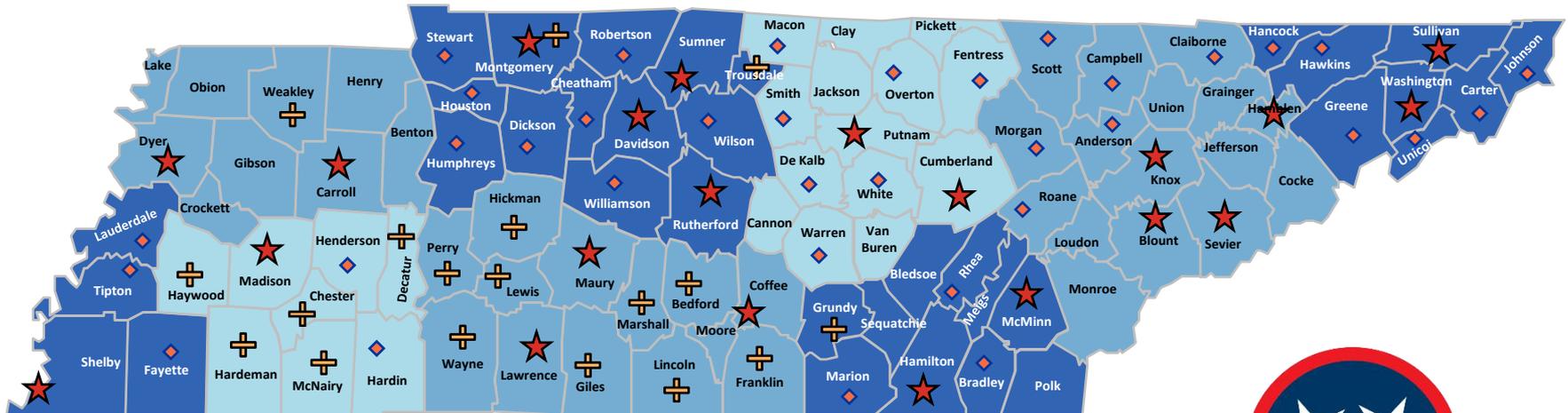


Maps and Contacts

AmericanJobCenter®

TENNESSEE

	Northwest	Northern Middle	Upper Cumberland	East	Northeast
Regional Director	Kristie Bennett	John Alexander	Sean Monday	Brian Vaughn	Brian Decker
Executive Director	Jennifer Bane	Marla Rye	Becky Hull	E L Morton	Lisa Evans
CLEO	John Penn Ridgeway	Bob Rial	Randy Porter	Glenn Jacobs	Richard Venable
Board Chair	Jimmy Williamson	John Zobl	Bob Young	Julie Simpson	Jay Richardson
Fiscal Agent	Workforce Innovations	Workforce Essentials	UC LWDB	ETHRA	First TN Dev. District
Staff to the Board	Workforce Innovations	Workforce Essentials	UC LWDB	ETHRA	First TN Dev. District
OSO	Mid-Cumberland HRA	Mid-Cumberland HRA	In the Door	UTCIS	ETSU
Career Service Provider	Dyersburg State CC	EDSI/MAC	Career Team	ETSU	ETSU



Greater Memphis	Southwest	Southern Middle	Southeast
Dr. Sabra Bledsoe	Dr. Kayce Beam	Selina Moore	Dr. Jennifer Thacker
Kyla Guyette	Jennifer Bane	Barbara Kizer	Michele Holt
Lee Harris	Mike Creasy	Bill Newman	Weston Wamp
James D Robinson	Ben Ferguson	Mark Short	Carri Smith
Workforce Midsouth	Workforce Innovations, Inc.	South Central TN Dev. Dist	Southeast TN Dev Dist.
Workforce Midsouth	Workforce Innovations, Inc.	South Central TN Dev. Dist	Southeast TN Dev Dist.
Ross Employment Solutions	Career Team	In The Door	In The Door
Equus Workforce Solution	Dynamic Workforce Sol.	South Central HRA	EDSI

Legend			
Comprehensive AJC	★	Affiliate AJC	◇
Specialized AJC	⊕		

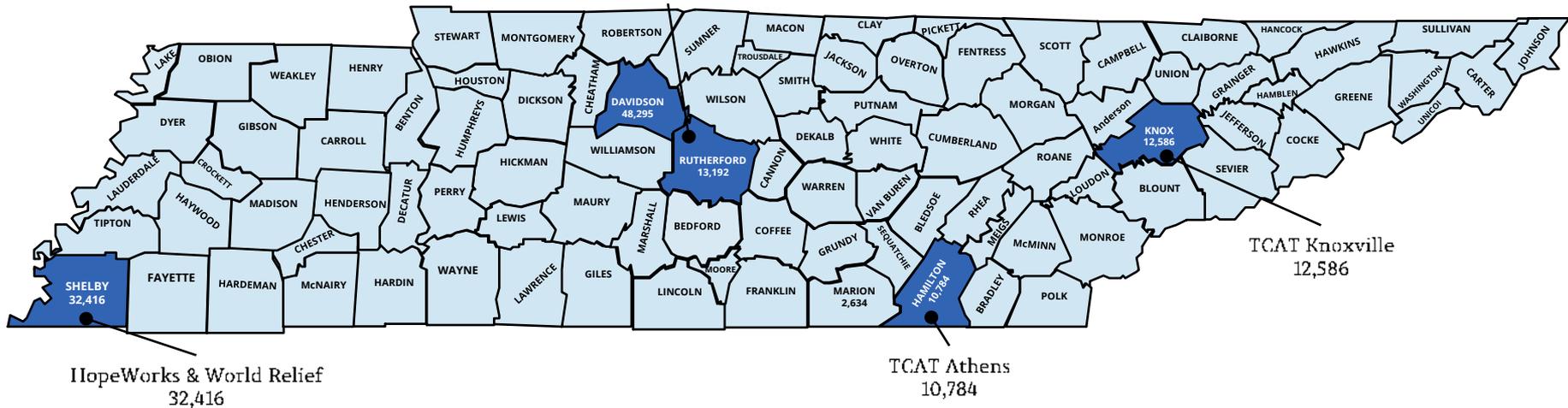
Grand Planning Regional Staff	WEST TN	MIDDLE TN	EAST TN
Regional Apprenticeship Director	Shalondria Shaw	Greg Manogin	Autumn Derrick
Assistant Director	Gina Abbott	Georgena Wilson	Shavonne Smith
Adult Education + Workforce	Angela Hollingsworth	Shannon Haston	Debbie Fillers

Email Madison.bumpus@tn.gov with any questions or edits. Thank you!

POTENTIAL TO SERVE: 117,273

individuals aged 18 years and over identifying as non-U.S. citizens

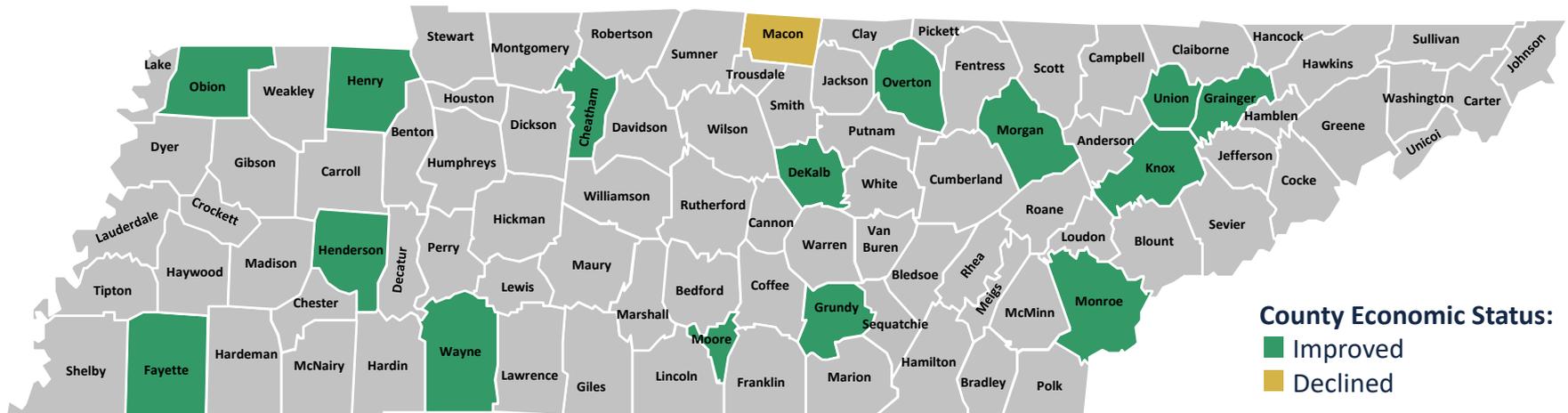
Workforce Essentials |NICE
61,487



In the Last Year,

There were 16 economic status shifts, with 15 improvements and 1 decline in status.

- **Cheatham, Fayette, Knox, and Moore counties** achieved Competitive status.
- DeKalb, Grainger, Henderson, Henry, Obion, Overton, Monroe, Union, Wayne counties improved into Transitional status.
- Grundy and Morgan counties improved from Distressed into At-Risk status.
- **Macon County** became Transitional.



County Economic Status Shifts- Fiscal Year 2023-2024

Distressed Counties

Distressed counties rank among the 10 percent most economically distressed counties in the nation. Each year, the Appalachian Regional Commission (ARC) prepares an index of county economic status for every county in the United States. Economic status designations are identified through a composite measure of each county's *three-year average unemployment rate*, *per capita market income*, and *poverty rate*. Based on these indicators, each county is then categorized as distressed, at-risk, transitional, competitive or attainment.

The map below illustrates the current economic status for all 95 counties in Tennessee as measured by the ARC.

Tennessee's 10 distressed counties include: Bledsoe, Clay, Cocke, Grundy, Hancock, Hardeman, Morgan, Lake, Perry, and Scott.



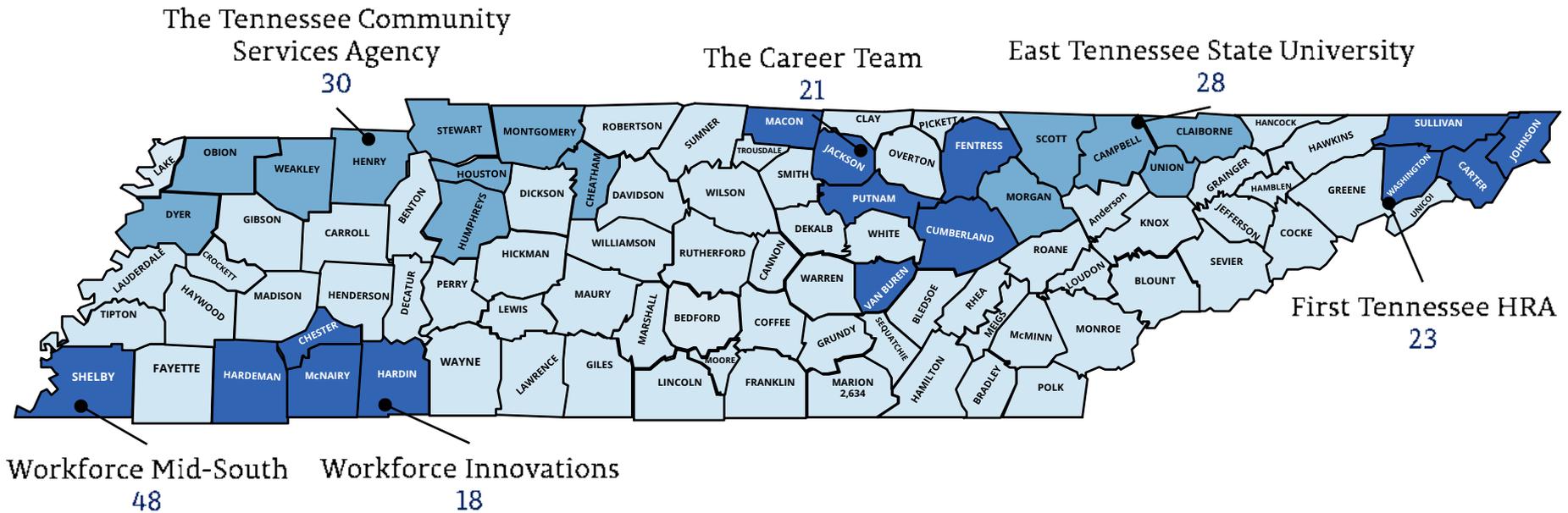
County Economic Status Map- Fiscal Year 2023

Long Term Objectives:

- Tennessee will reduce the number of economically distressed counties to 10 by 2025
- Tennessee will achieve annual improvement in county economic status ranking in 70% of rural counties.

Senior Employment Slots: 168

The Senior Community Service Employment Program (SCSEP) provides training and work experiences for unemployed adults 55+ that are looking to update their skills and gain employment.



Work experience opportunities include teaching aid, nurse's aid, library clerk, day care assistance work, maintenance work and more!

Local Contacts

	Regional Director	Executive Director	One-Stop Operator (OSO)
Northwest	kristie.bennett@tn.gov	jbane@nwtworks.org	Erica.Nance@mchra.com
Greater Memphis	sabra.bledsoe@tn.gov	kguyette@workforcemidsouth.com	salston@rossworks.com
Southwest	kayce.beam@tn.gov	jbane@nwtworks.org	Charles@careerteam.com
Northern Middle	John.Alexander@tn.gov	mrye@workforceessentials.com	George.Phillips@mchra.com
Upper Cumberland	Patrick.S.Monday@tn.gov	bhull@ucworkforce.org	wendy.mercer@mchra.com
Southern Middle	Selina.Moore@tn.gov	bkizer@sctdd.org	egallagher@inthedoornow.com
Northeast	brian.decker@tn.gov	levans@ftdd.org	fosterkn@mail.etsu.edu
East	brian.vaughn@tn.gov	emorton@ethra.org	jennifer.eppley@tennessee.edu
Southeast	Jennifer.Thacker@tn.gov	Michele@sedev.org	jvera@inthedoornow.com dcurry@inthedoornow.com
	Fiscal Contacts (1)	Fiscal Contacts (2)	Fiscal Contacts (3)
Northwest	gjohnson@nwtworks.org		
Greater Memphis	reatmon@workforcemidsouth.com	gforest@workforcemidsouth.com	
Southwest	gjohnson@nwtworks.org	elocke@swhra.org	
Northern Middle	gfussell@workforceessentials.com	Bunruh@workforceessentials.com	
Upper Cumberland	bscott@ucworkforce.org		
Southern Middle	aturnbow@sctdd.org	lmoore@sctdd.org	csims@sctdd.org
Northeast	jclouse@ab-t.org		
East	khollander@ethra.org	bevers@ethra.org	kchandler@ethra.org
Southeast	jryder@sedev.org	dkellerman@sedev.org	

Link: <https://docs.google.com/spreadsheets/d/1jWMS3pzdNLTzHHYpmxC25bZ6QM7nIsN1hGKsy0vsDm4/edit#gid=994960220&range=B2>

State Contacts

State KPI Contacts			
Adult and Dislocated Worker <i>New Enrollment</i>	Jaylene.Younge@tn.gov	Jobs for Veterans <i>New Enrollment</i>	Jeffery.Dent@tn.gov
Adult	Matthew.Murphy@tn.gov	Programs Coordinator	Kevin.Welch@tn.gov
Dislocated Worker	Matthew.Murphy@tn.gov		Davina.Seaborn@tn.gov
Apprenticeship <i>Peak Enrollment</i>	Jessica.L.Barnett@tn.gov	Reemployment Services <i>Co-enrollment</i>	Rebekah.Brummett@tn.gov
Grand West	Shalondria.Shaw@tn.gov	Grants Program Manager	Gayle.Age@tn.gov
Grand Middle	Greg.Manogin@tn.gov	Senior Employment <i>New Enrollment</i>	Lisa.Johnson@tn.gov
Grand East	Autumn.Derrick@tn.gov	Grants Program Manager	Lance.Butler@tn.gov
Justice-Involved Individuals <i>New Enrollment</i>	Briana.Moore@tn.gov	SNAP Employment and Training <i>New Enrollment</i>	Lisa.Johnson@tn.gov
Director	William.Arnold@tn.gov	Grand West	Angelina.Gleason@tn.gov
Grants Program Manager	Luke.Fulton@tn.gov	Grand Middle	Kimberly.Groff@tn.gov
Adult	Matthew.Murphy@tn.gov	Grand East	Carrie.Landenberger@tn.gov
Adult Education	Crystal.Haring@tn.gov	Trade Adjustment Assistance <i>Co-enrollment with Title I Dislocated Worker</i>	Rebekah.Brummett@tn.gov
Dislocated Worker	Matthew.Murphy@tn.gov	Grants Program Manager	Mayra.Marquez-Rios@tn.gov
Incumbent Worker	Houston.Shaw@tn.gov		Forrest.Parker@tn.gov
JVSG	Jeffery.Dent@tn.gov	Wagner-Peyser <i>New Enrollment</i>	Nestor.Reyes@tn.gov
National Dislocated Worker	Matthew.Murphy@tn.gov	Grand West	Georgena.P.Wilson@tn.gov
SNAP E&T	Lisa.Johnson@tn.gov	Grand Middle	Gina.Abbott@tn.gov
Statewide Adult	Matthew.Murphy@tn.gov	Grand East	Shavonne.Meneese@tn.gov
Statewide Dislocated Worker	Matthew.Murphy@tn.gov	Youth / In-School Youth / Work Experience <i>New Enrollment</i>	Jaylene.Younge@tn.gov
Statewide Youth	Troy.Jenkins@tn.gov	Grants Program Manager	Troy.Jenkins@tn.gov
Vocational Rehabilitation	Katie.L.Powell@tn.gov	*PILOT* Living Wage participants who achieve MIT living wage within 1 year of exit	Wired.Info@tn.gov
Wagner-Peyser	Nestor.Reyes@tn.gov	Harish.Nadar@tn.gov	Benjamin.Passino@tn.gov
Youth	Troy.Jenkins@tn.gov	Reuben.Ovbiebo@tn.gov	Will.Livingston@tn.gov

Link: <https://docs.google.com/spreadsheets/d/1jWMS3pzdNLTzHHYpmxC25bZ6QM7nIsN1hGKsy0vsDm4/edit#gid=87585867&range=B3>

Senior Employment *contacts*

Complete SCSEP contacts: <https://acrobat.adobe.com/link/review?uri=urn:aaid:scds:US:18e5deeb-fca2-322e-a936-c5e7471a1c96>

East Tennessee State University (ETSU)

SCSEP coordinator: Brandy Hopper

SCSEP coordinator email: hopperb@etsu.edu

SCSEP coordinator phone number: 423-839-9648

Physical address of office:
Wartburg American Job Center
1111 Knoxville Hwy.
Wartburg, TN. 37887

SCSEP coordinator Directors name: Dana Wilds

Director's email: wildsd@mail.etsu.edu

Director's phone number: 865-839-2417

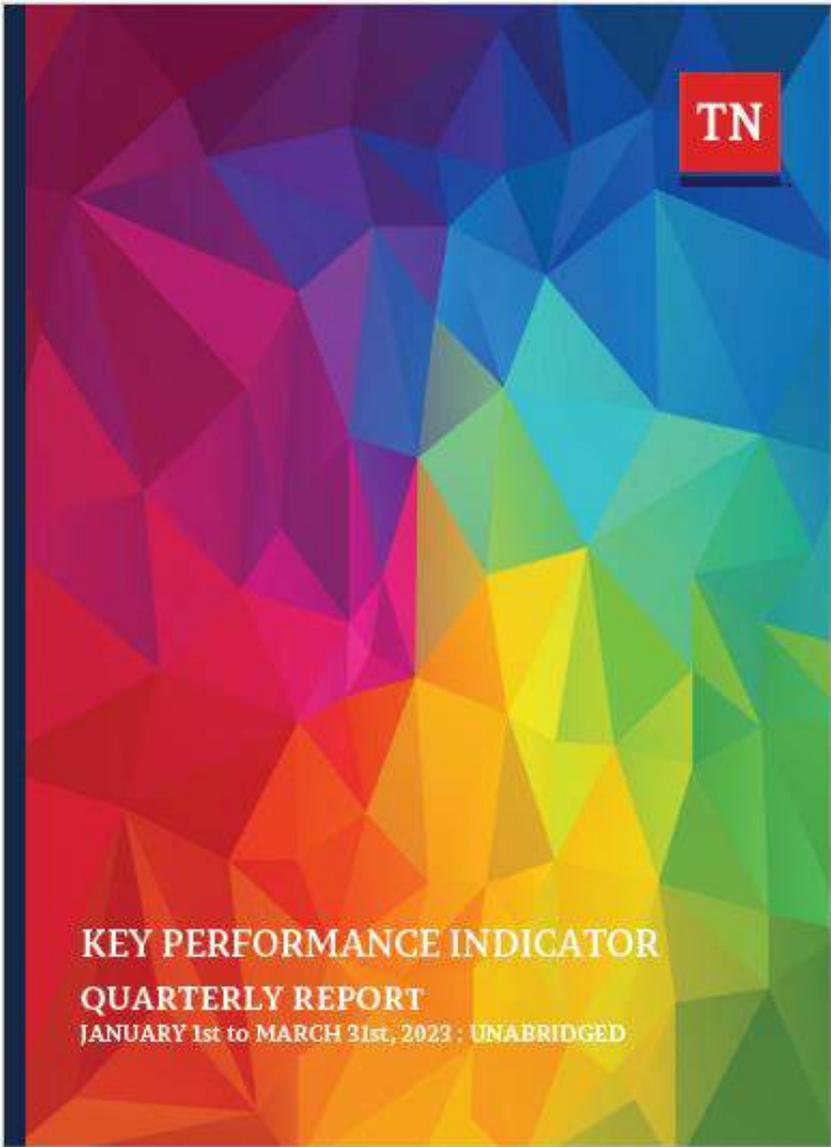
Physical address: 603 Bert Street, Suite 209
Johnson City, TN 37601

Counties Served: Campbell, Claiborne, Morgan, Scott & Union Counties



What is next?

Key Performance Indicator Annual Report: July 1st, 2022, to June 30th, 2023



Department	Grand West	Grand Middle	Grand East
87	838	456	388
82	650	316	321
28	636	410	498
103	337	175	347
7	72	116	86
18	226	119	96
0	0	0	0
8	388	478	624
2%	104%	00%	95%
58	763	1,385	1,455
52	1,043	2,948	2,086
10	1,436	3,920	2,941
6	673	688	876
7%	261%	060%	330%
59	289	411	145
93	403	552	208
06	519	751	348
5	125	174	76
4%	416%	432%	321%
1%	19.3%	14.4%	22.3%
1%	25.5%	22.5%	31.4%
7%	31.1%	25.9%	36.3%
115	324	536	558
203	297	626	558
83	40	138	84
157	2,125	4,840	3,305
3%	28.3%	28.3%	28.3%
9%	100%	92%	124%
		63	
		0	
		136	
		6	
		2730%	
7	73	59	28
0	40	22	21
5	51	51	20
1	24	44	68
0%	213%	110%	30%

Northeast

Brian Decker
Lisa Evans
Richard Venable
Jay Richardson
First TN Dev. District
First TN Dev. District
ETSU
ETSU

Legend

★	Affiliate AJC	◆
+		

9

Email Madison.bumpus@tn.gov with any questions or edits. Thank you!

the negotiated target

3

2

State Workforce Development Board Meeting

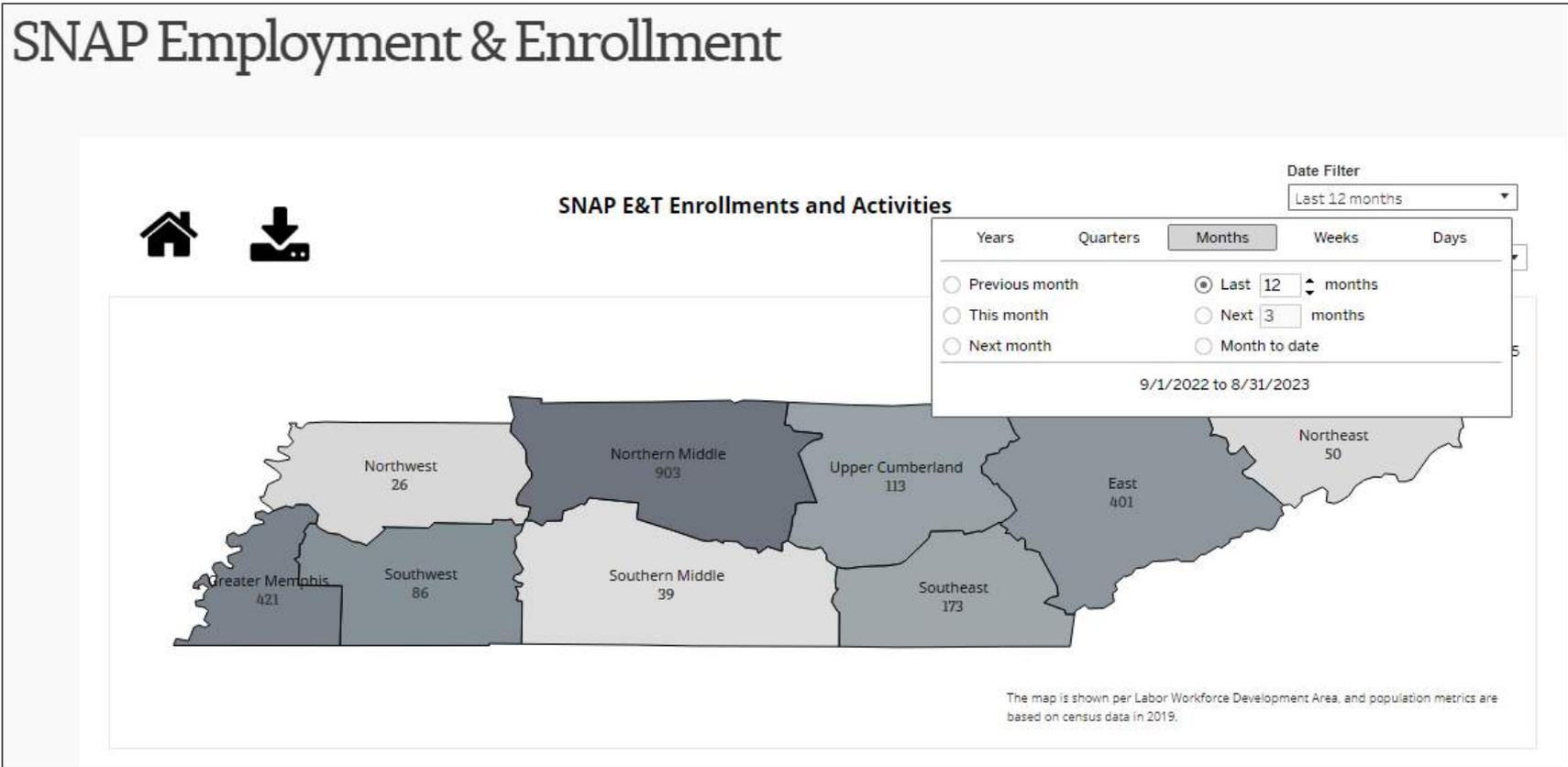


Friday August 25th, follow [@Jobs4_TN](#) on Twitter for the live link.

Opportunities for improvement

- More timely data
 - Discussions taking place within WIRED on how best to provide at minimum *monthly* data for quarterly targets

Tableau: automation of reporting



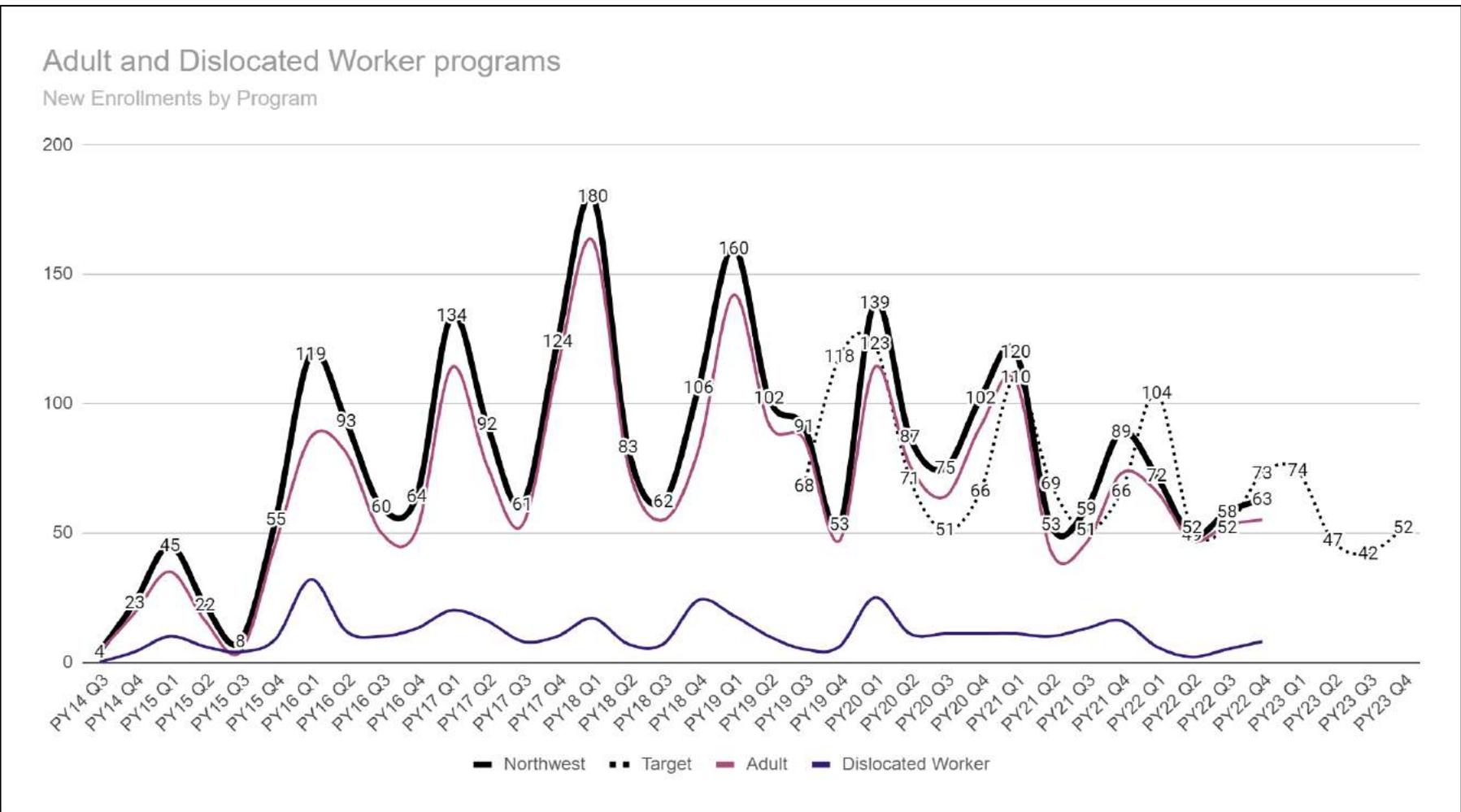
Link (access by invitation): <https://www.teamtn.gov/workforce/reports-dashboards/snap.html>



LWDB
Specific Slides

Adult and Dislocated Worker *new enrollment*

Northwest



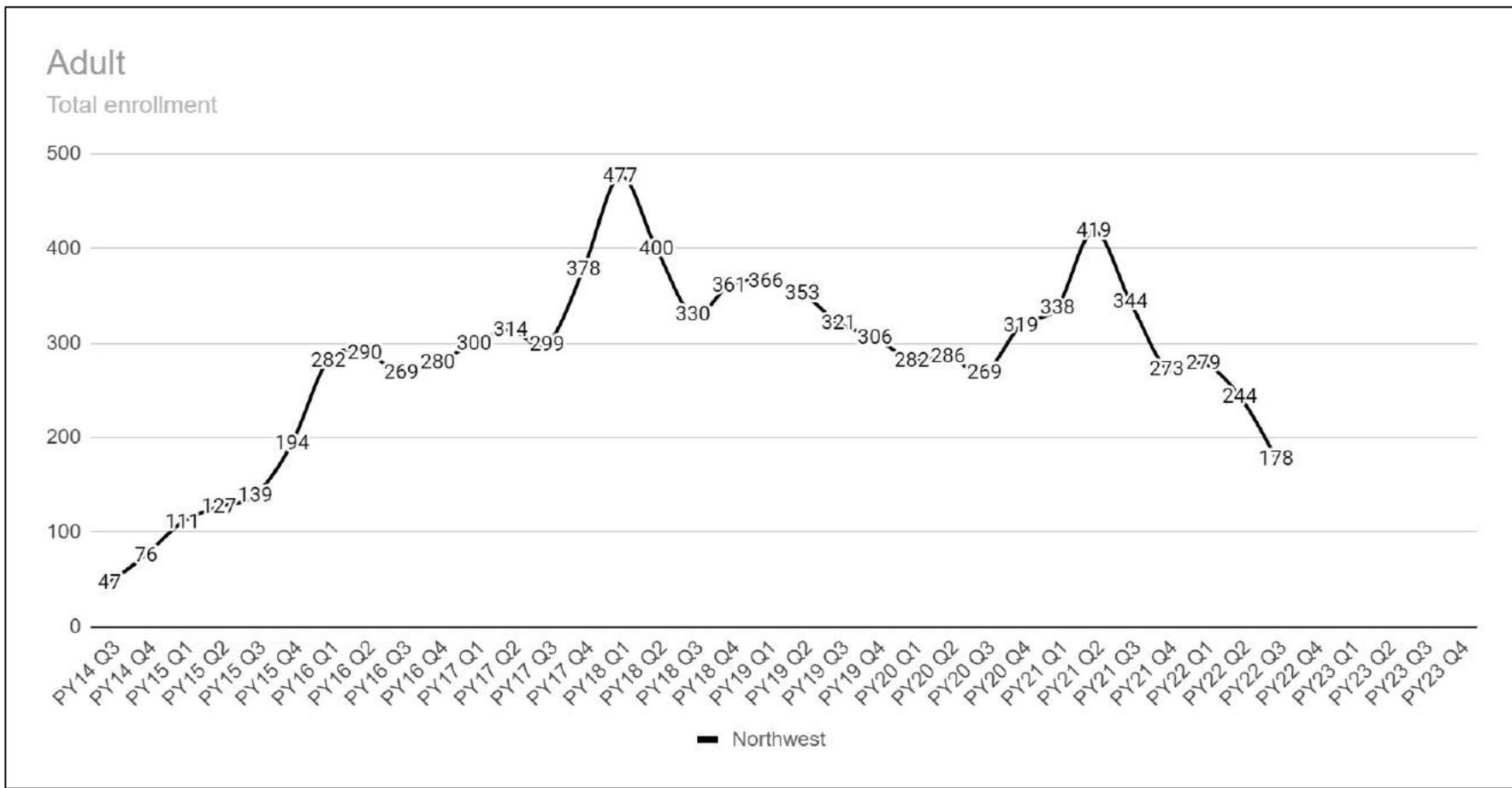
Adult and Dislocated Worker- *New Enrollment 215.*

The difference between PY21-22 and PY23-24 is a 21.9% drop in funding.

Therefore we are willing to accept a 21.9% drop in the State’s initial proposal of 275, or **215**.

Adult and Dislocated Worker *total enrollment*

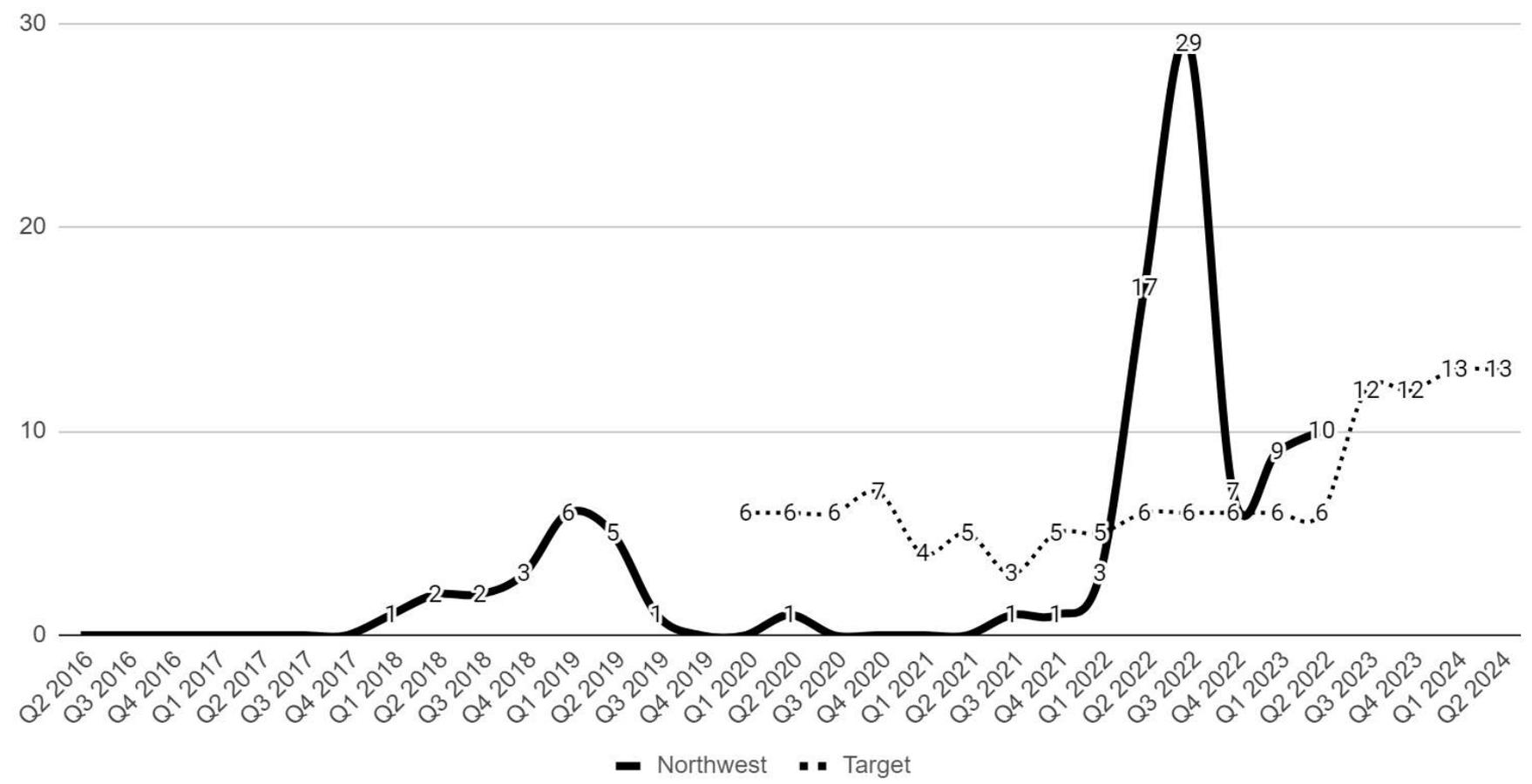
Northwest



Jobs for Veterans *new enrollment*

Northwest

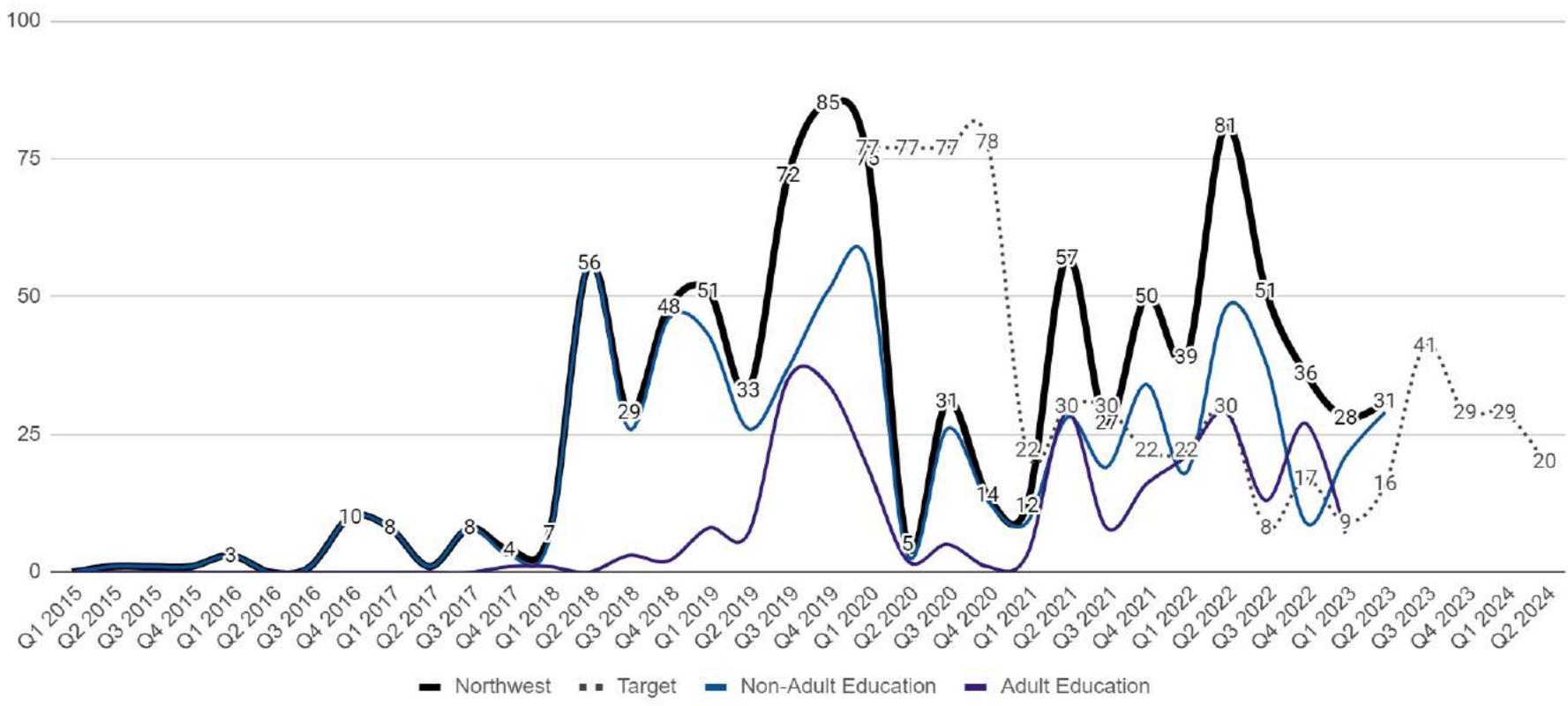
Jobs for Veterans
New Enrollment



Justice-Involved *new enrollment*

Northwest

Justice-Involved Individuals
New Enrollment

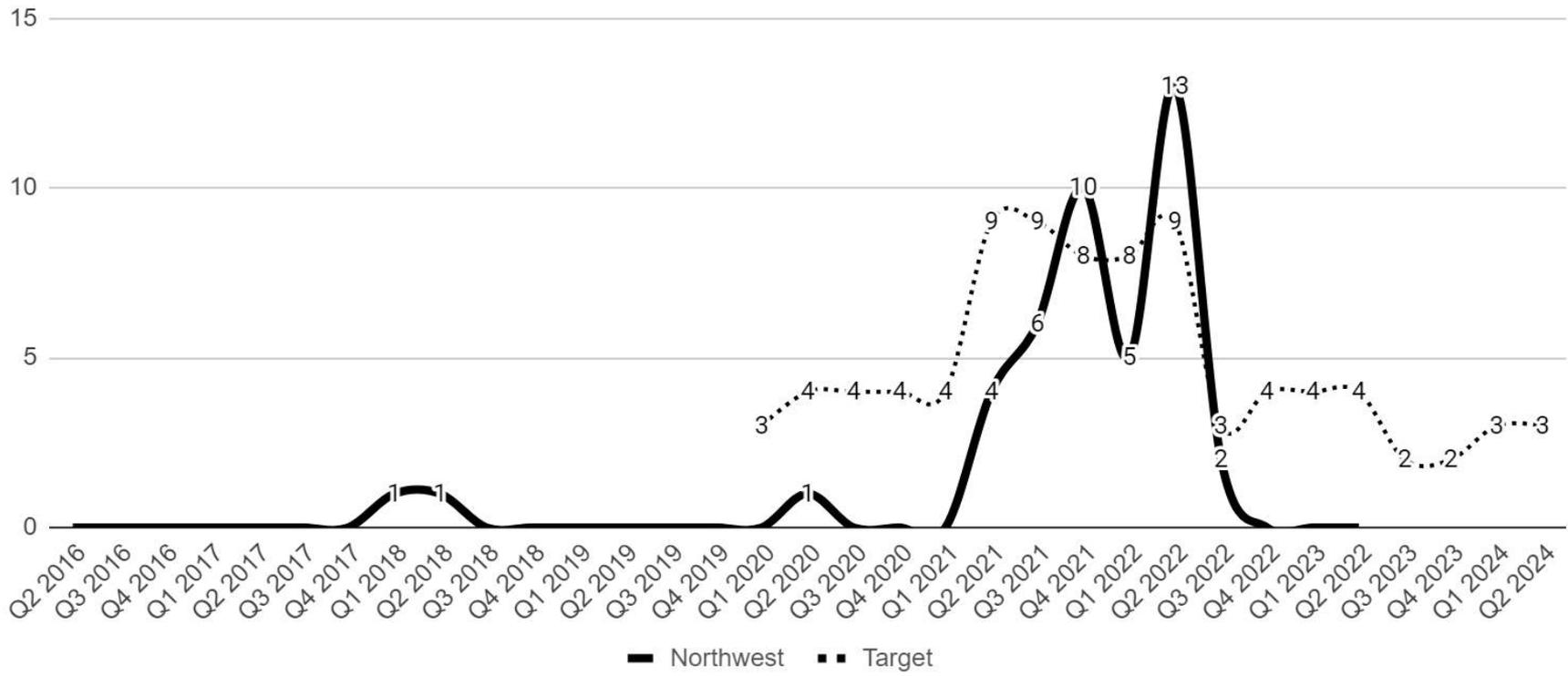


Reemployment Services *co-enrollment*

Northwest

Reemployment Services

Co-enrollments with Title I

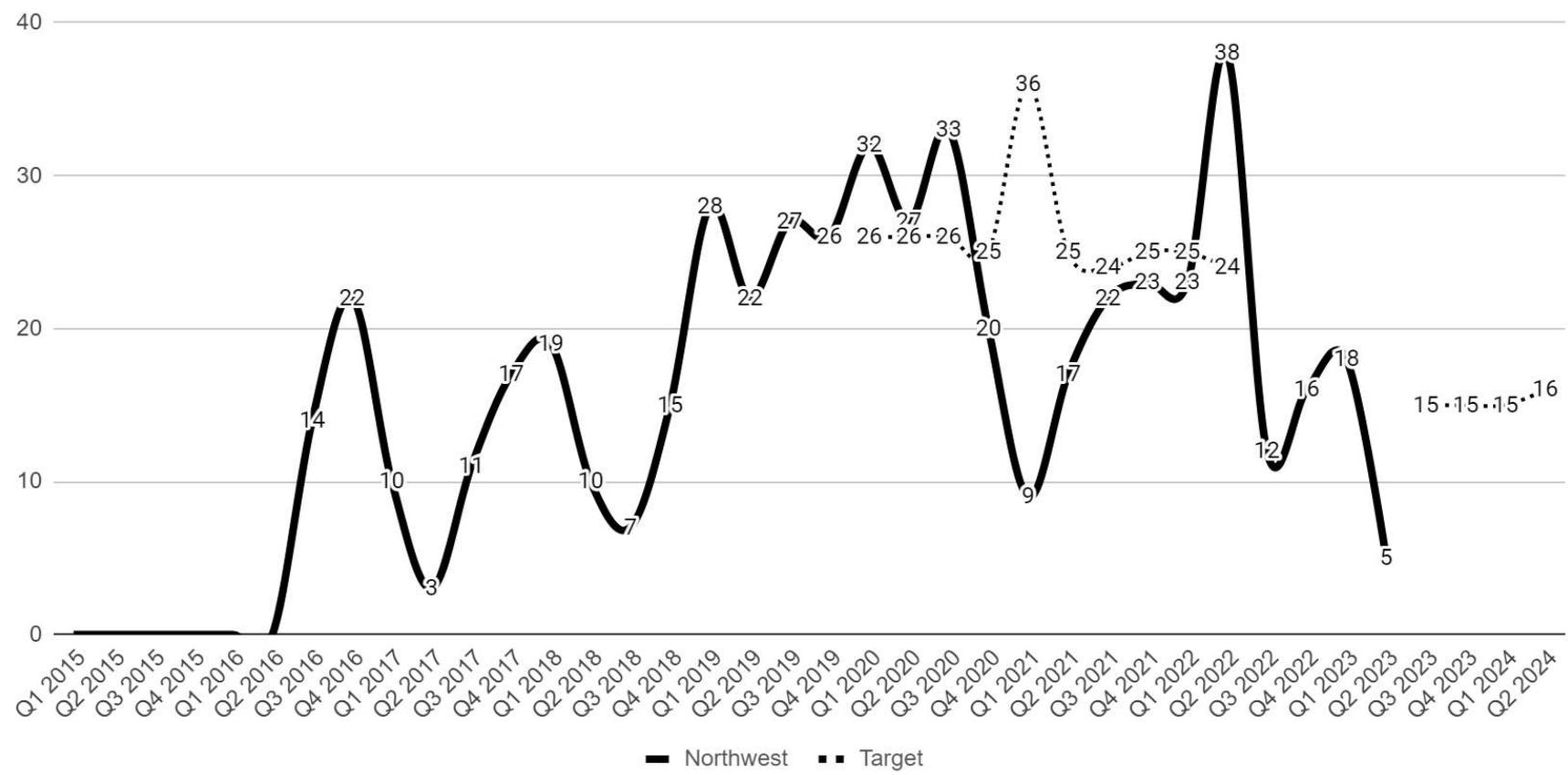


SNAP Employment and Training *new enrollment*

Northwest

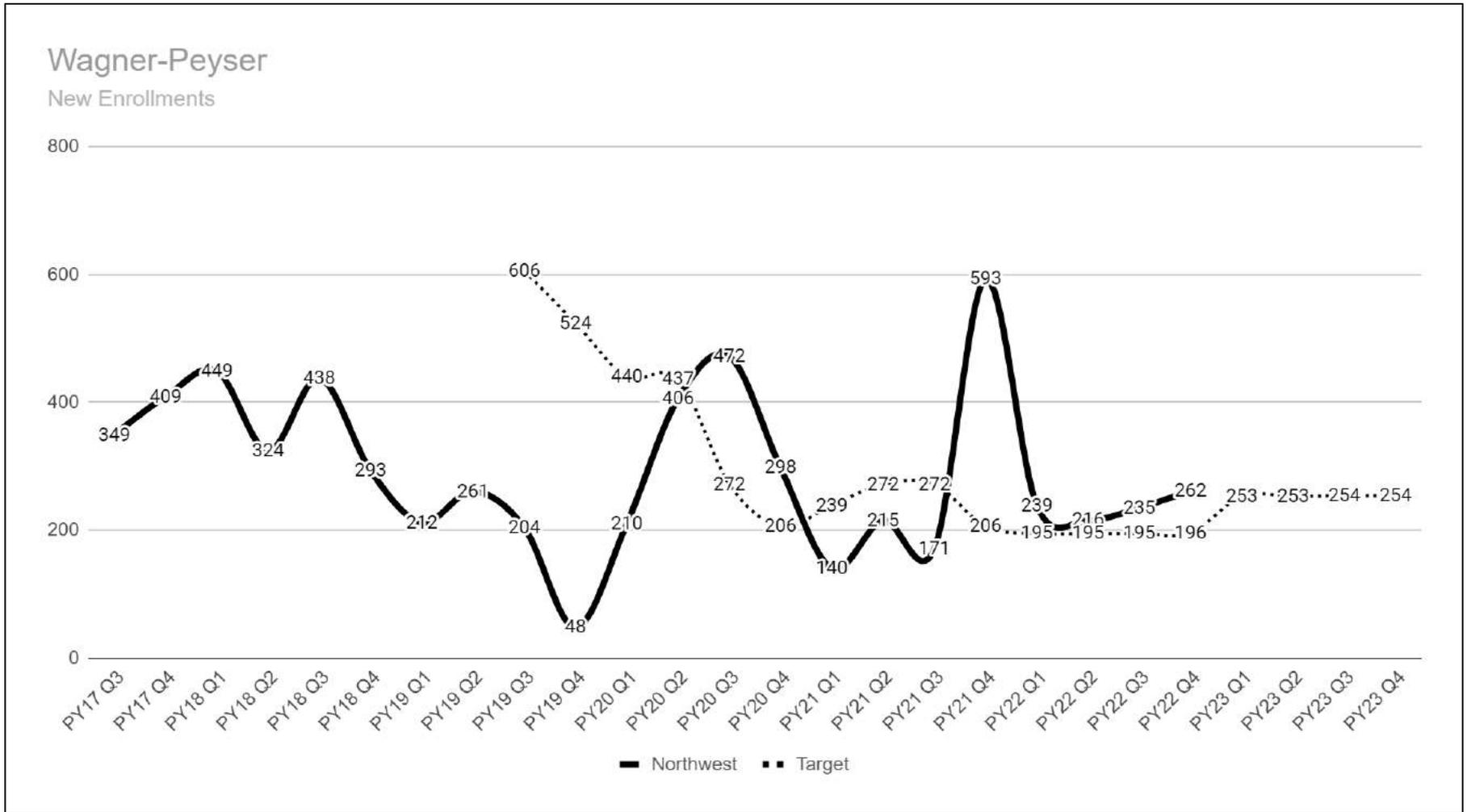
SNAP Employment and Training vs. Target

New Enrollment



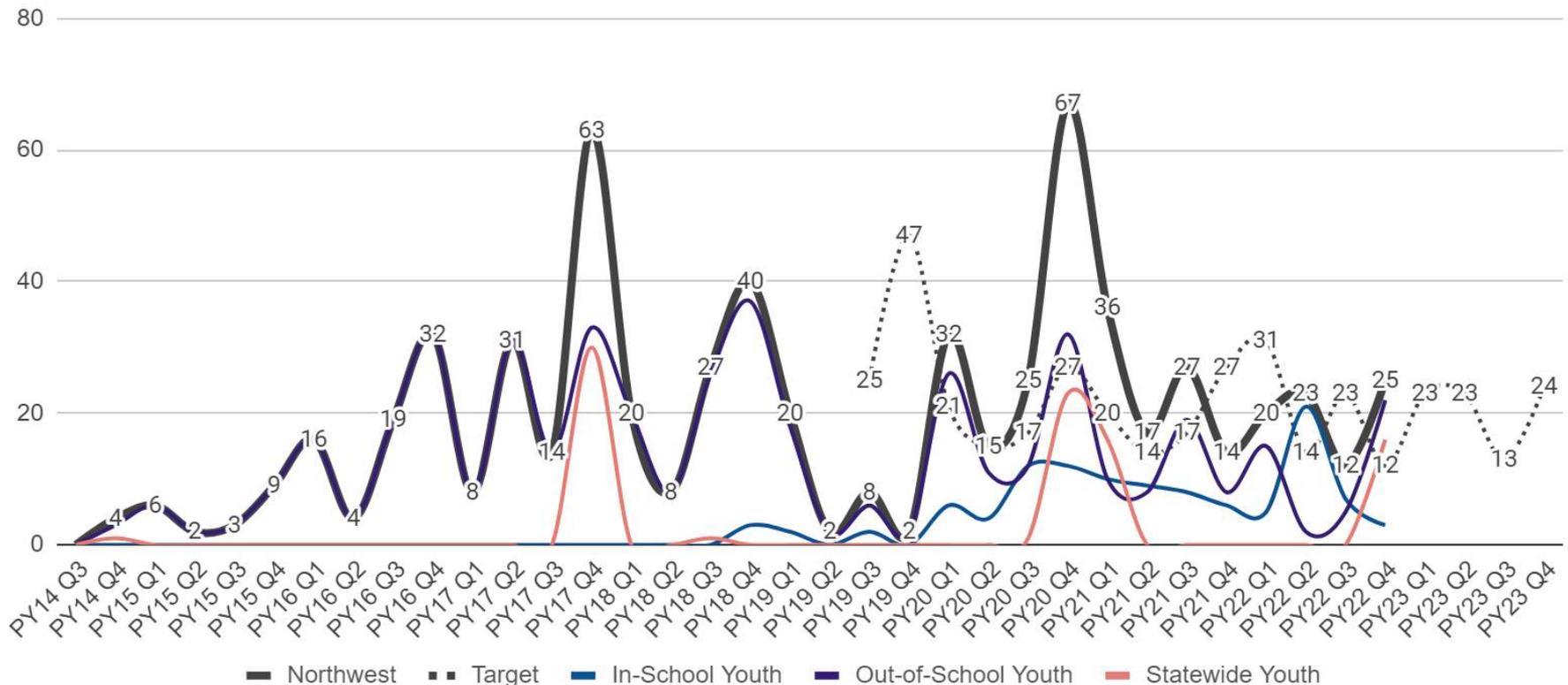
Wagner-Peyser new enrollment

Northwest



Youth: In-School, Out-of-School, and Statewide

New Enrollment



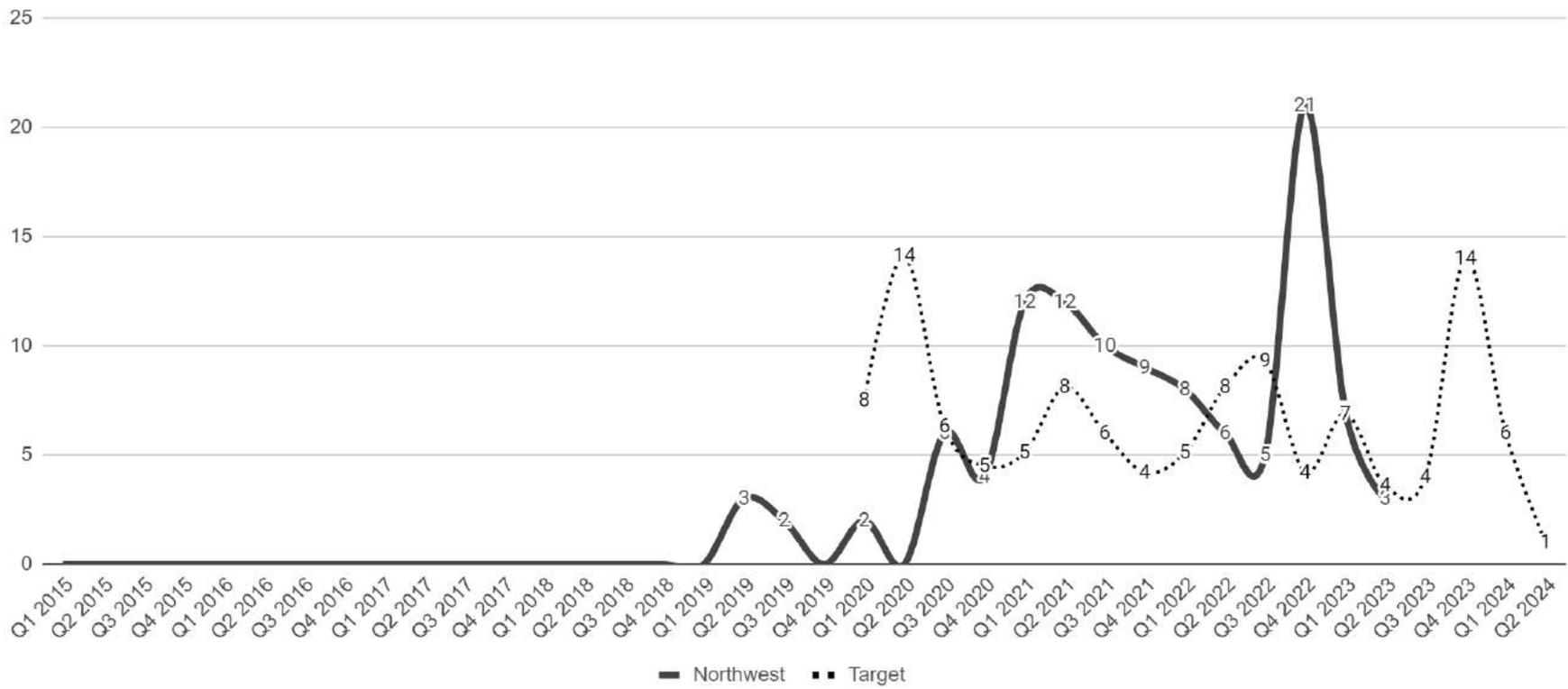
Youth- New Enrollment 83.

We are willing to 'split the difference' between the State's initial proposal and your counter proposal.

In-School Youth *new enrollment*

Northwest

In-School Youth
New Enrollment



Adult and Dislocated Worker *new enrollment*

Greater Memphis

Actuals	Tennessee	Northwest	Greater Memphis	Southwest	Northern Middle	Upper Cumberland	Southern Middle	Northeast	East	Southeast	Grand West	Grand Middle	Grand East
Key Performance Indicators - July 1, 2022 through June 30, 2023													
<i>Adult, Dislocated Worker and Incumbent Worker- New Enrollment</i>													
PY22	5,909	569	1,674	300	1,087	320	242	228	1,048	441	2,543	1,649	1,717
PY22 Q1	1,682	75	662	101	315	58	83	71	230	87	838	456	388
PY22 Q2	1,287	51	574	25	190	86	40	37	202	82	650	316	321
PY22 Q3	1,578	254	333	68	271	84	69	65	306	128	655	424	499
PY22 Q4	1,362	189	105	106	311	92	50	55	310	144	400	453	509

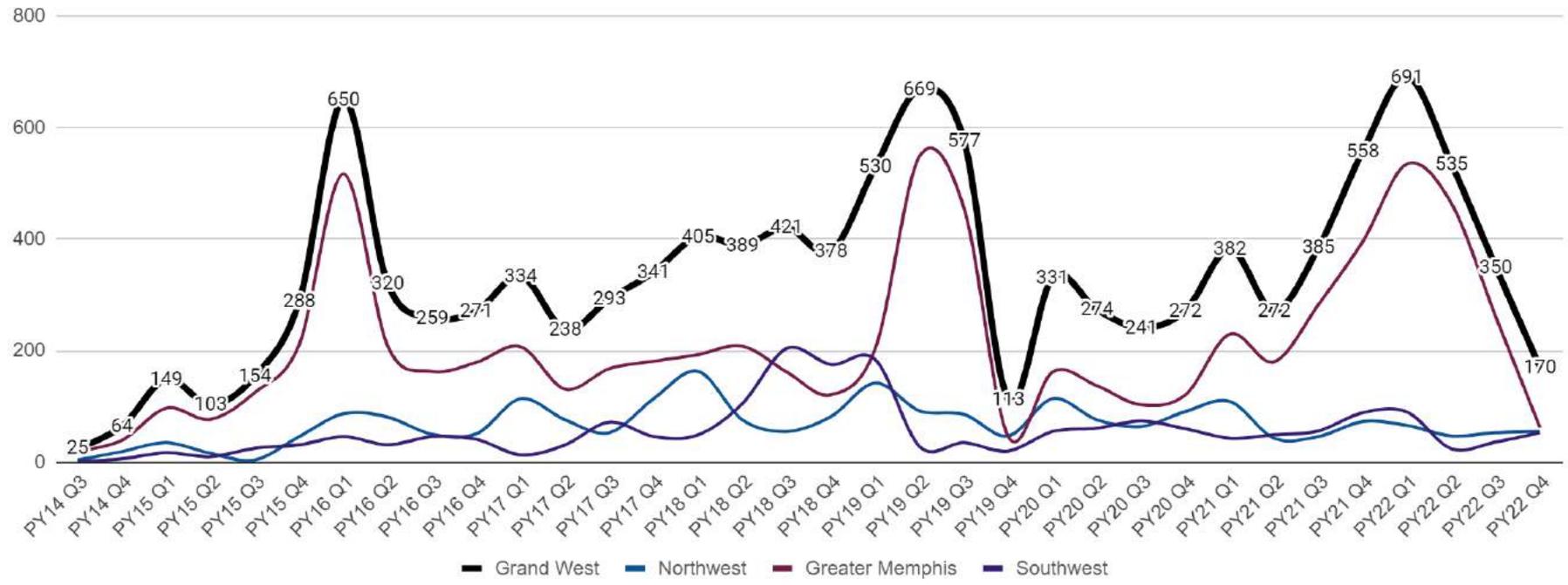
Percentage of Target	Tennessee	Northwest	Greater Memphis	Southwest	Northern Middle	Upper Cumberland	Southern Middle	Northeast	East	Southeast	Grand West	Grand Middle	Grand East
Key Performance Indicators - Percentage of Target: July 1, 2022 through June 30, 2023													
<i>Adult, Dislocated Worker and Incumbent Worker- New Enrollment</i>													
PY22	121%	202%	146%	114%	89%	145%	101%	97%	125%	99%	150%	98%	113%
PY22 Q1	137%	72%	231%	94%	128%	105%	138%	106%	133%	69%	168%	126%	106%
PY22 Q2	124%	98%	200%	71%	77%	156%	67%	66%	136%	85%	174%	88%	107%
PY22 Q3	113%	488%	116%	139%	74%	153%	115%	96%	93%	102%	169%	89%	95%
PY22 Q4	110%	259%	36%	145%	85%	167%	83%	122%	168%	150%	92%	95%	157%

Adult and Dislocated Worker *new enrollment*

Greater Memphis

West TN

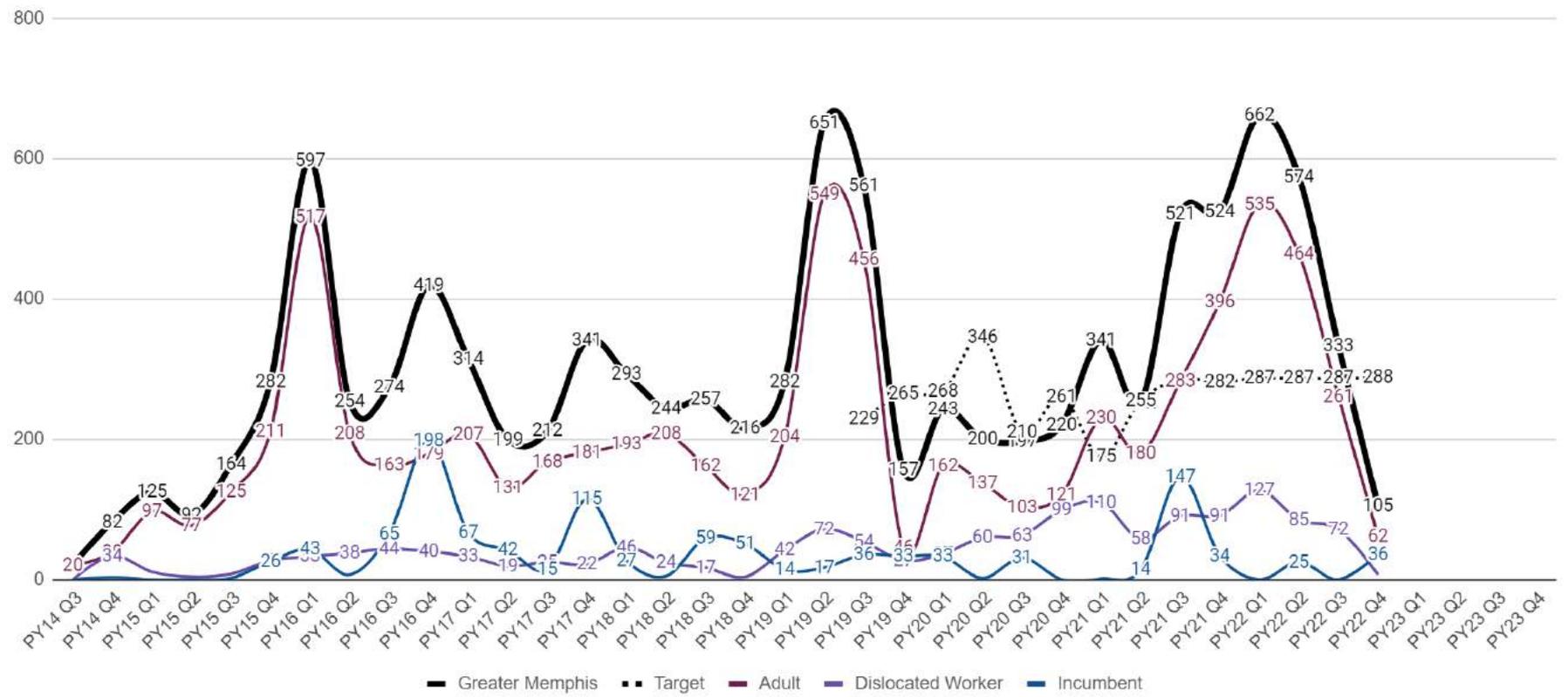
Adult New Enrollments



Adult and Dislocated Worker *new enrollment*

Greater Memphis

Adult, Dislocated Worker, and Incumbent Worker
New Enrollment by Program



We have reviewed the KPI quarterly report with **our service provider** Equus and discussed how we will strategically move forward to ensure accountability and commitment to continually achieving. Lessons learned, we believe that the majority of the cause for low Adult enrollments in Q4 vs Q3 was a result of **inability to provide ITAs and supportive services.** Although the service provider promoted many other services, many individuals did not want to enroll without the ability to apply for an ITA and or Supportive Services.

The service provider requested increased Adult pass-thru funds to support the needs of this program year and the service provider has identified that they will do a better job at ensuring the funding lasts the entirety of the year. In addition, the service provider will continue to promote and encourage enrollment for other career services this program year, which will prevent dips in enrollment and allow them to maintain previous numbers.

At this time the service provider has feels they do not need any technical assistance or other support. However, I do have an ask of you and your team. We have undergone turnover and a change in leadership with our service provider. I'd like to request technical assistance on the flow of enrollment and the referral process to ensure knowledge continuity.

Thank you again for your support and I look forward to hearing from you on the request for technical assistance.

1. Adult and Dislocated Worker would like to work with Strategic Business Solutions on setting up a training directed at how participants may be enrolled and goals achieved without the use of direct participants costs like ITAs or supportive services.

Perhaps naming this population something like [Service Based Participants \(SBPs\)](#) as to further clarify this opportunity along with a menu of services through a Technical Assistance Tuesday.

Learning Opportunity, for the State

1. Adult and Dislocated Worker would like to work with Strategic Business Solutions on setting up a training directed at how participants may be enrolled and goals achieved without the use of direct participants costs like ITAs or supportive services.

Perhaps naming this population something like [Service Based Participants \(SBPs\)](#) as to further clarify this opportunity along with a menu of services through a Technical Assistance Tuesday.

2. We can work with Grants and Budgets to [proactively](#) determine whether funds [redirect funds](#) to high performing LWDBs.

1. Adult and Dislocated Worker would like to work with Strategic Business Solutions on setting up a training directed at how participants may be enrolled and goals achieved without the use of direct participants costs like ITAs or supportive services.

Perhaps naming this population something like **Service Based Participants (SBPs)** as to further clarify this opportunity along with a menu of services through a Technical Assistance Tuesday.

2. We can work with Budgeting and Reporting to **proactively** determine whether funds **redirect funds** to high performing LWDBs.

Why?

The email above shows Greater Memphis' providers enrollments demonstrate that the capacity and the need to enroll participants.

Claim: If Greater Memphis was able to increase their PY22 Q4 enrollment through additional financial support their average *this year* that would be +314, or +5.3% of the *Tennessee goal*.

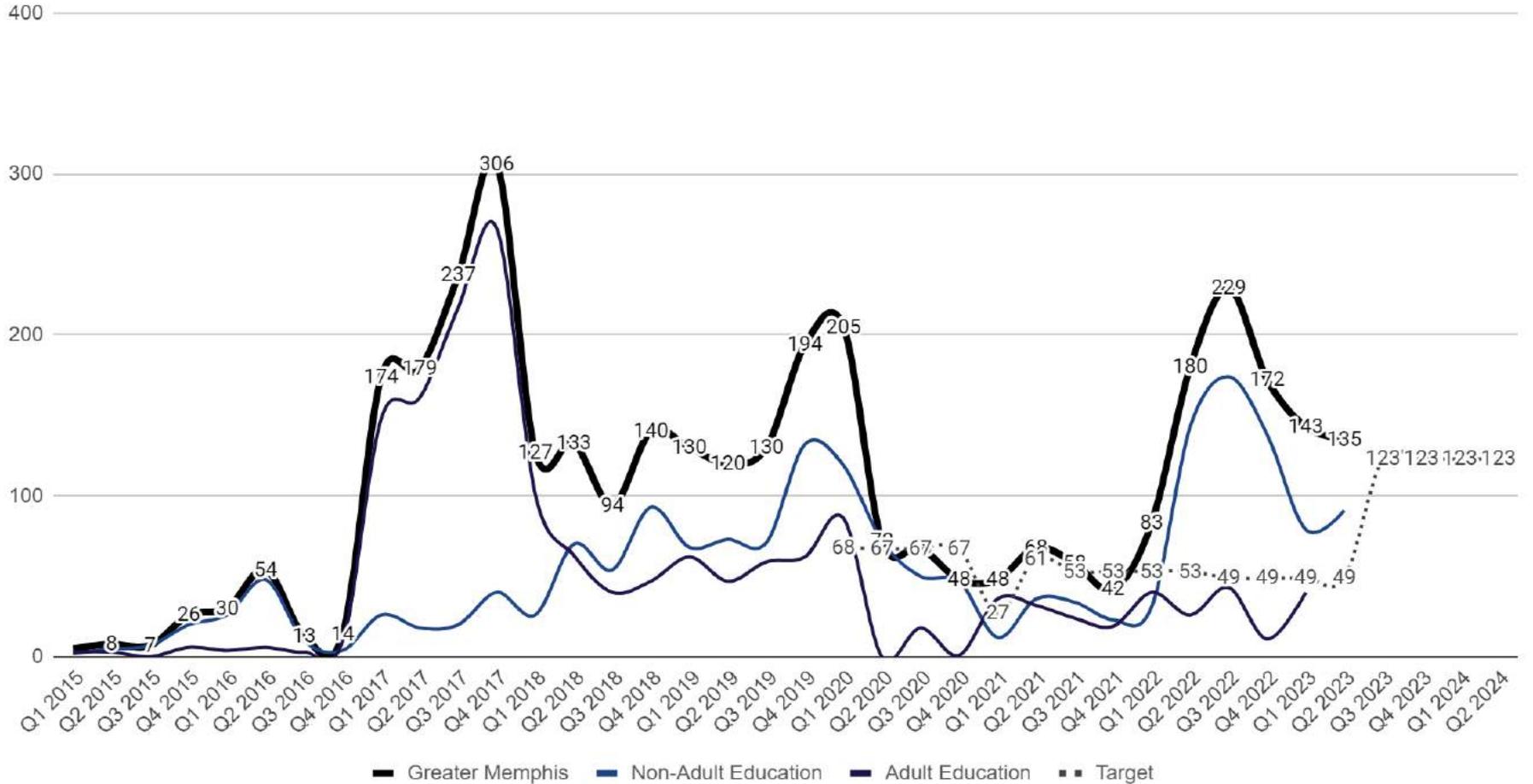
This is greater than our KPI target for all of PY23.

Justice-Involved *new enrollment*

Greater Memphis

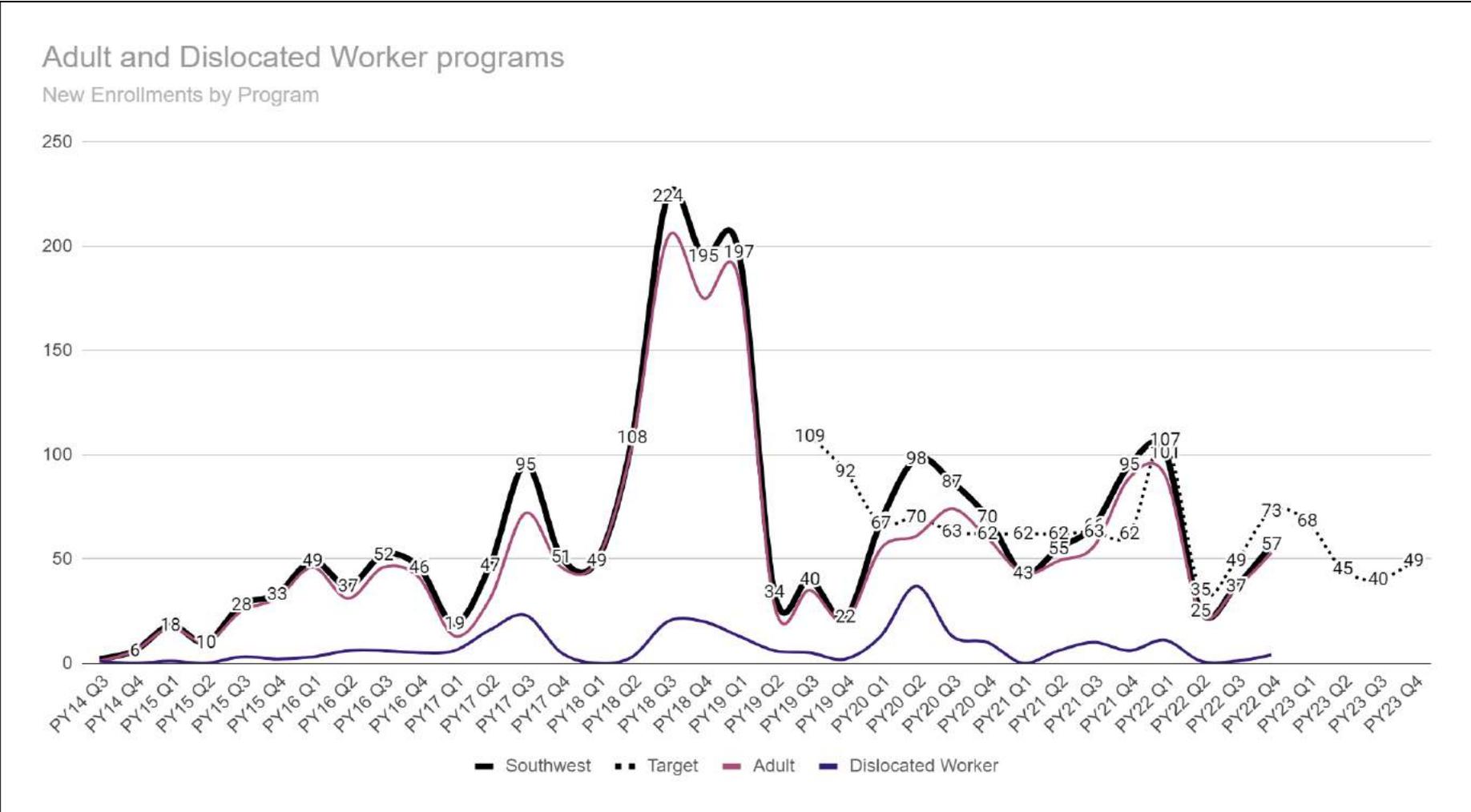
Justice-Involved Individuals

New Enrollment



Adult and Dislocated Worker *new enrollment*

Southwest



Adult and Dislocated Worker- New Enrollment 202.

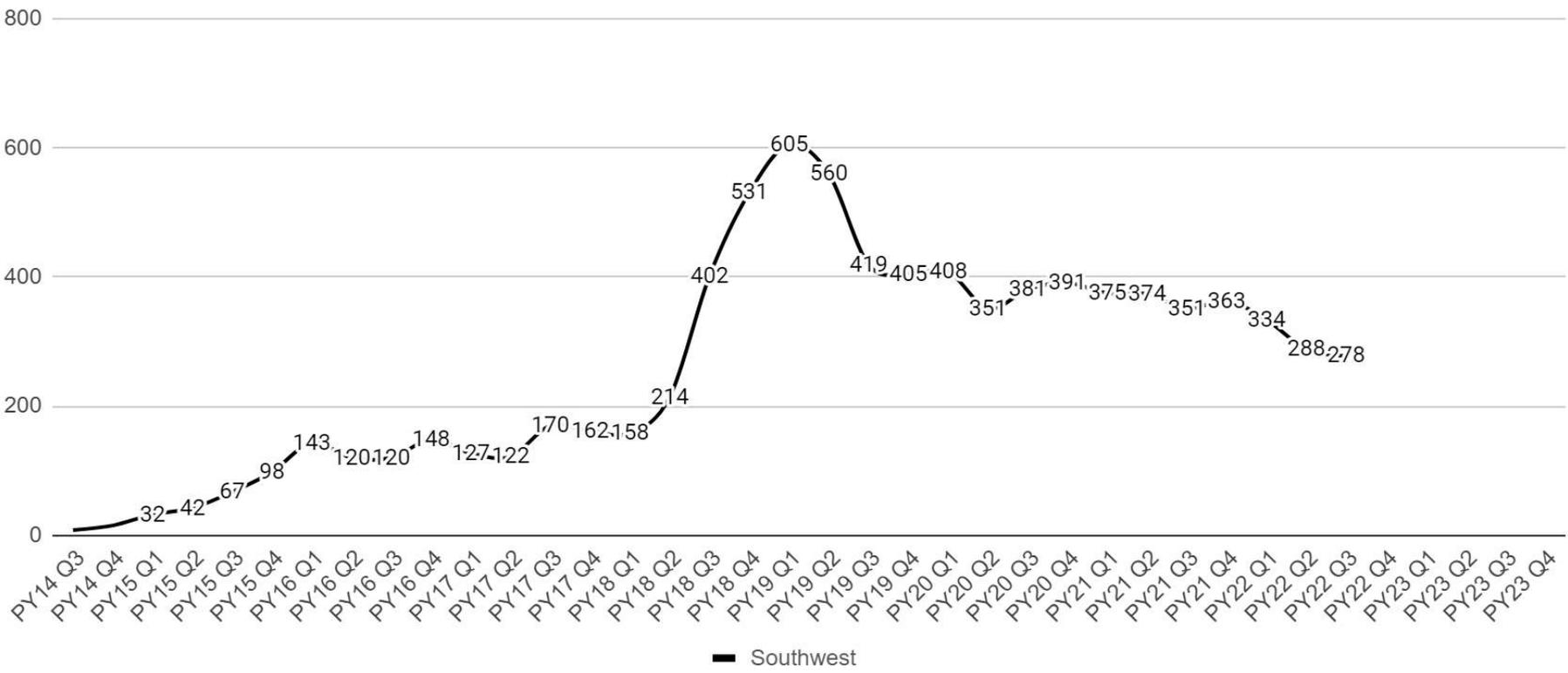
The difference between PY21-22 and PY23-24 is a 22.9% drop in funding.

Therefore we are willing to **accept your proposal as submitted.**

Adult and Dislocated Worker *total enrollment*

Southwest

Adult
Total enrollment

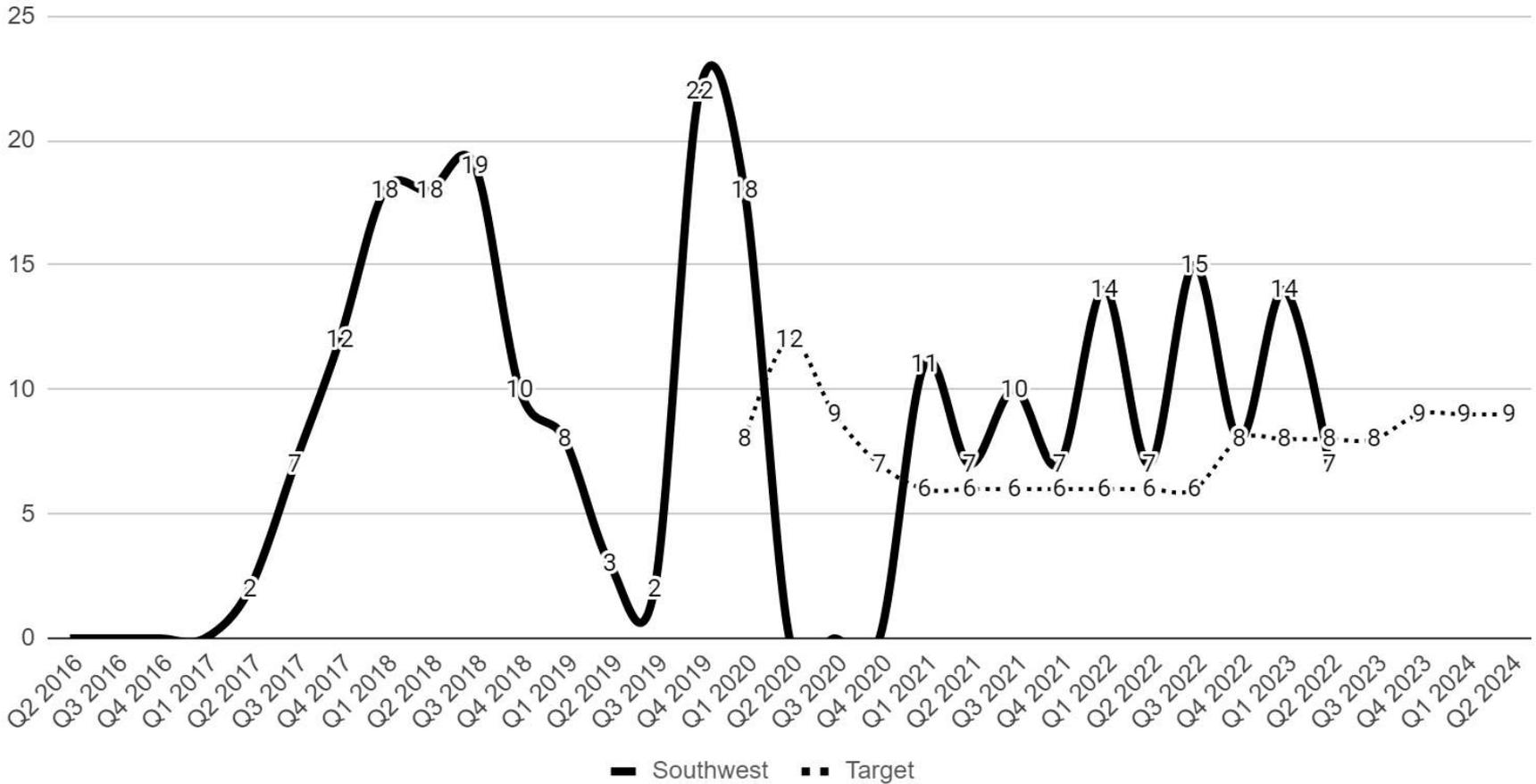


Jobs for Veterans *new enrollment*

Southwest

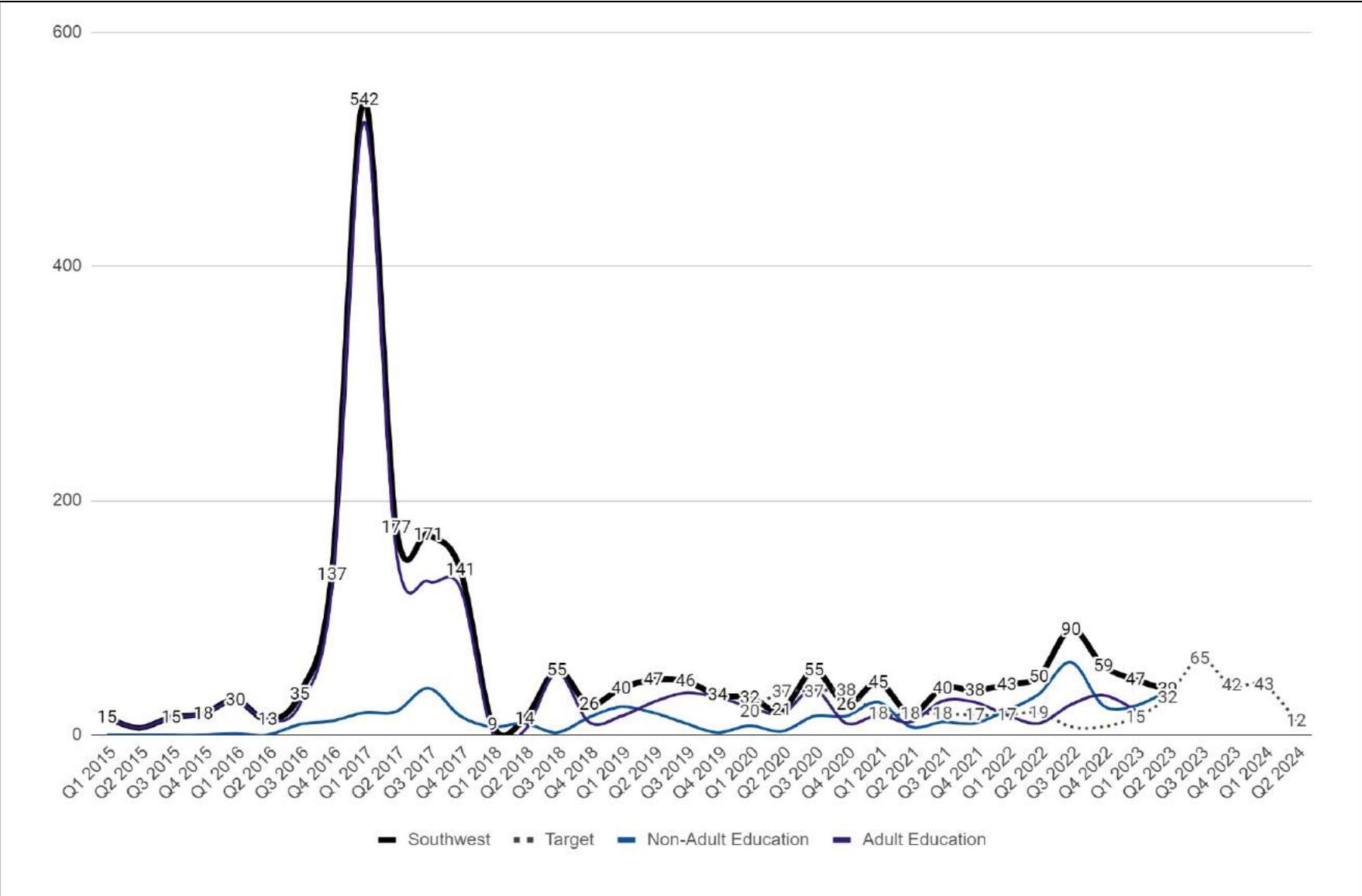
Jobs for Veterans

New Enrollment



Justice-Involved *new enrollment*

Southwest

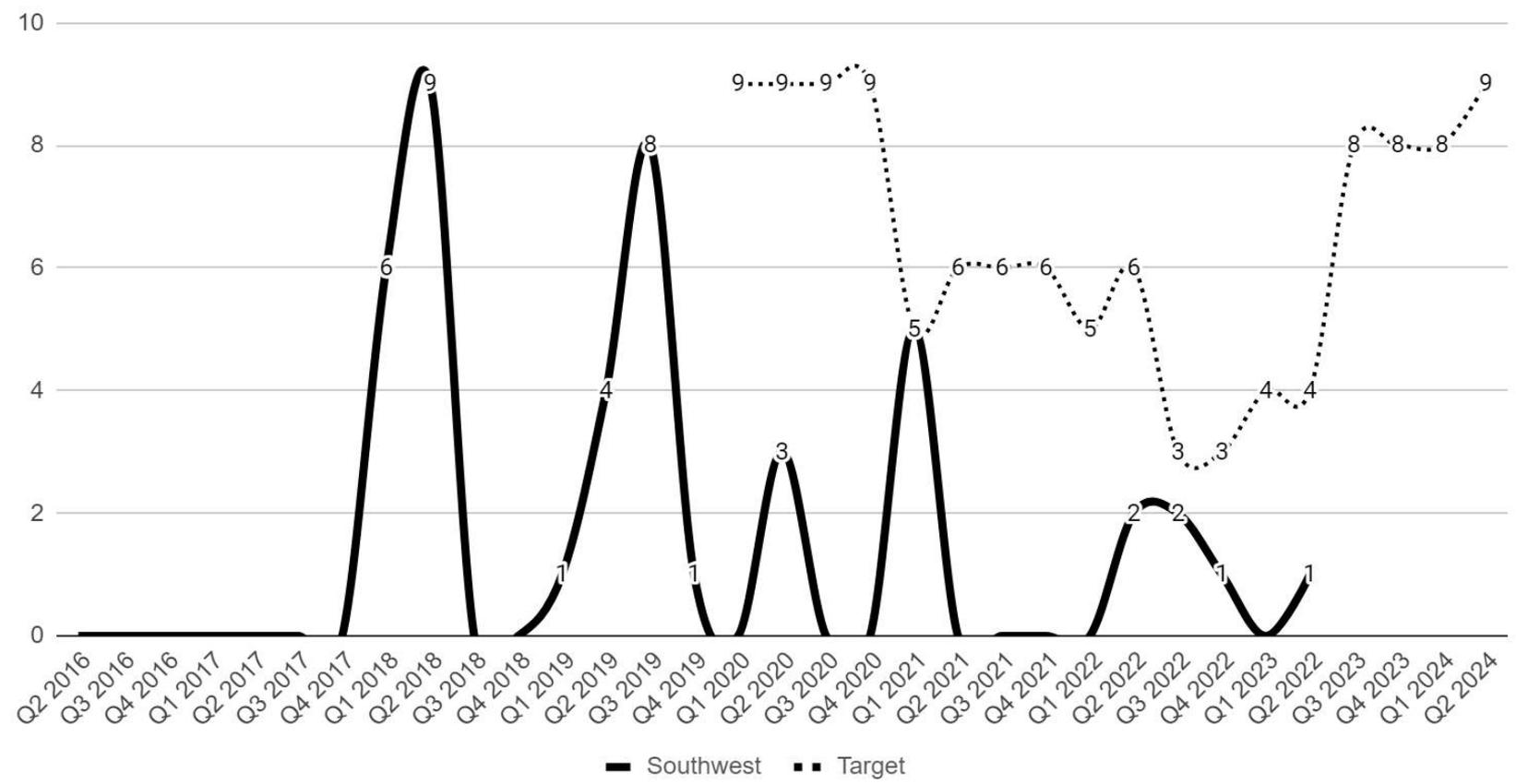


Reemployment Services *co-enrollment*

Southwest

Reemployment Services

Co-enrollments with Title I

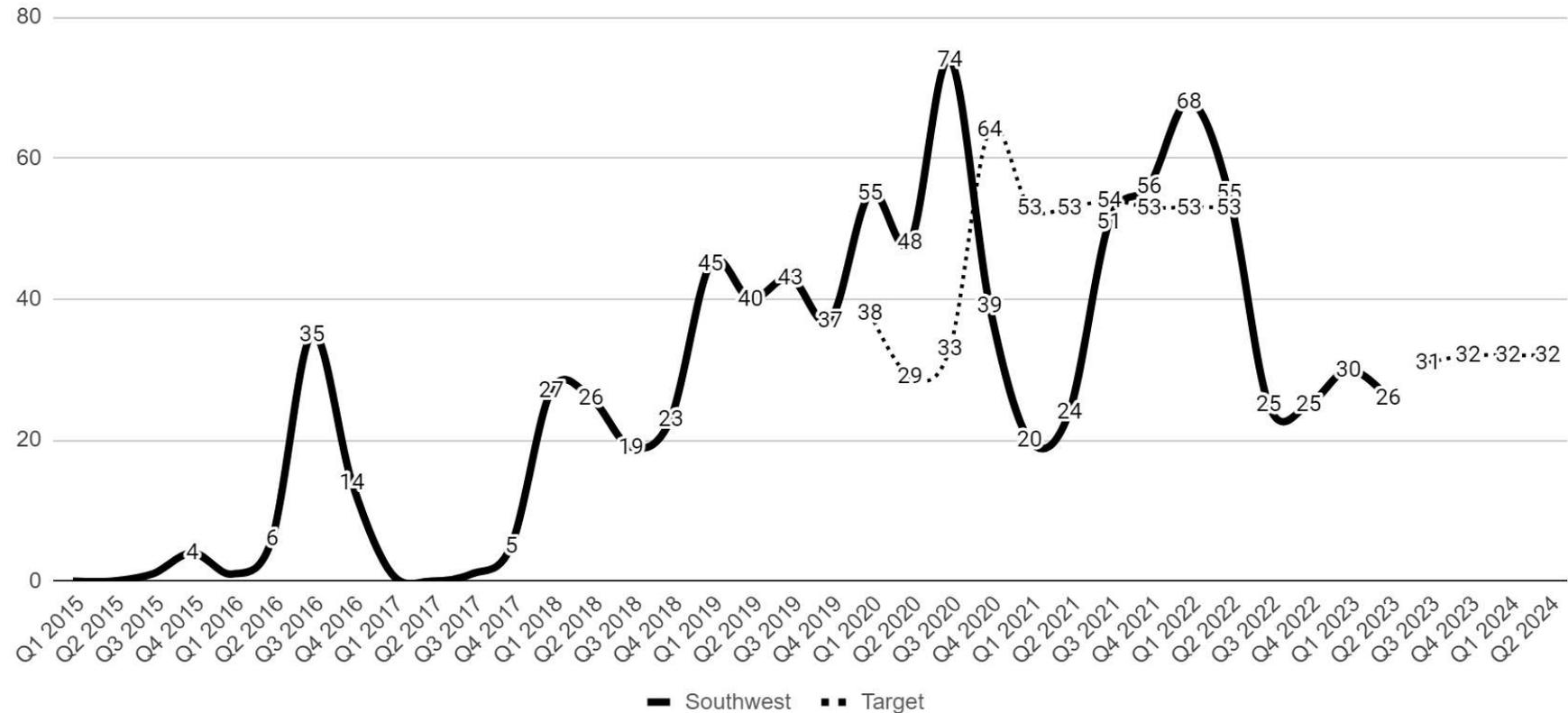


SNAP Employment and Training *new enrollment*

Southwest

SNAP Employment and Training vs. Target

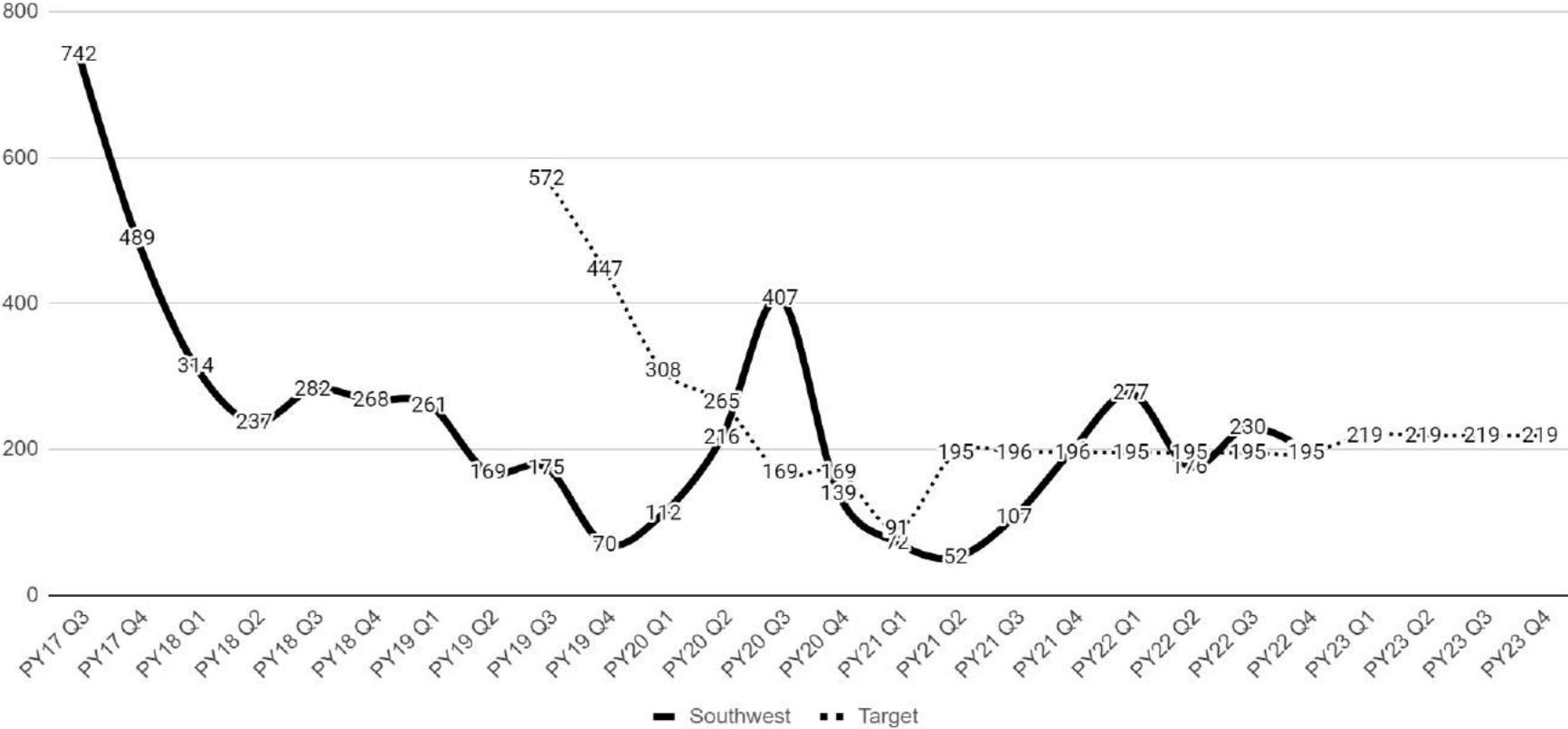
New Enrollments



Wagner-Peyser new enrollment

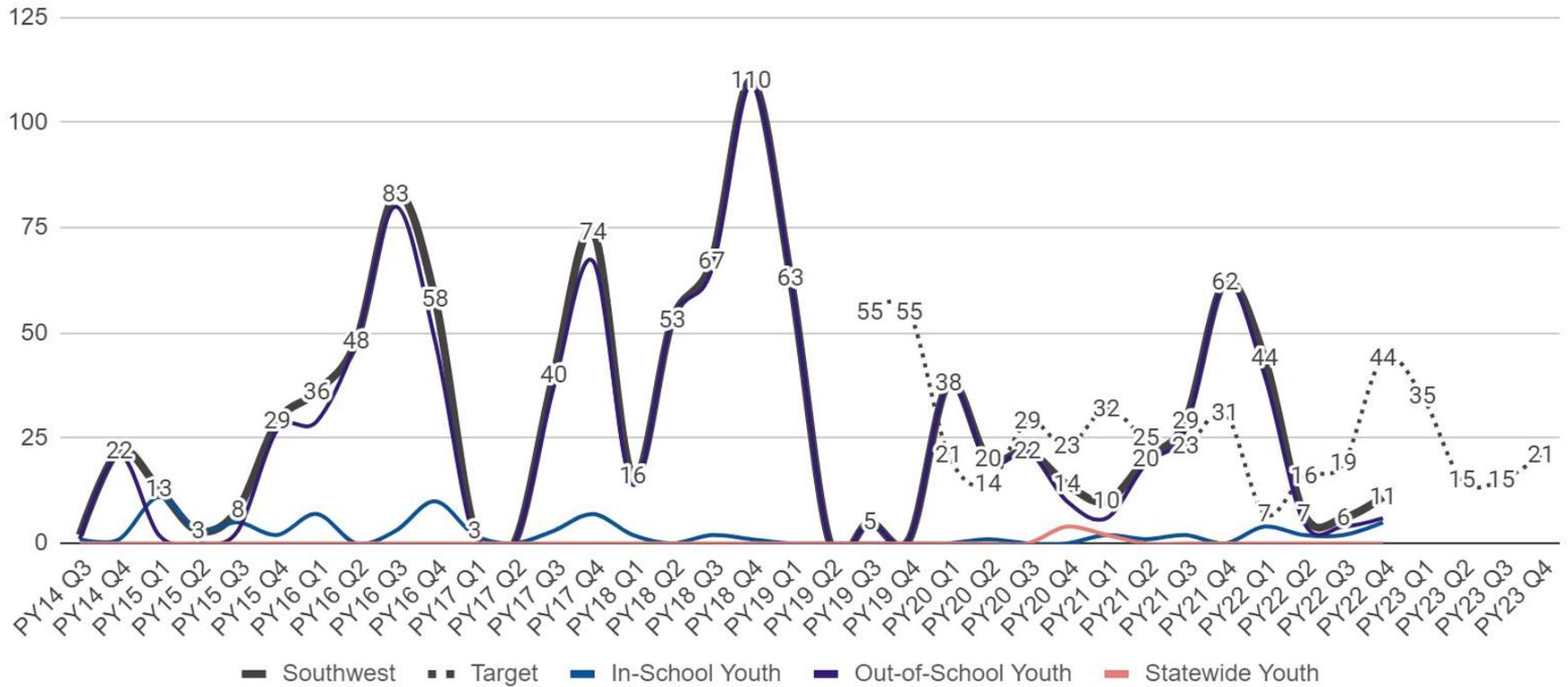
Southwest

Wagner-Peyser
New Enrollments



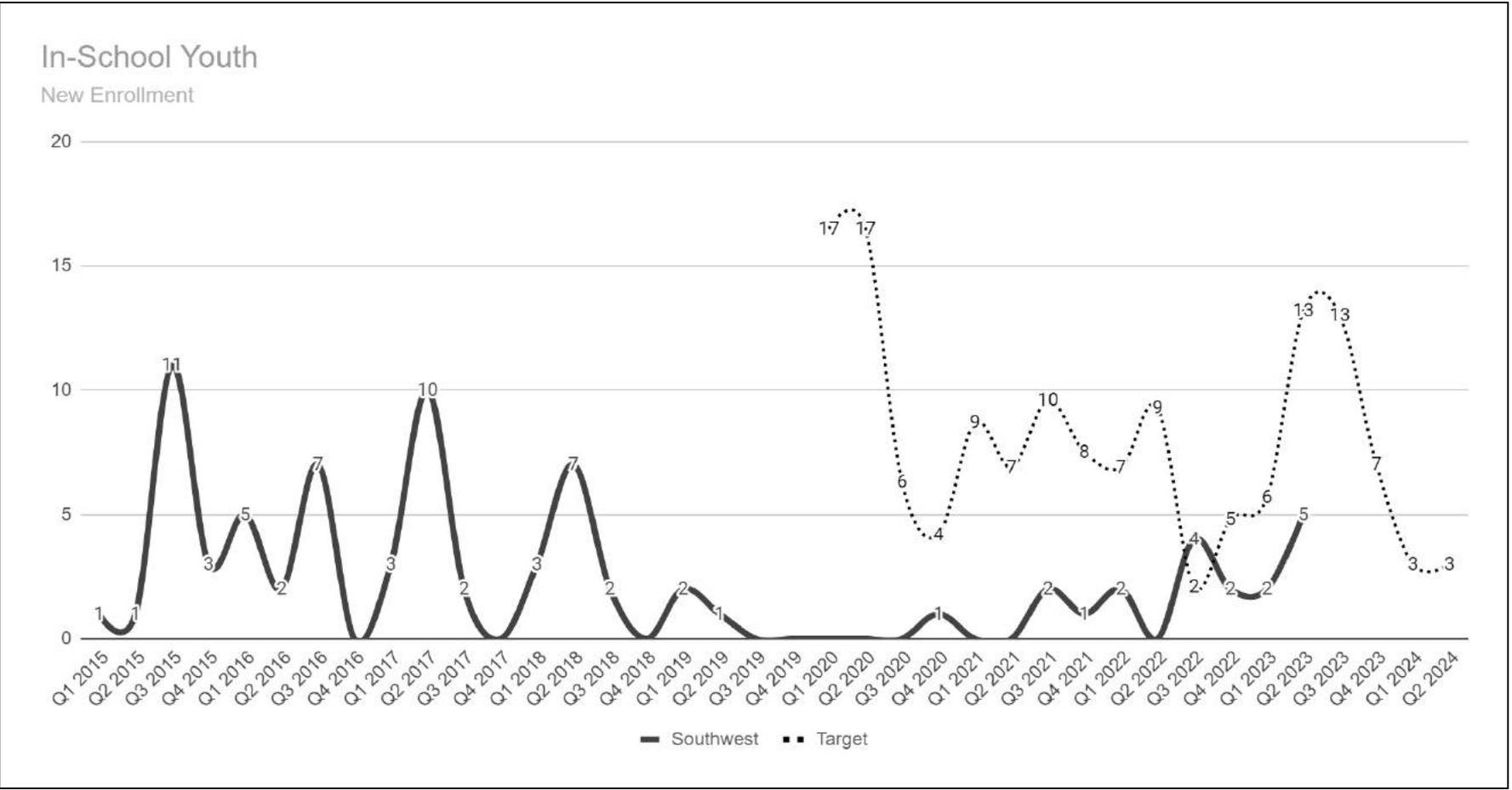
Youth: In-School, Out-of-School, and Statewide

New Enrollment



In-School Youth *new enrollment*

Southwest

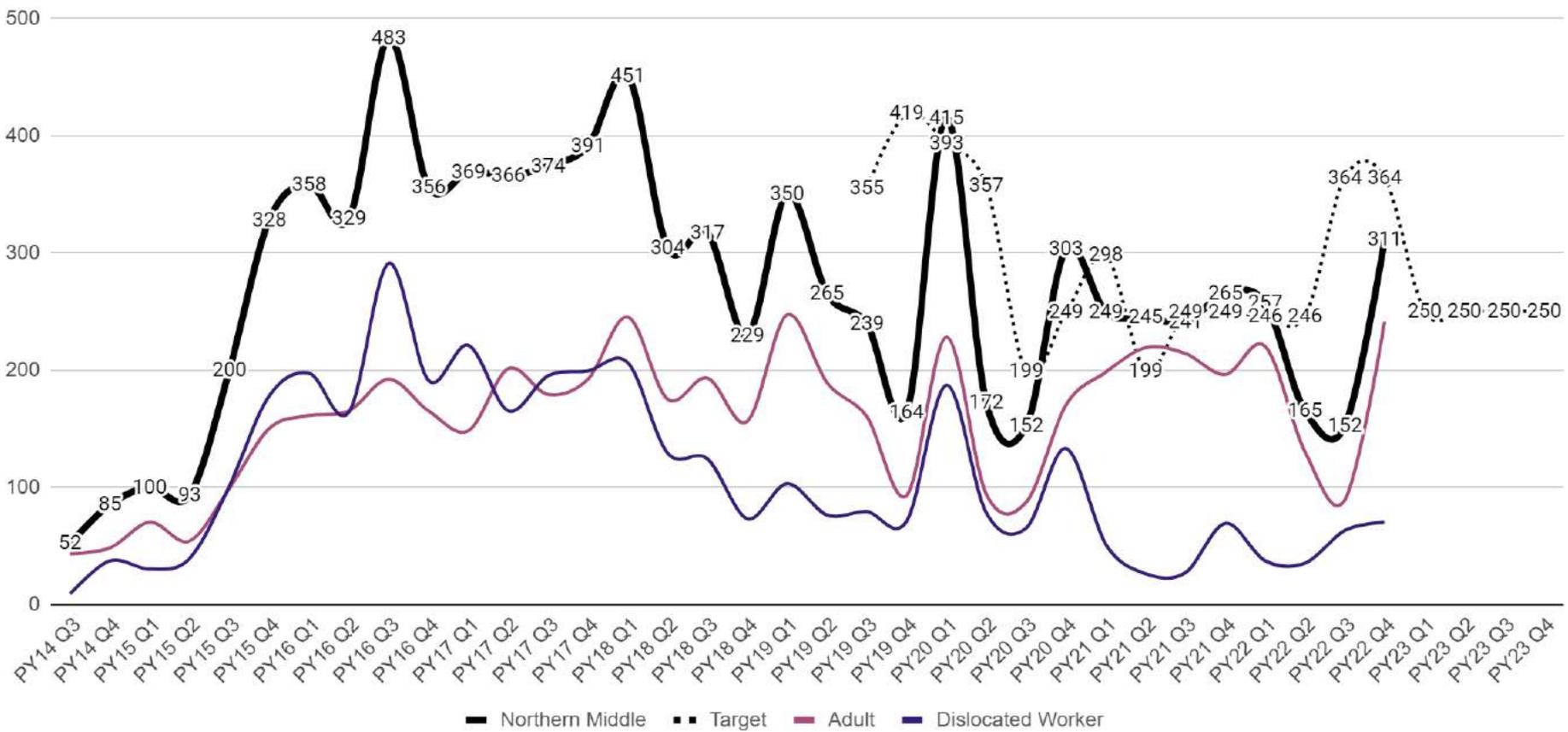


Adult and Dislocated Worker *new enrollment*

Northern Middle

Adult and Dislocated Worker programs

New Enrollments by Program



LWDB Proposal: Northern Middle

Key Performance Indicators
 PY23 LWDB Proposals

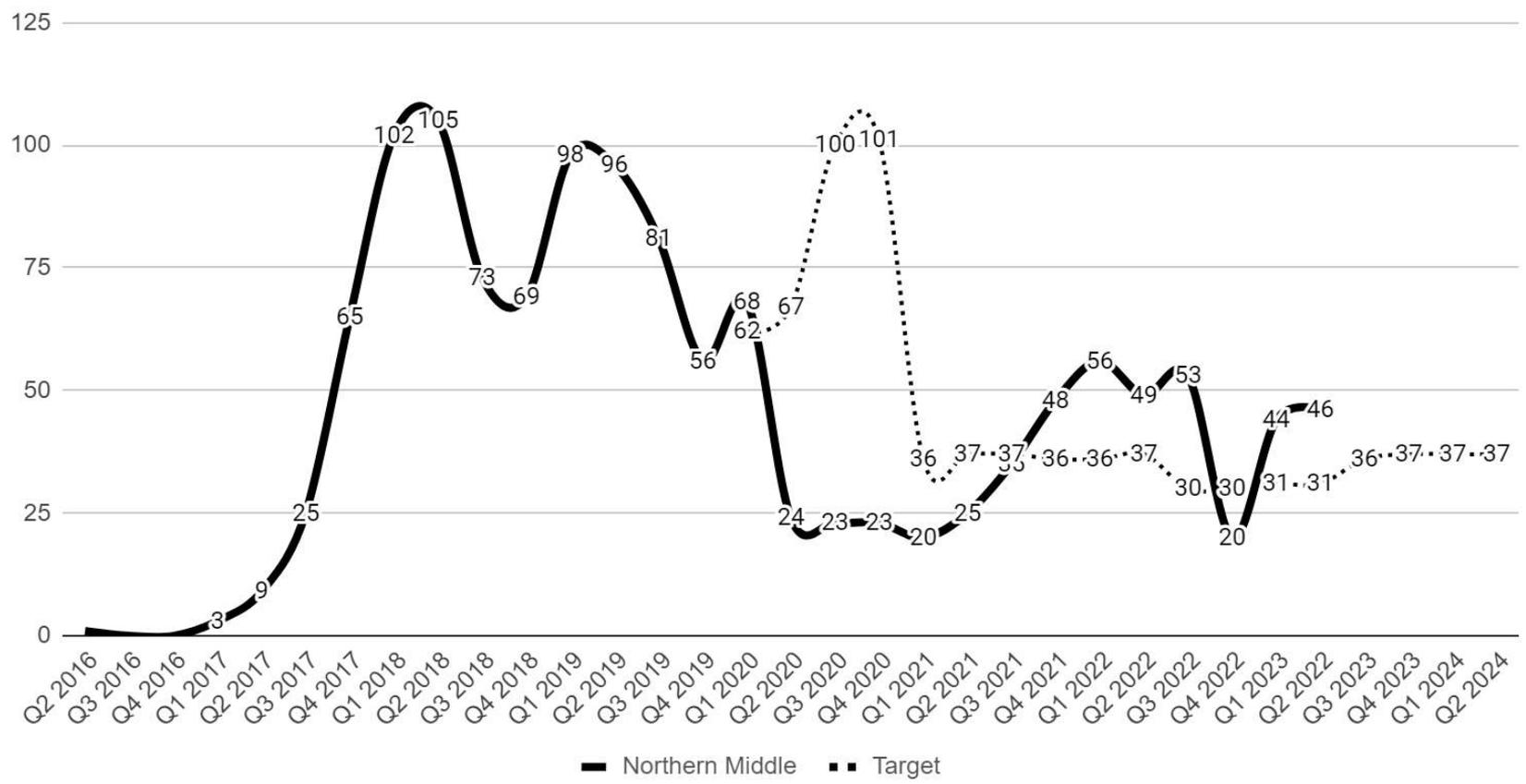
	Adult and Dislocated Worker New Enrollment	Apprenticeship Peak Enrollment	Apprenticeship State Certified	Jobs for Veterans New Enrollment	Justice-Involved Individuals New Enrollment	Reemployment Services Co-enrollment	SNAP Employment and Training New Enrollment	Trade Adjustment Assistance Co-enrollment with Title I Dislocated Worker	Wagner-Peyser New Enrollment	Youth New Enrollment	In-School Youth New Enrollment	Youth Work Experience New Enrollment	*PILOT* Livelihood participants
Tennessee	4,928	6,774	55	442	5,175	236	2,970	90%	23,048	2,149	645	1,517	3,816
Northern Middle	1,062			147	1,069	49	1,178	90%	5,702	495	148	500	190
	1,000									460	138		
Up3 for Title I	1,000			flat	flat	flat	flat	flat	flat	425	128	custom	
Q1 (July - Sept 2023)	0.0			36	267	12	294	90%	1,425	90	32	175	
Q2 (Oct - Dec 2023)	0.0			37	267	12	294	90%	1,425	106	32	25	
Q3 (Jan - Mar 2024)	250.0			37	267	12	295	90%	1,426	107	32	25	
Q4 (Apr - Jun 2024)	290.0			37	268	13	295	90%	1,426	122	32	275	
Grand West	1,663	1,091		154	1,258	61	768	90%	4,844	762	229	315	1,483
Grand Middle	1,705	2,322		183	2,157	95	1,412	90%	10,401	736	221	882	717
Grand East	1,560	3,362		105	1,760	80	790	90%	7,804	651	195	320	1,609

Jobs for Veterans *new enrollment*

Northern Middle

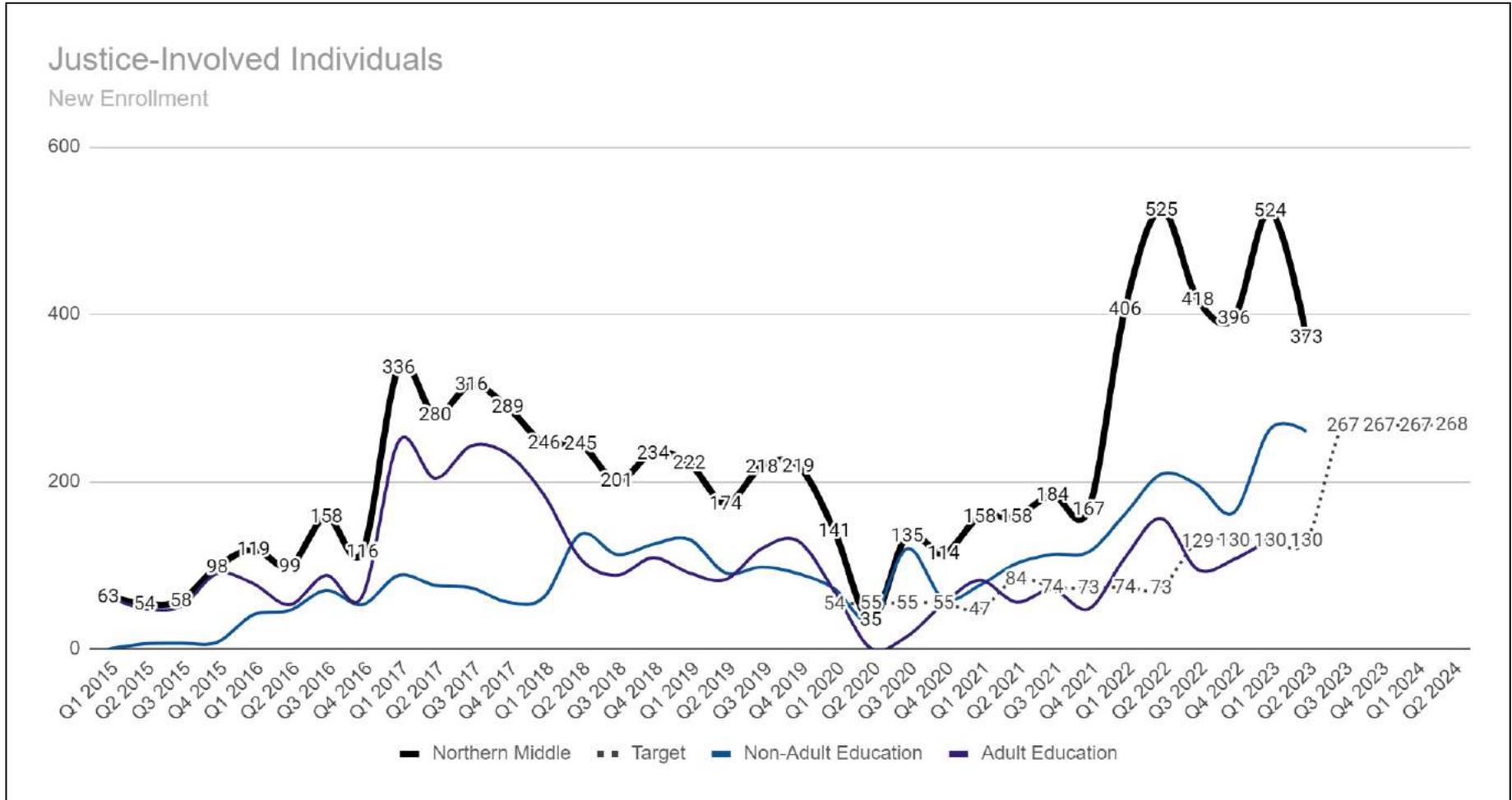
Jobs for Veterans

New Enrollment



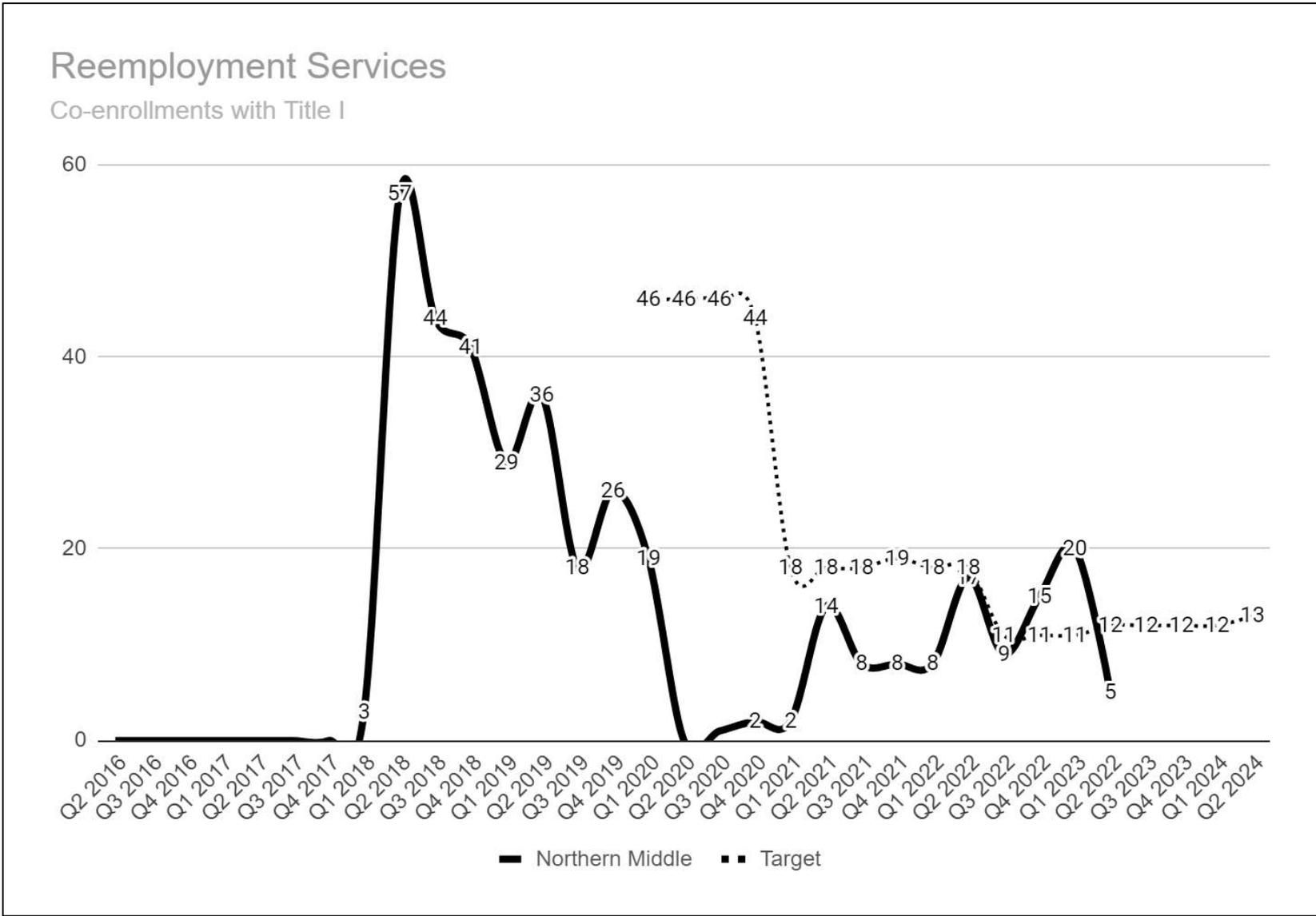
Justice-Involved *new enrollment*

Northern Middle



Reemployment Services *co-enrollment*

Northern Middle

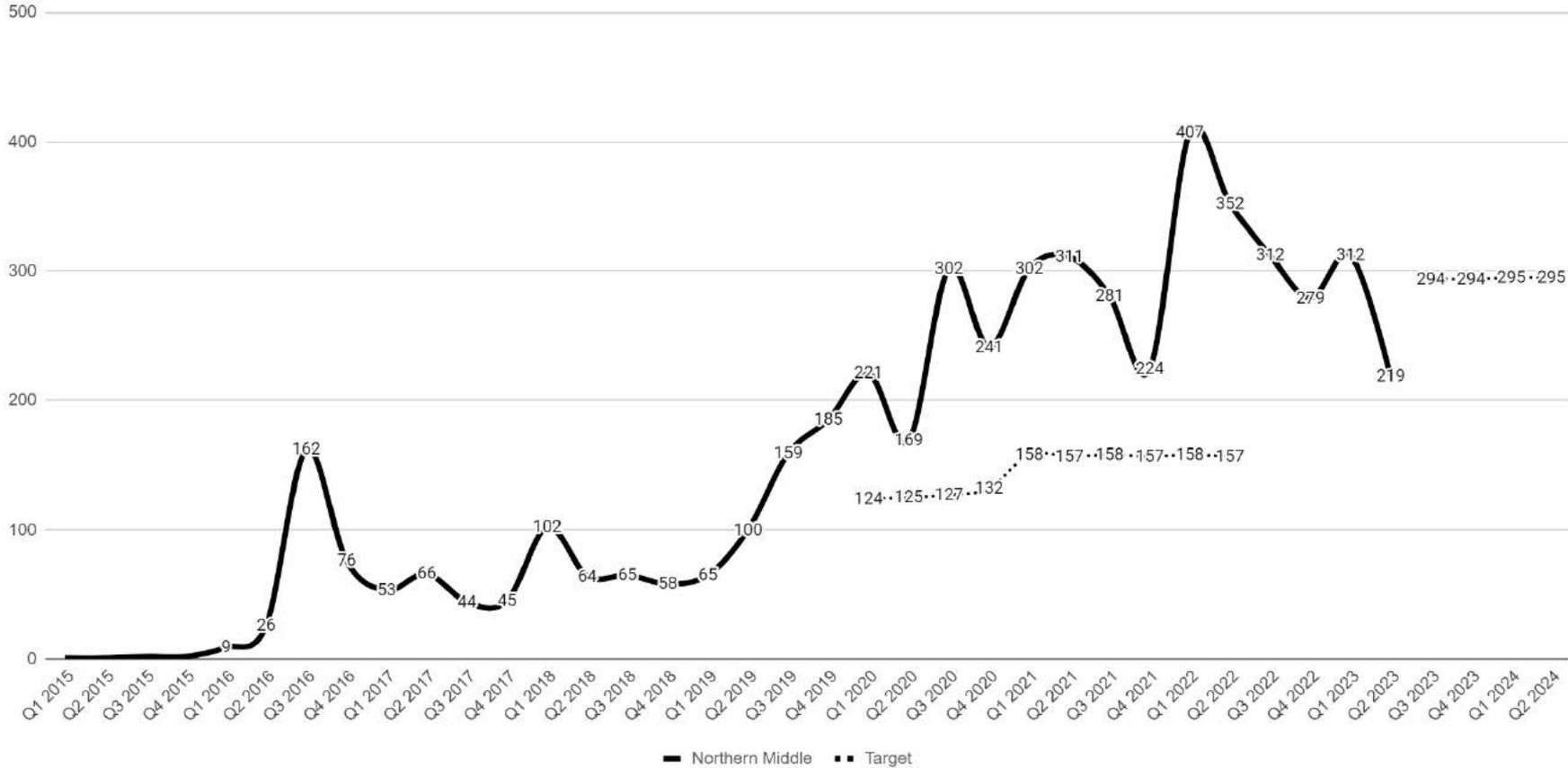


SNAP Employment and Training *new enrollment*

Northern Middle

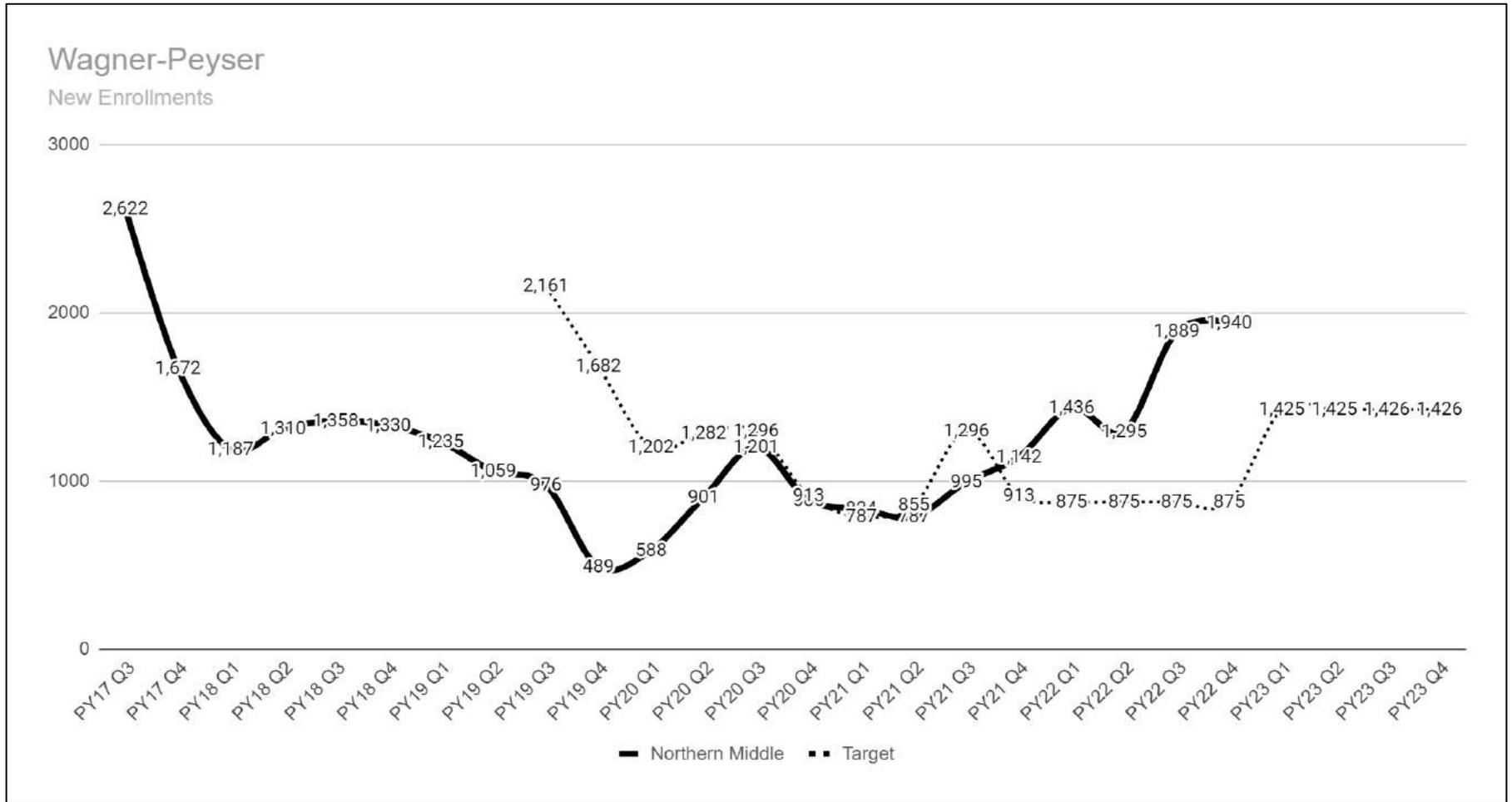
SNAP Employment and Training vs. Target

New Enrollments

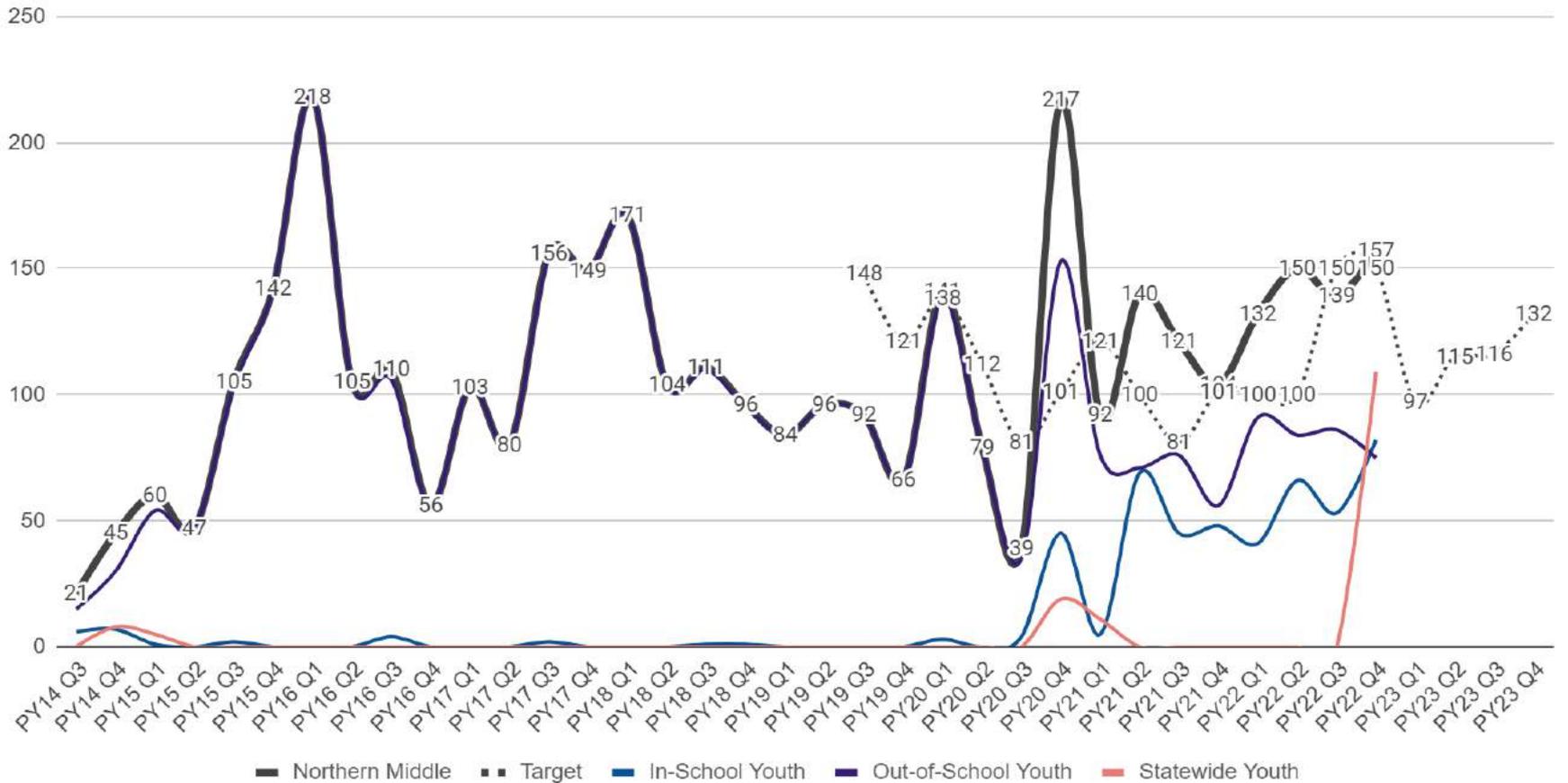


Wagner-Peyser new enrollment

Northern Middle



Youth: In-School, Out-of-School, and Statewide
New Enrollment



SNAP Employment and Training *new enrollment*

Upper Cumberland

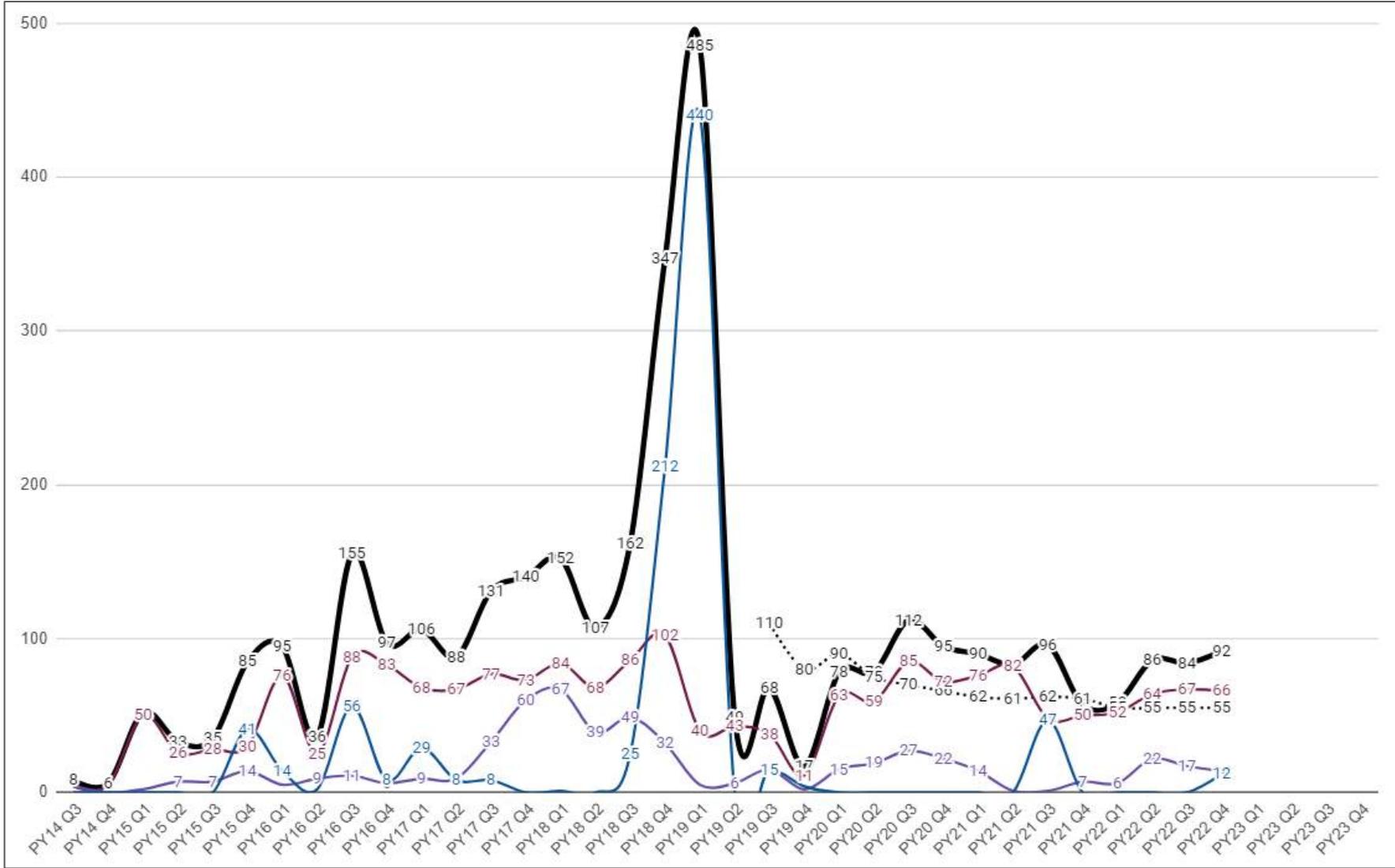
Key Performance Indicators
 PY23 LWDB
 Proposals

Adult and Dislocated Worker
 New Enrollment
 Apprenticeship
 Peak Enrollment
 Apprenticeship
 State Certified Pre-Apprenticeship Programs
 Jobs for Veterans
 New Enrollment
 Justice-Involved Individuals
 New Enrollment
 Reemployment Services
 Co-enrollment
 SNAP Employment and Training
 New Enrollment
 Trade Adjustment Assistance
 Co-enrollment with Title I Dislocated Worker
 Wagner-Peyser
 New Enrollment
 Youth
 New Enrollment
 In-School Youth
 New Enrollment
 Youth Work Experience
 New Enrollment
 PILOT Live participant

Tennessee	4,928	6,774	55	442	5,175	236	2,970	90%	23,048	2,149	645	1,517	3,816
Upper Cumberland	338			21	276	18	187	90%	1,702	112	34	100	330
				custom	flat	flat	126	flat		flat	flat	flat	
Q1 (July - Sept 2023)	84			5	69	4	45	90%	425	28	8	25	
Q2 (Oct - Dec 2023)	85			6	69	4	30	90%	426	28	9	25	
Q3 (Jan - Mar 2024)	85			5	69	5	25	90%	426	28	9	25	
Q4 (Apr - Jun 2024)	84			5	69	5	26	90%	425	28	8	25	
Grand West	1,663	1,091		154	1,258	61	768	90%	4,844	762	229	315	1,483
Grand Middle	1,705	2,322		183	2,157	95	1,412	90%	10,401	736	221	882	718
Grand East	1,560	3,362		105	1,760	80	790	90%	7,804	651	195	320	1,609

Adult, Dislocated Worker, and Incumbent Worker *new enrollment*

Upper Cumberland

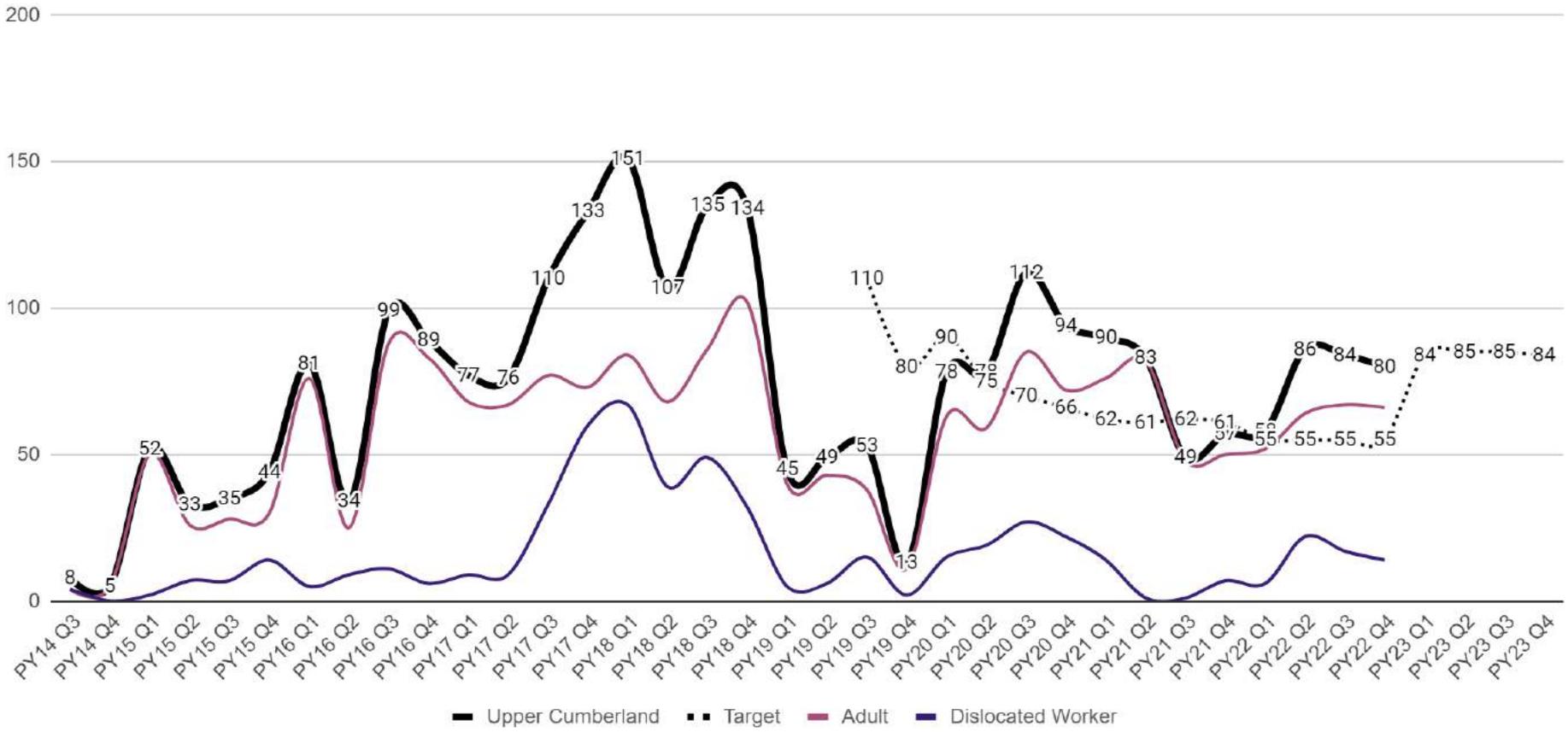


Adult and Dislocated Worker *new enrollment*

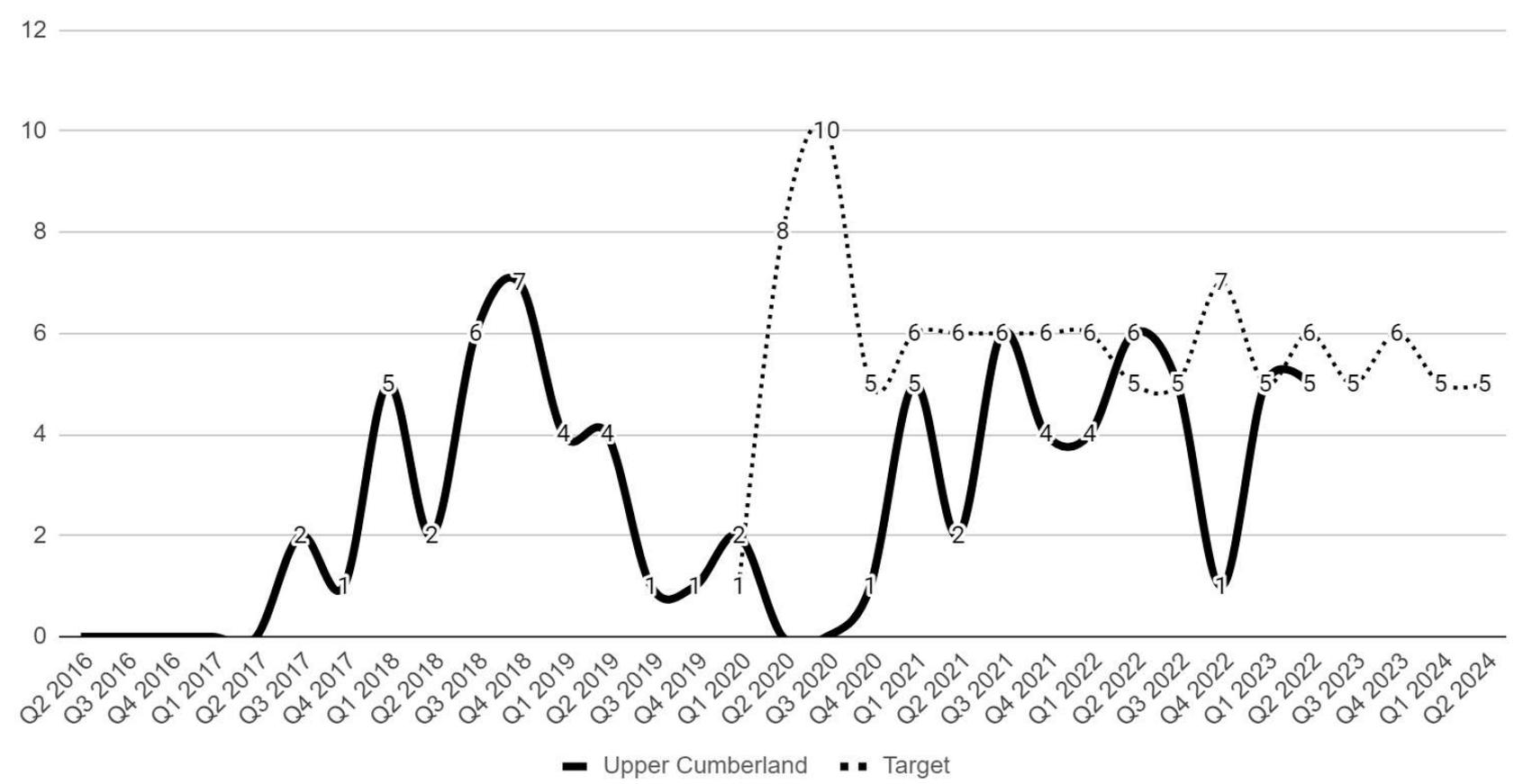
Upper Cumberland

Adult and Dislocated Worker programs

New Enrollments by Program



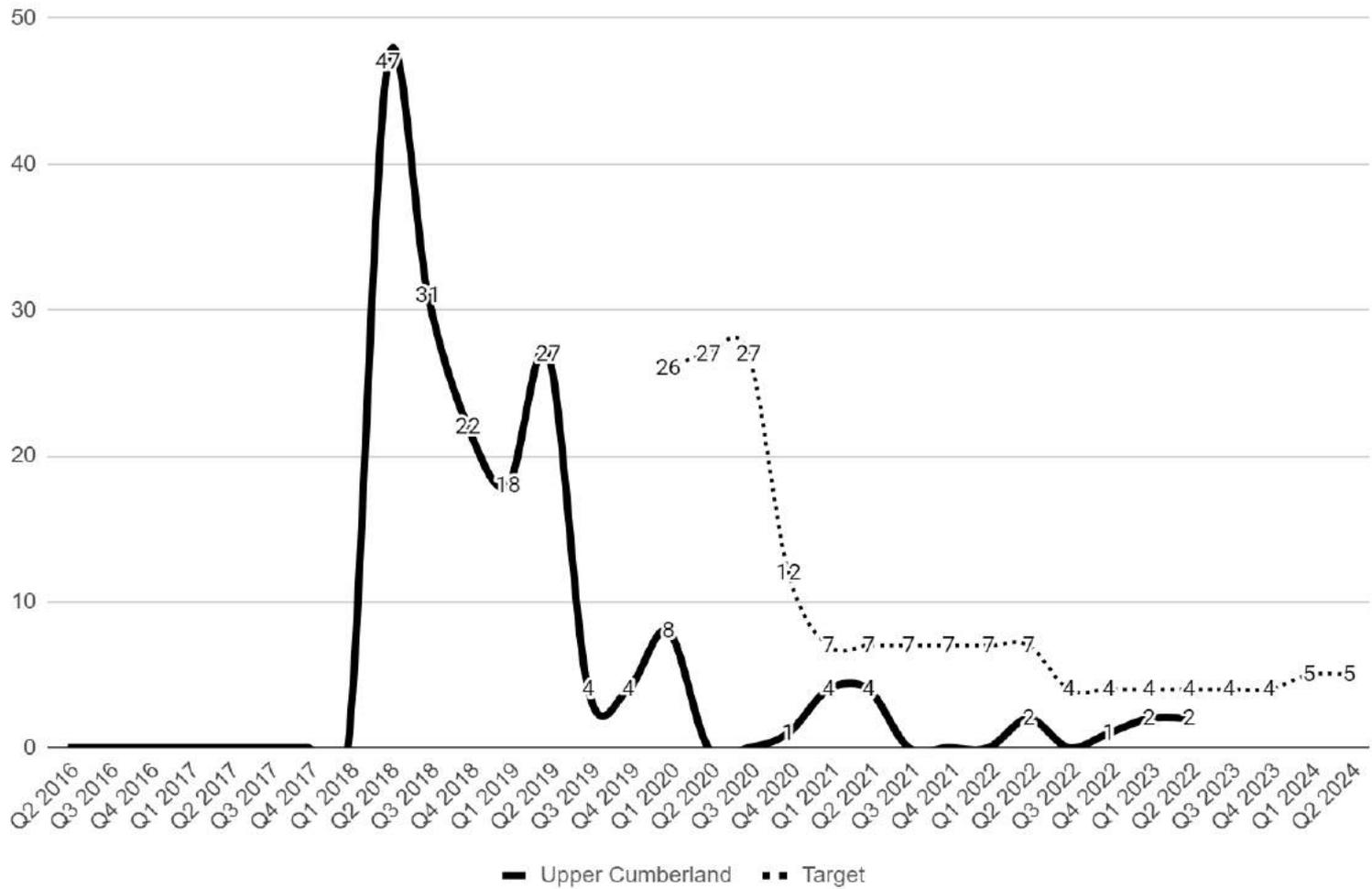
Jobs for Veterans New Enrollment



Reemployment Services *co-enrollment*

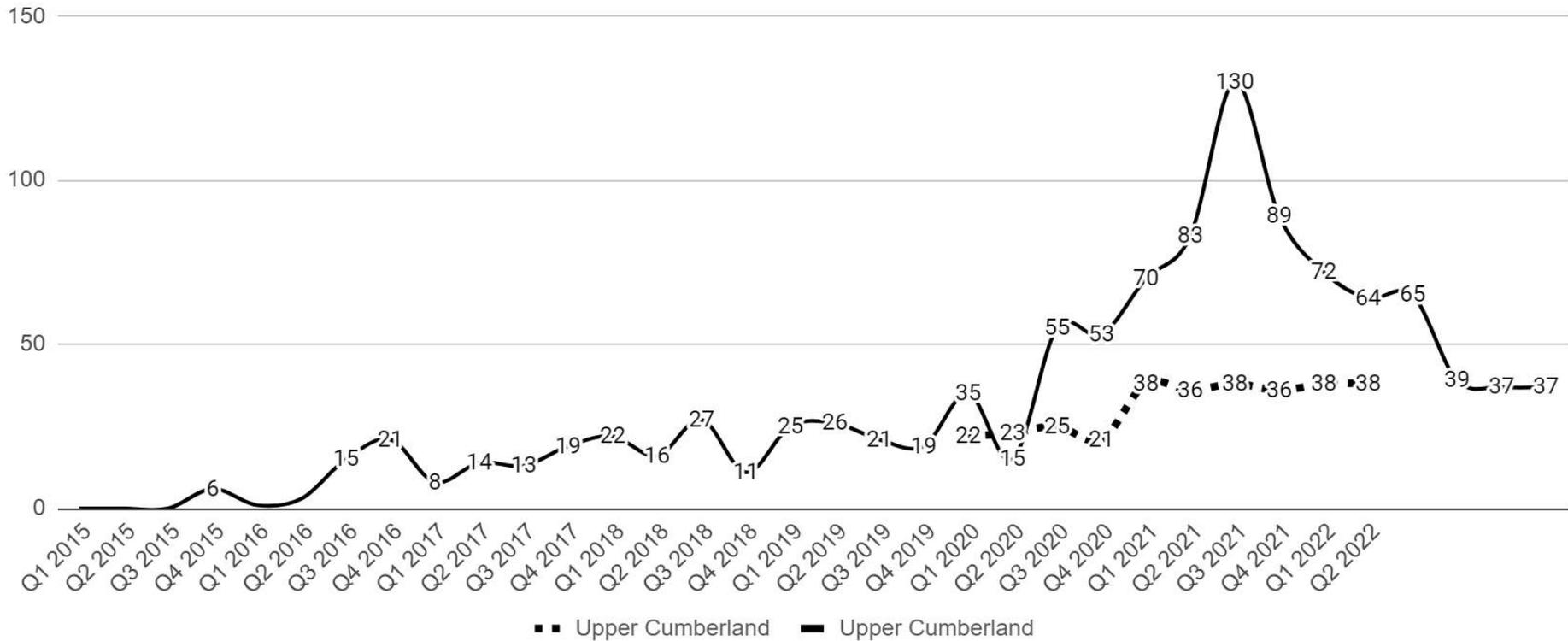
Upper Cumberland

Reemployment Services
Co-enrollments with Title I



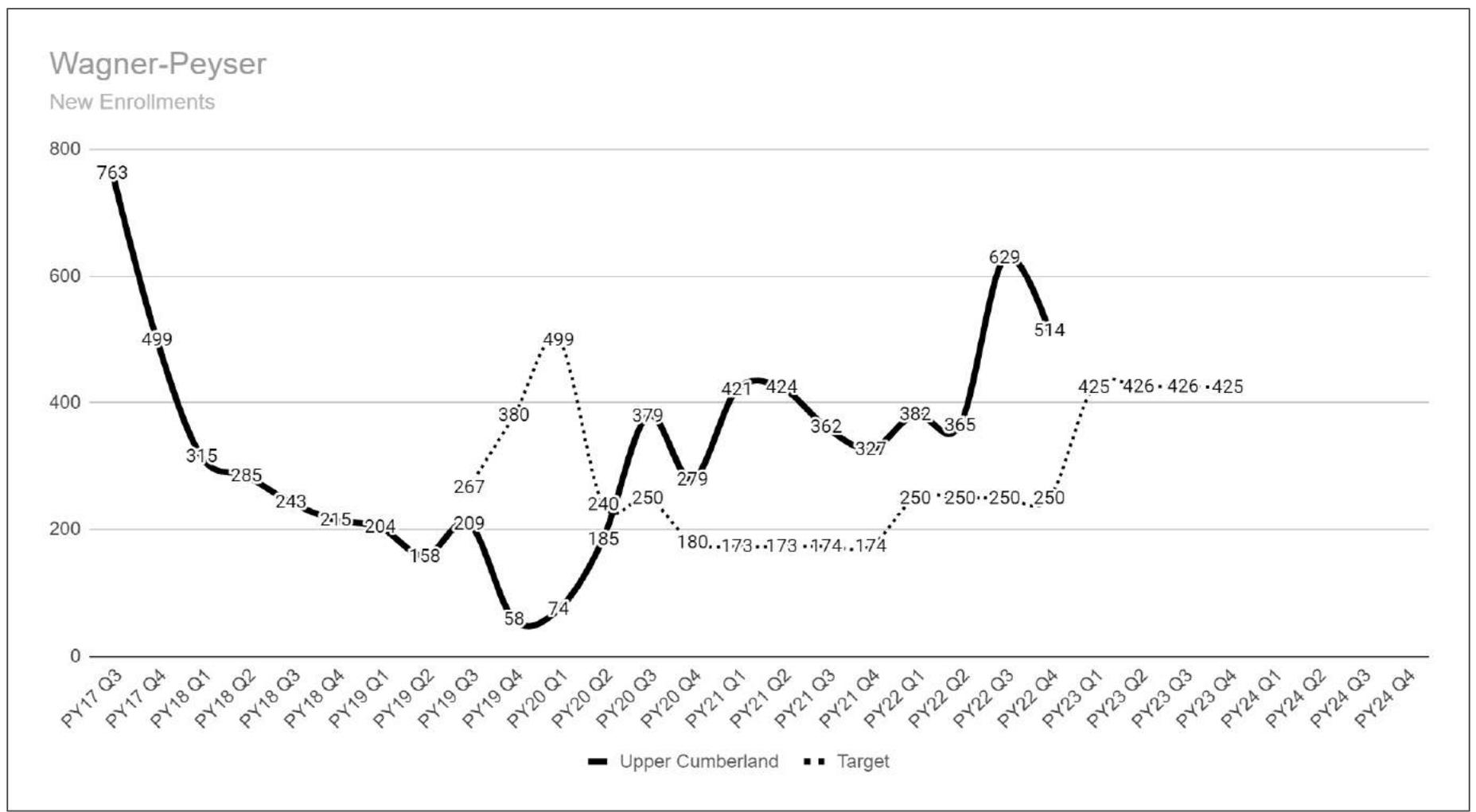
SNAP Employment and Training *new enrollment*

SNAP Employment and Training vs. Target
Total Enrollments



Wagner-Peyser new enrollment

Upper Cumberland

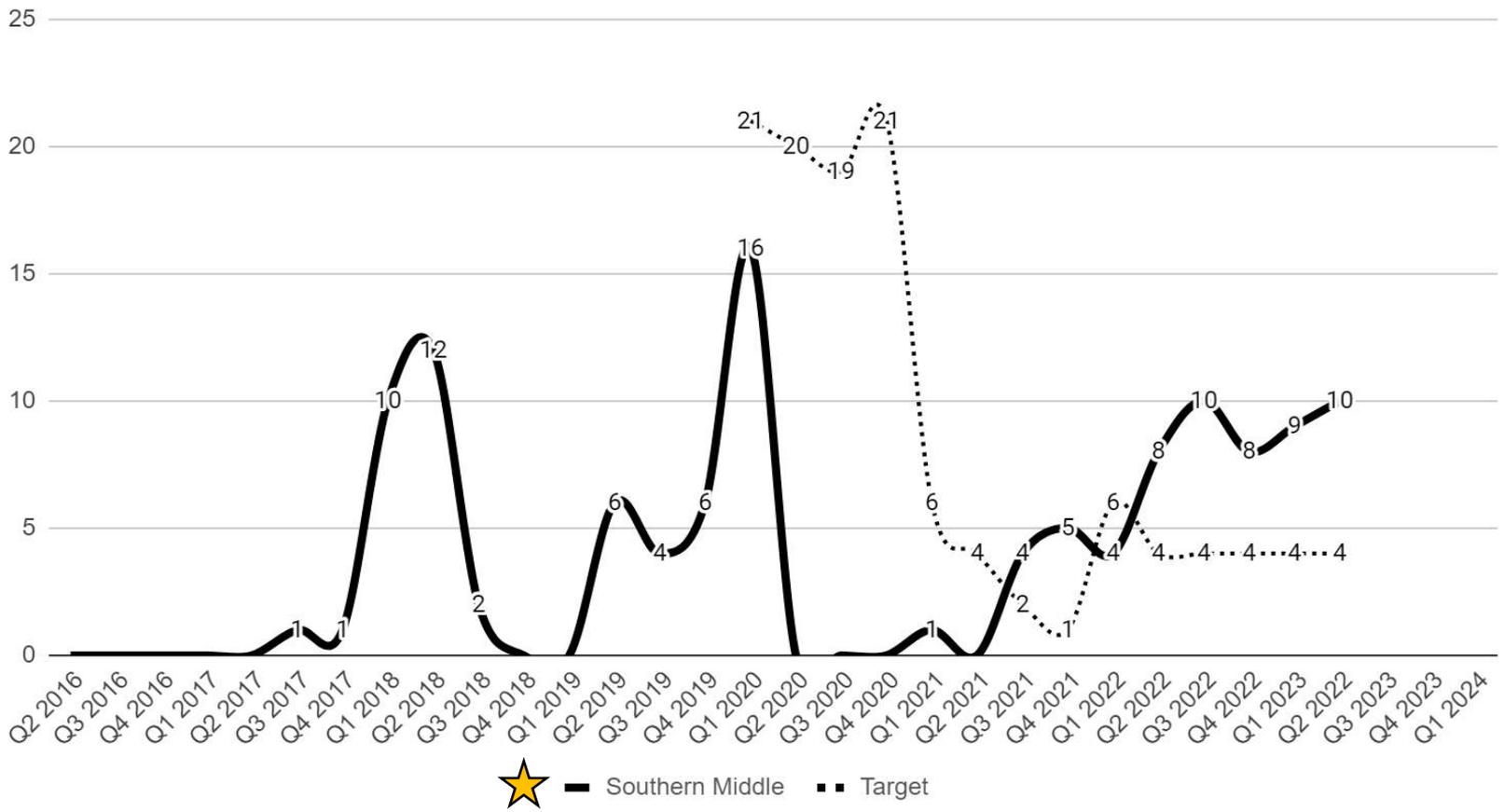


Reemployment Services *co-enrollment*

Southern Middle

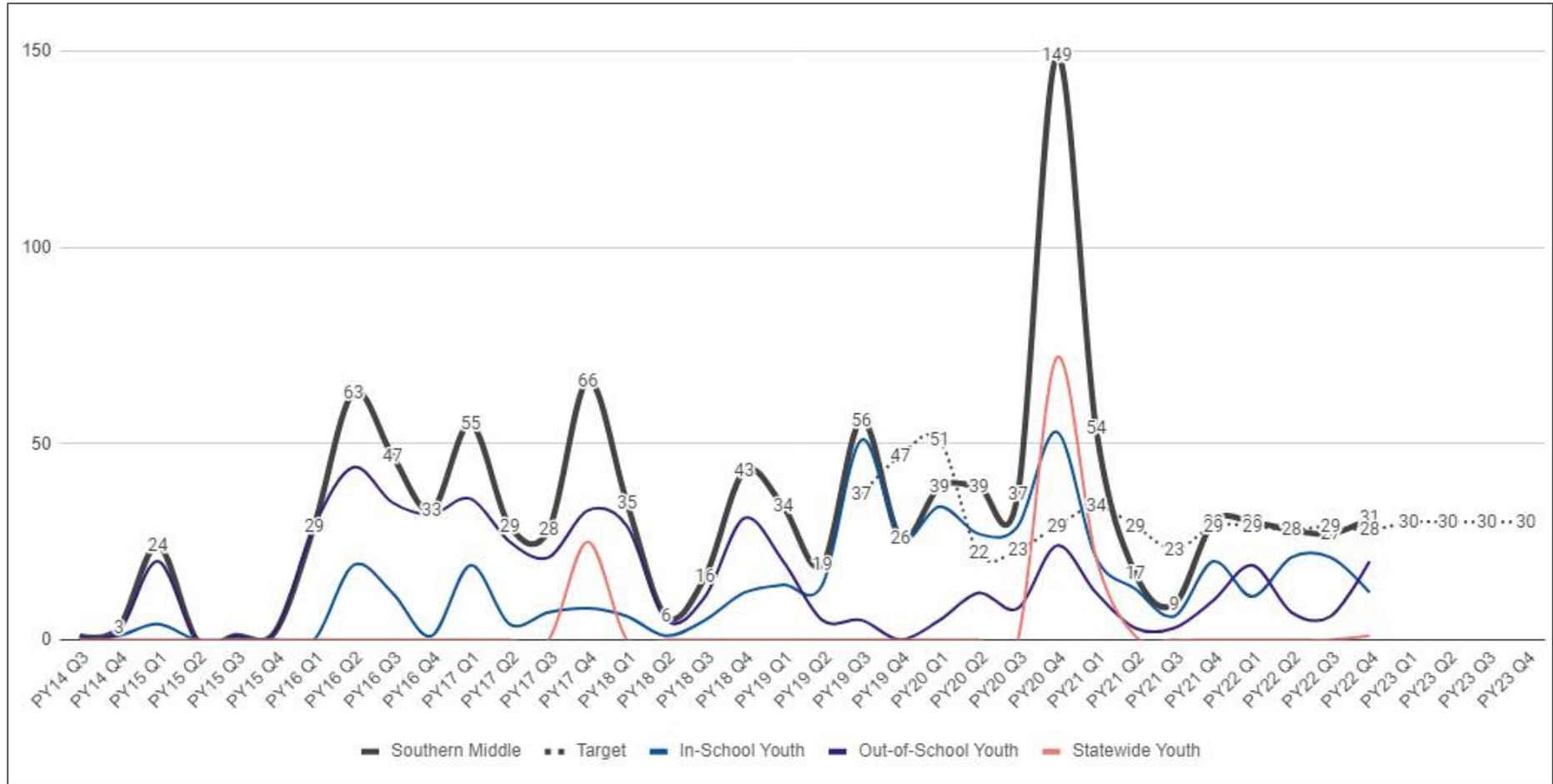
Reemployment Services

Co-enrollments with Title I



Youth new enrollment

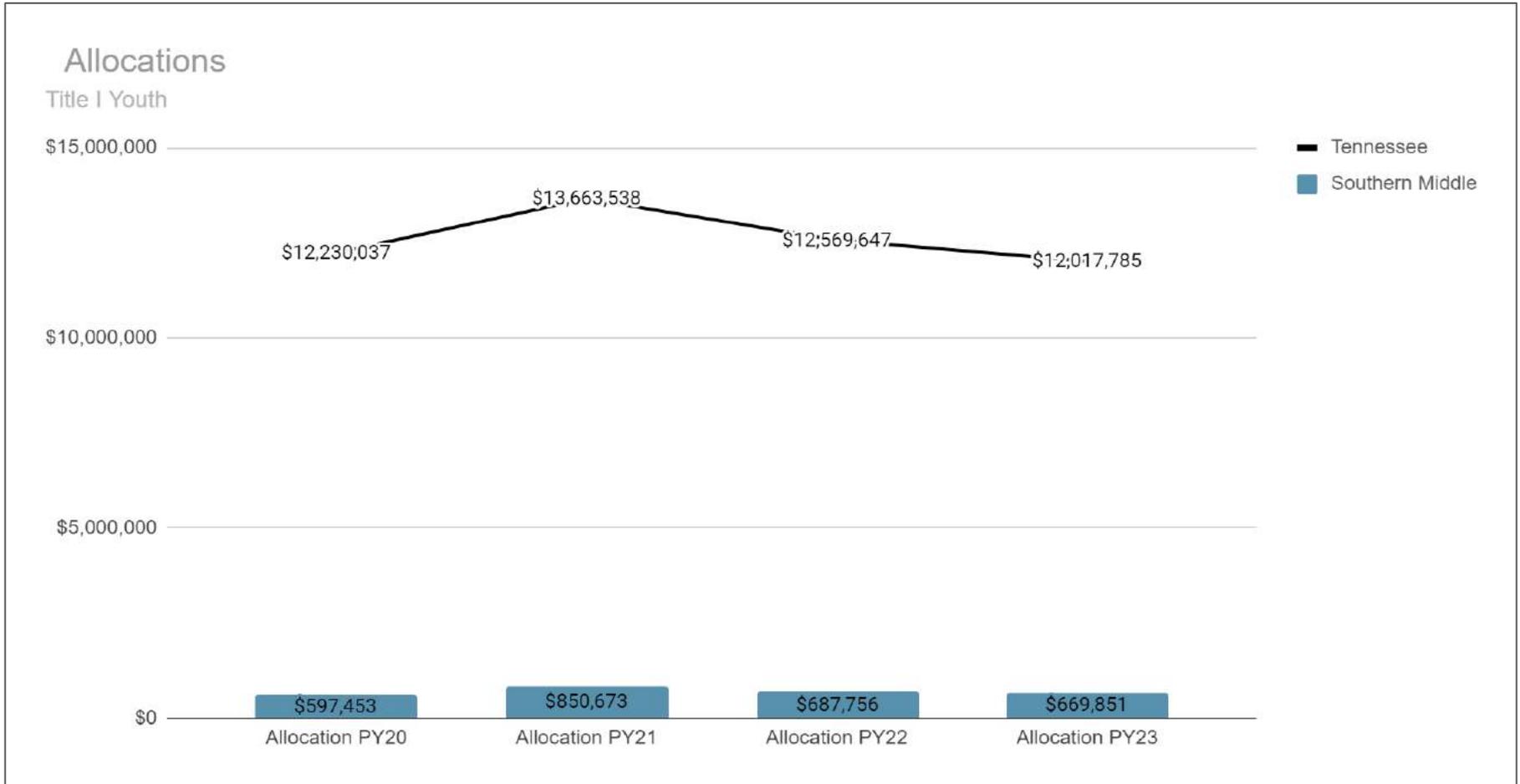
Southern Middle



Southern Middle Proposals

Southern Middle

Key Performance Indicators PY23 LWDB Proposals	Adult and Dislocated Worker	New Enrollment	Apprenticeship	Peak Enrollment	Apprenticeship	State Certified Pre-Apprenticeship Programs	Jobs for Veterans	New Enrollment	Justice-Involved Individuals	New Enrollment	Reemployment Services	SNAP Employment and Training	New Enrollment	Trade Adjustment Assistance	Co-enrollment with Title I Dislocated Worker	Wagner-Peyser	New Enrollment	Youth	New Enrollment	In-School Youth	New Enrollment	Youth Work Experience	New Enrollment	*PILOT* Live participant w
	Tennessee	4,928	6,774	55	442	5,175	236	2,970	90%	23,048	2,149	645	1,517	3,816										
	Southern Middle	261			15	156	29	47	90%	2,996	129	39	282	197										
		235									120	36												
	Counter	224			xQtr	xQtr					111	33	xQtr											
	Q1 (July - Sept 2023)	56			3	39	8	12	90%	749	28	9	71											
	Q2 (Oct - Dec 2023)	56			4	39	7	12	90%	749	28	8	70											
	Q3 (Jan - Mar 2024)	56			4	39	7	11	90%	749	27	8	70											
	Q4 (Apr - Jun 2024)	56			4	39	7	12	90%	749	28	8	71											
	Grand West	1,663	1,091		154	1,258	61	768	90%	4,844	762	229	315	1,483										
	Grand Middle	1,705	2,322		183	2,157	95	1,412	90%	10,401	736	221	882	718										
	Grand East	1,560	3,362		105	1,760	80	790	90%	7,804	651	195	320	1,609										

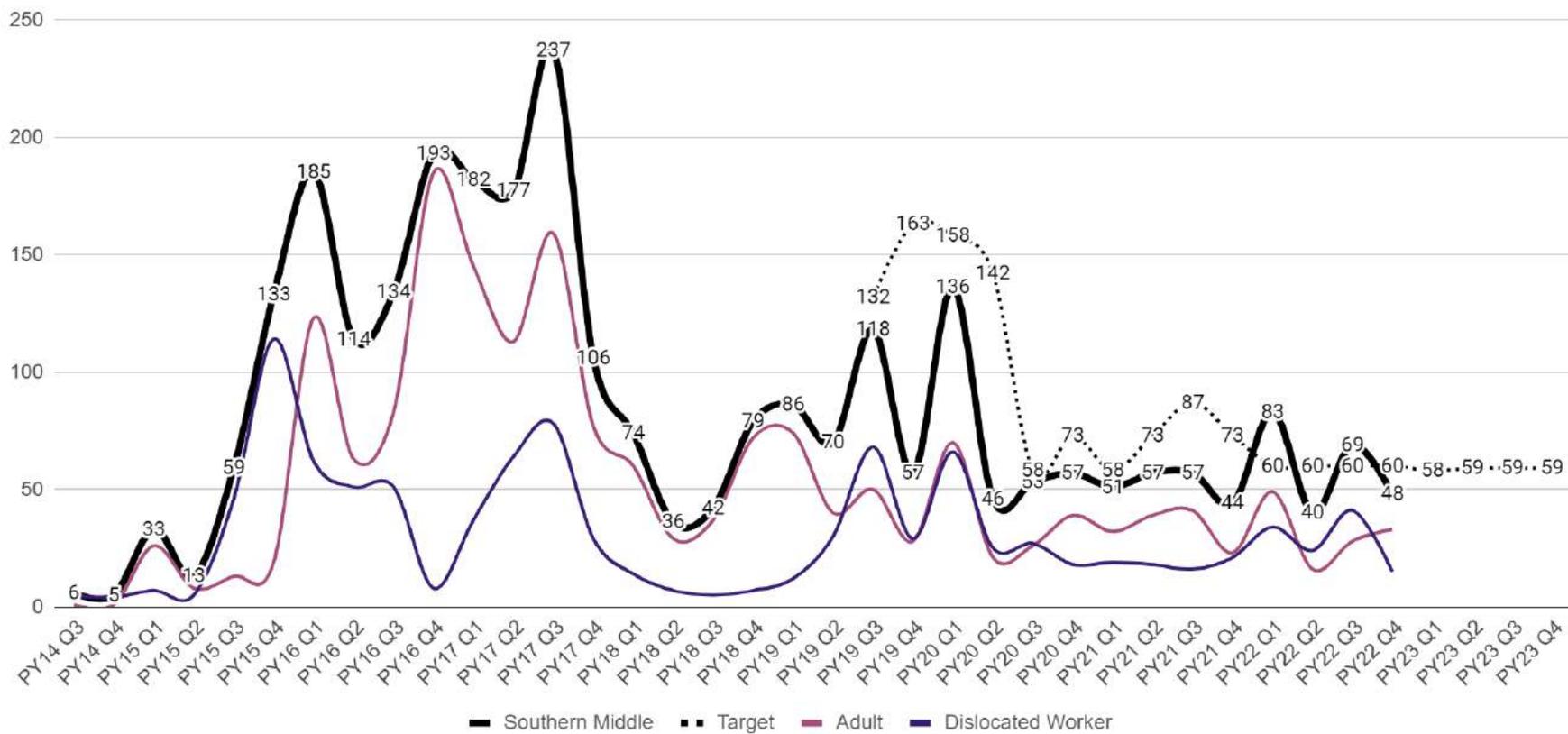


Adult and Dislocated Worker *new enrollment*

Southern Middle

Adult and Dislocated Worker programs

New Enrollments by Program



Southern Middle Proposals

Southern Middle

Key Performance Indicators
 PY23 LWDB Proposals

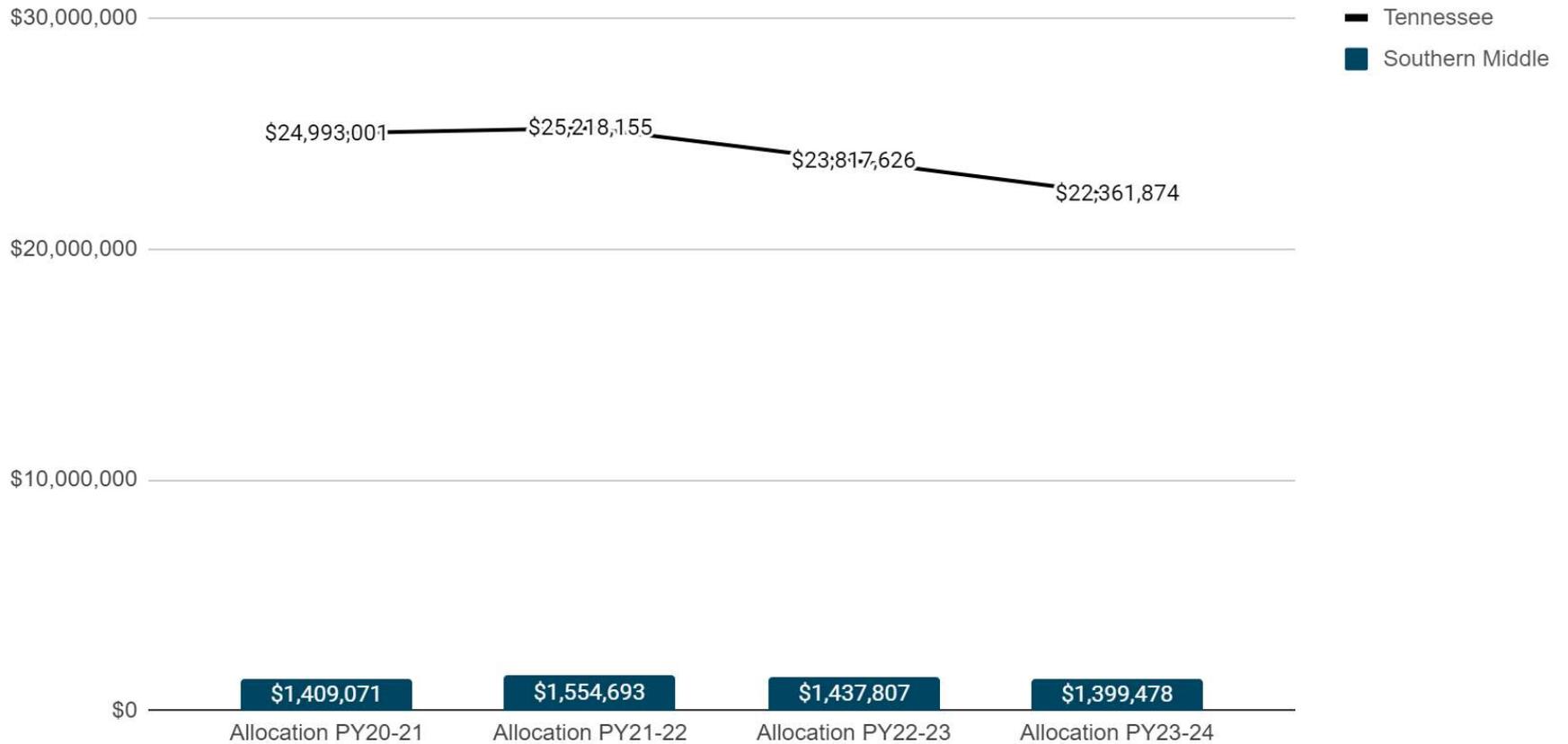
	Adult and Dislocated Worker New Enrollment	Apprenticeship Peak Enrollment	Apprenticeship State Certified Pre-Apprenticeship Programs	Jobs for Veterans New Enrollment	Justice-Involved Individuals New Enrollment	Reemployment Services Co-enrollment	SNAP Employment and Training New Enrollment	Trade Adjustment Assistance Co-enrollment with Title I Dislocated Worker	Wagner-Peyser New Enrollment	Youth New Enrollment	In-School Youth New Enrollment	Youth Work Experience New Enrollment	*PILOT+ Livelihood participants
Tennessee	4,928	6,774	55	442	5,175	236	2,970	90%	23,048	2,149	645	1,517	3,816
Southern Middle	261			15	156	29	47	90%	2,996	129	39	282	197
	235									120	36		
Counter	224			xQtr	xQtr					111	33	xQtr	
Q1 (July - Sept 2023)	56			3	39	8	12	90%	749	28	9	71	
Q2 (Oct - Dec 2023)	56			4	39	7	12	90%	749	28	8	70	
Q3 (Jan - Mar 2024)	56			4	39	7	11	90%	749	27	8	70	
Q4 (Apr - Jun 2024)	56			4	39	7	12	90%	749	28	8	71	
Grand West	1,663	1,091		154	1,258	61	768	90%	4,844	762	229	315	1,483
Grand Middle	1,705	2,322		183	2,157	95	1,412	90%	10,401	736	221	882	718
Grand East	1,560	3,362		105	1,760	80	790	90%	7,804	651	195	320	1,609

Adult and Dislocated Worker *new enrollment*

Southern Middle

Allocations

Adult and Dislocated Worker



Adult and Dislocated Worker *new enrollment*

Southern Middle

Title I Adult + Dislocated Worker					
LWDA	Allocation PY20-21	Allocation PY21-22	Allocation PY22-23	Allocation PY23-24	%
Northwest	\$1,296,565	\$1,175,897	\$1,060,054	\$918,097	4.1%
Greater Memphis	\$5,990,555	\$5,449,553	\$5,322,189	\$5,749,851	25.7%
Southwest	\$1,192,917	\$1,136,939	\$998,101	\$876,327	3.9%
Northern Middle	\$5,204,606	\$6,390,853	\$6,353,025	\$5,329,510	23.8%
Upper Cumberland	\$1,232,856	\$1,188,607	\$1,064,254	\$1,011,817	4.5%
Southern Middle	\$1,409,071	\$1,554,693	\$1,437,807	\$1,399,478	6.3%
Northeast	\$1,981,980	\$1,777,555	\$1,610,474	\$1,432,589	6.4%
East	\$4,152,864	\$4,123,320	\$3,778,735	\$3,386,047	15.1%
Southeast	\$2,531,588	\$2,420,740	\$2,192,987	\$2,258,158	10.1%
	\$24,993,001	\$25,218,155	\$23,817,626	\$22,361,874	

Over the past three years, the State has lost 6.1% of its Title I Adult + Dislocated Worker funding.

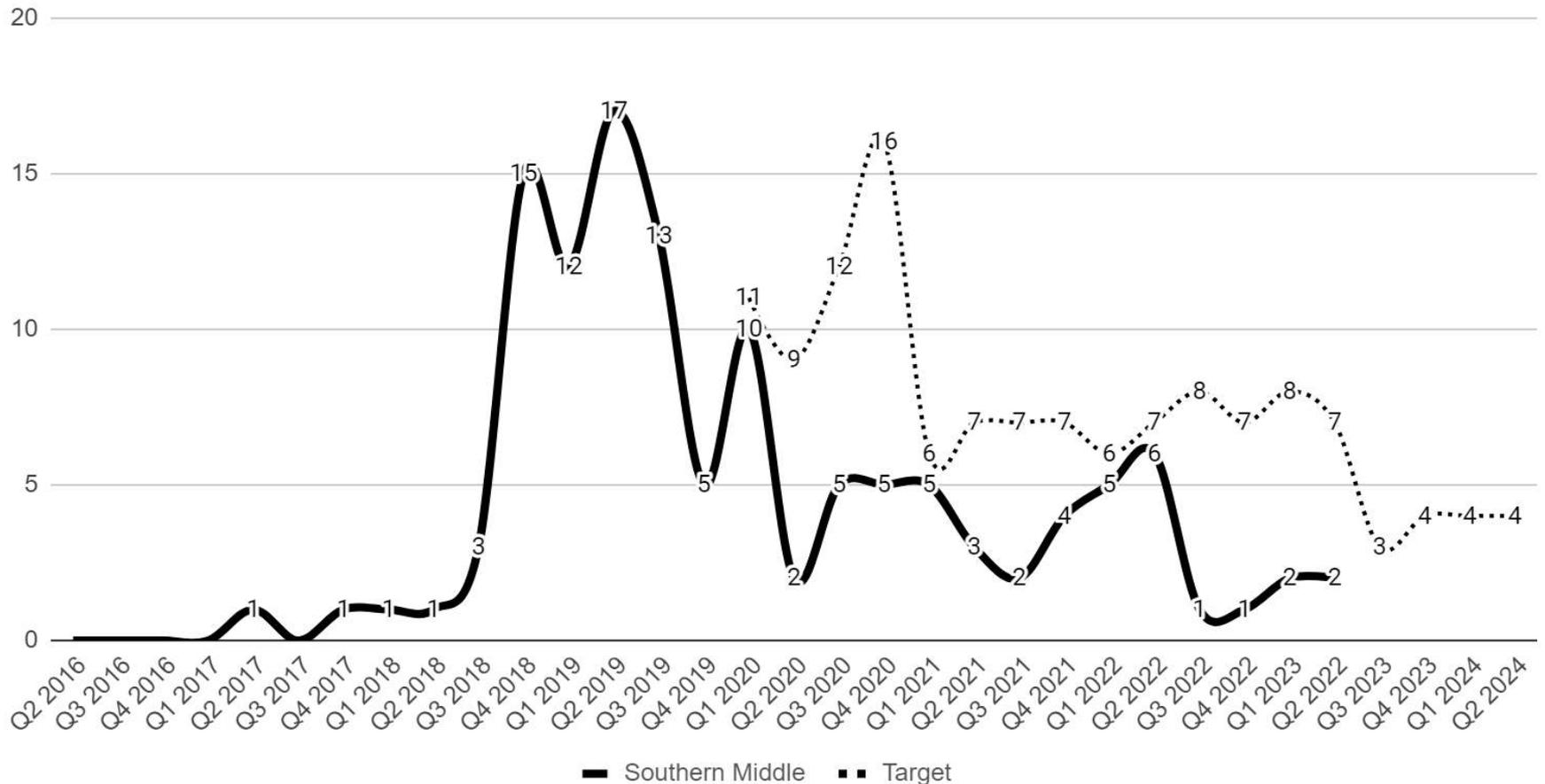
As Southern Middle has lost \$155,215 or 10%, we have proportionately revised down our initial ask of 261 to **235**.

Jobs for Veterans *new enrollment*

Southern Middle

Jobs for Veterans

New Enrollment

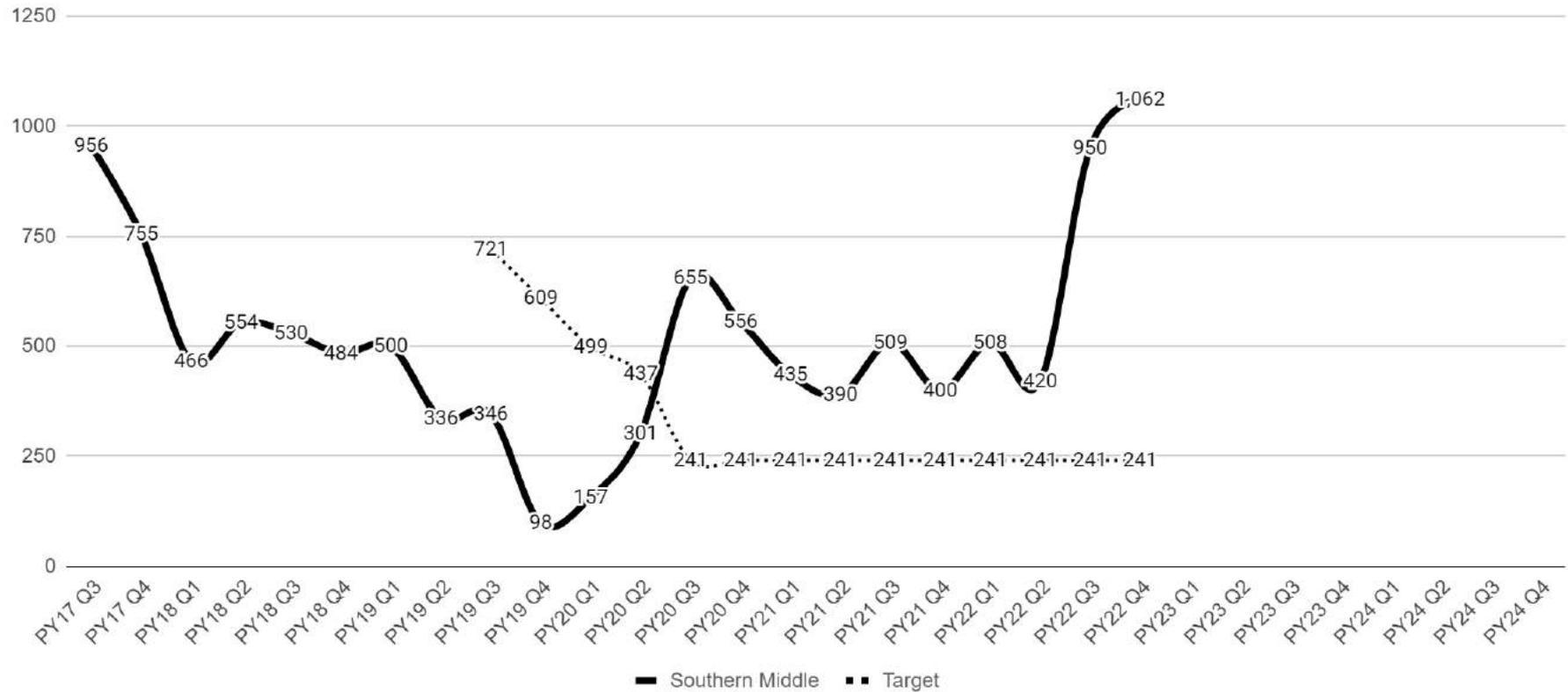


Wagner-Peyser new enrollment

Southern Middle

Wagner-Peyser

New Enrollments



Youth *new enrollment*

Southern Middle

Title I Youth	Allocation PY20	Allocation PY21	Allocation PY22	Allocation PY23	%
LWDA					
Northwest	\$698,843	\$683,885	\$606,322	\$531,546	4.4%
Greater Memphis	\$3,248,907	\$3,259,669	\$3,080,436	\$3,640,902	30.3%
Southwest	\$642,358	\$674,159	\$576,172	\$514,725	4.3%
Northern Middle	\$2,070,051	\$2,935,628	\$3,054,142	\$2,510,337	20.9%
Upper Cumberland	\$607,954	\$671,147	\$562,153	\$563,814	4.7%
Southern Middle	\$597,453	\$850,673	\$687,756	\$669,851	5.6%
Northeast	\$1,041,681	\$1,007,545	\$898,870	\$826,025	6.9%
East	\$1,977,141	\$2,222,063	\$1,903,524	\$1,698,467	14.1%
Southeast	\$1,345,649	\$1,358,769	\$1,200,272	\$1,062,118	8.8%
	\$12,230,037	\$13,663,538	\$12,569,647	\$12,017,785	

Over the past three years, the State has lost 4.4% of its Title I Youth funding.

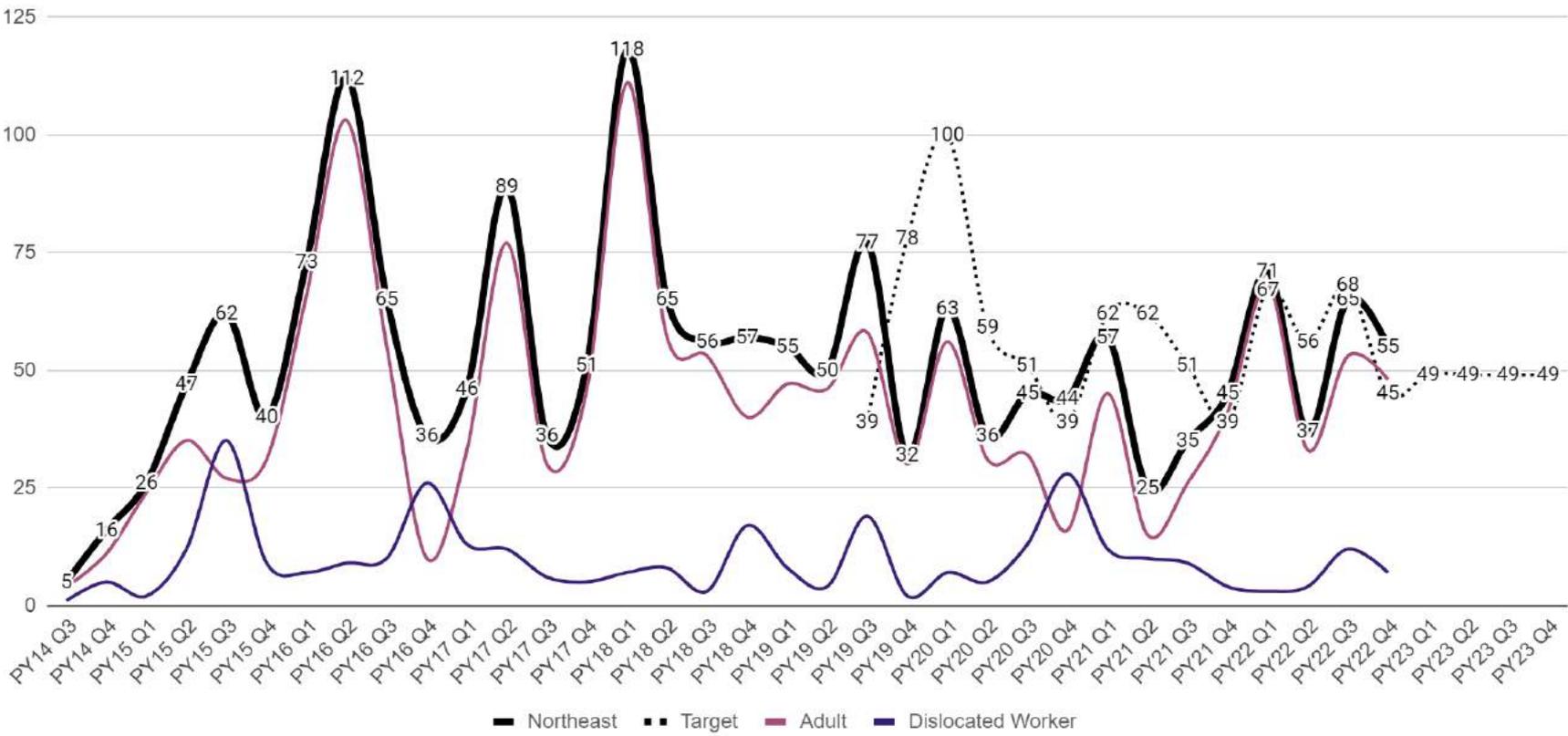
As Southern Middle has lost \$180,822 or 21%, we requesting to ‘meet in the middle’ between our initial ask of 129 and your counter proposal of 111: **120**.

Adult and Dislocated Worker *new enrollment*

Northeast

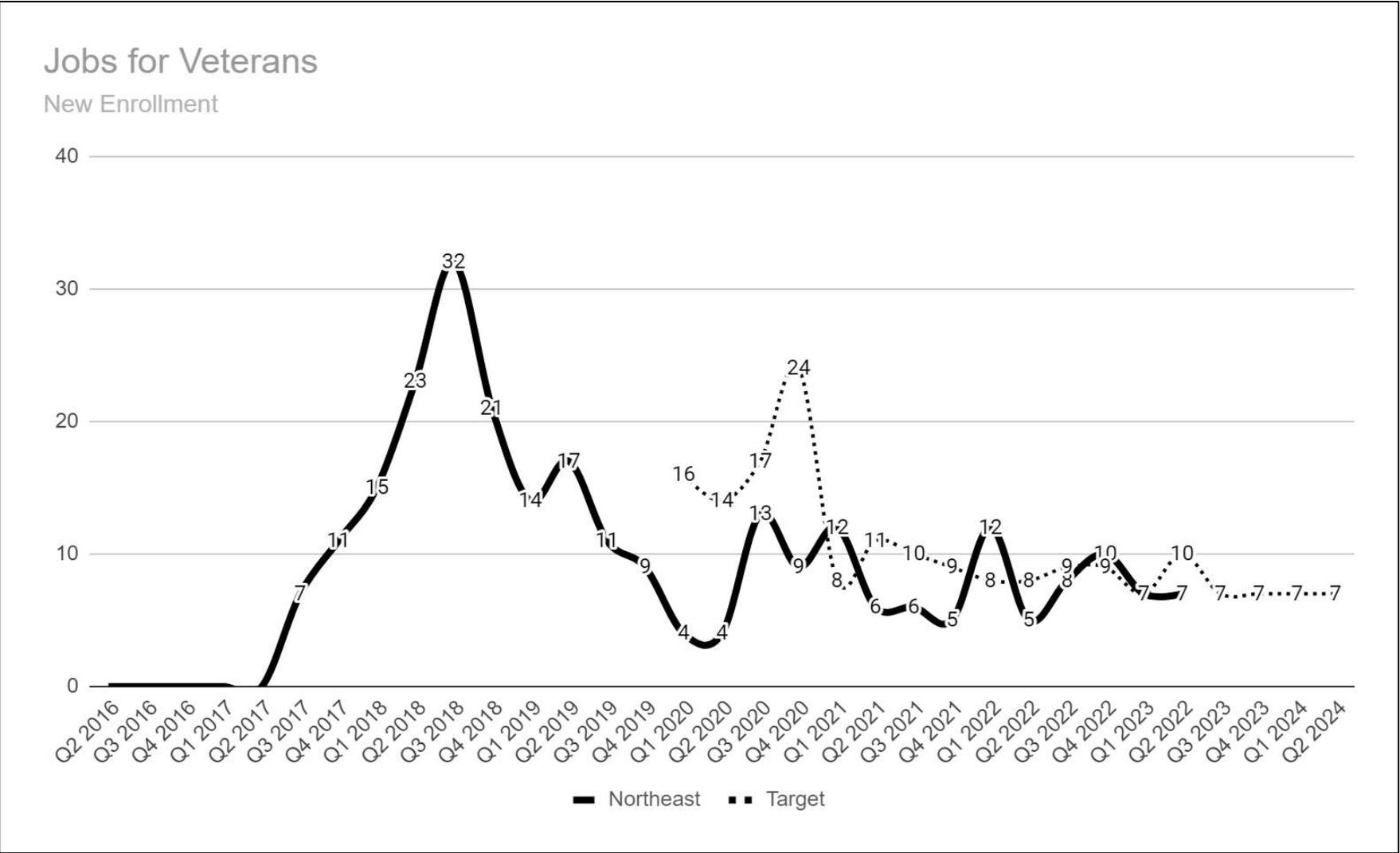
Adult and Dislocated Worker programs

New Enrollments by Program



Jobs for Veterans *new enrollment*

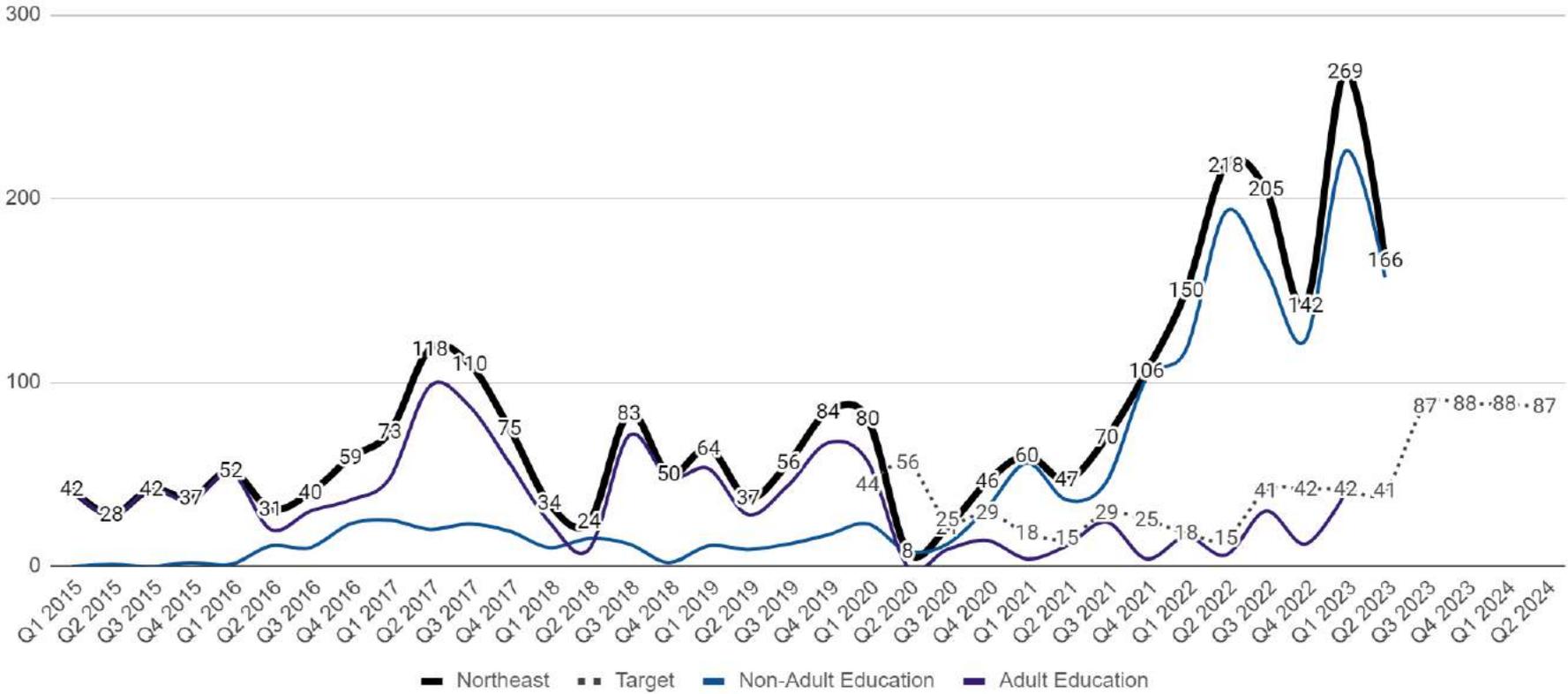
Northeast



Justice-Involved *new enrollment*

Northeast

Justice-Involved Individuals
New Enrollment

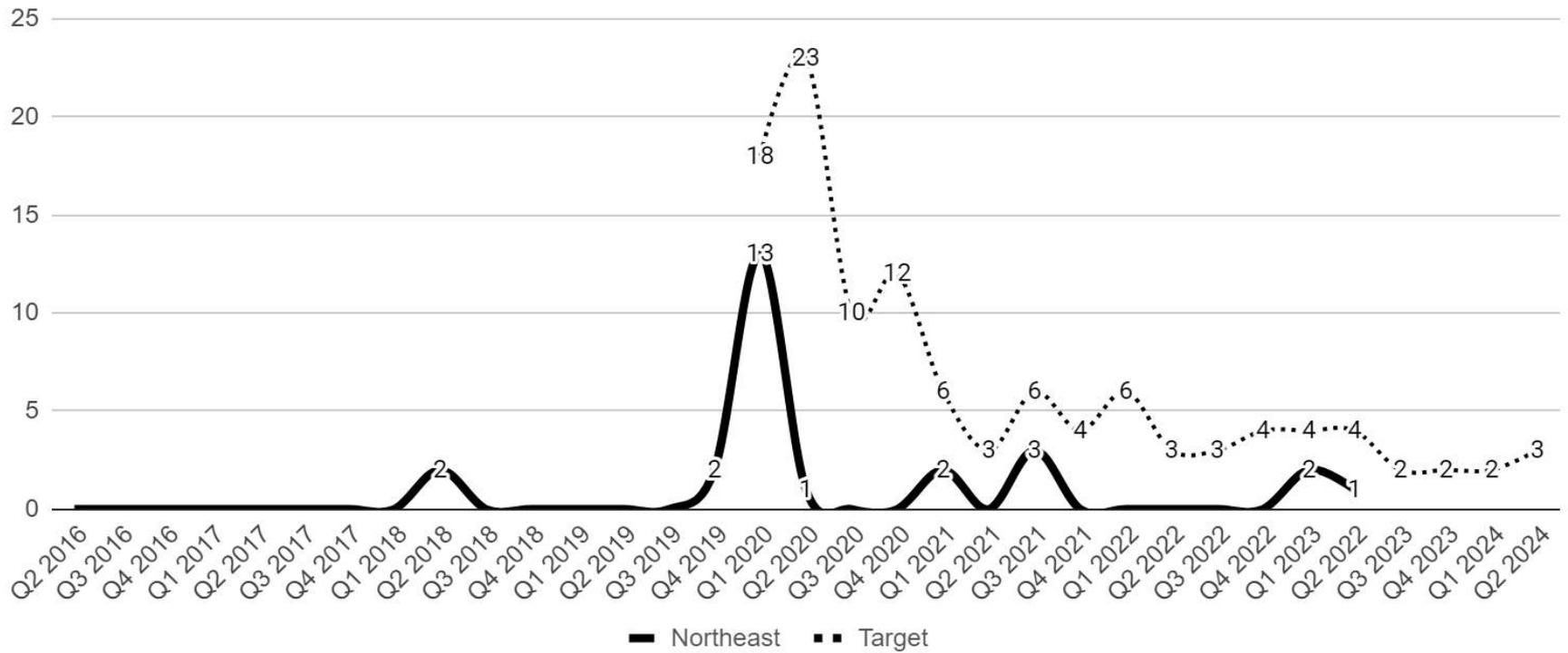


Reemployment Services *co-enrollment*

Northeast

Reemployment Services

Co-enrollments with Title I

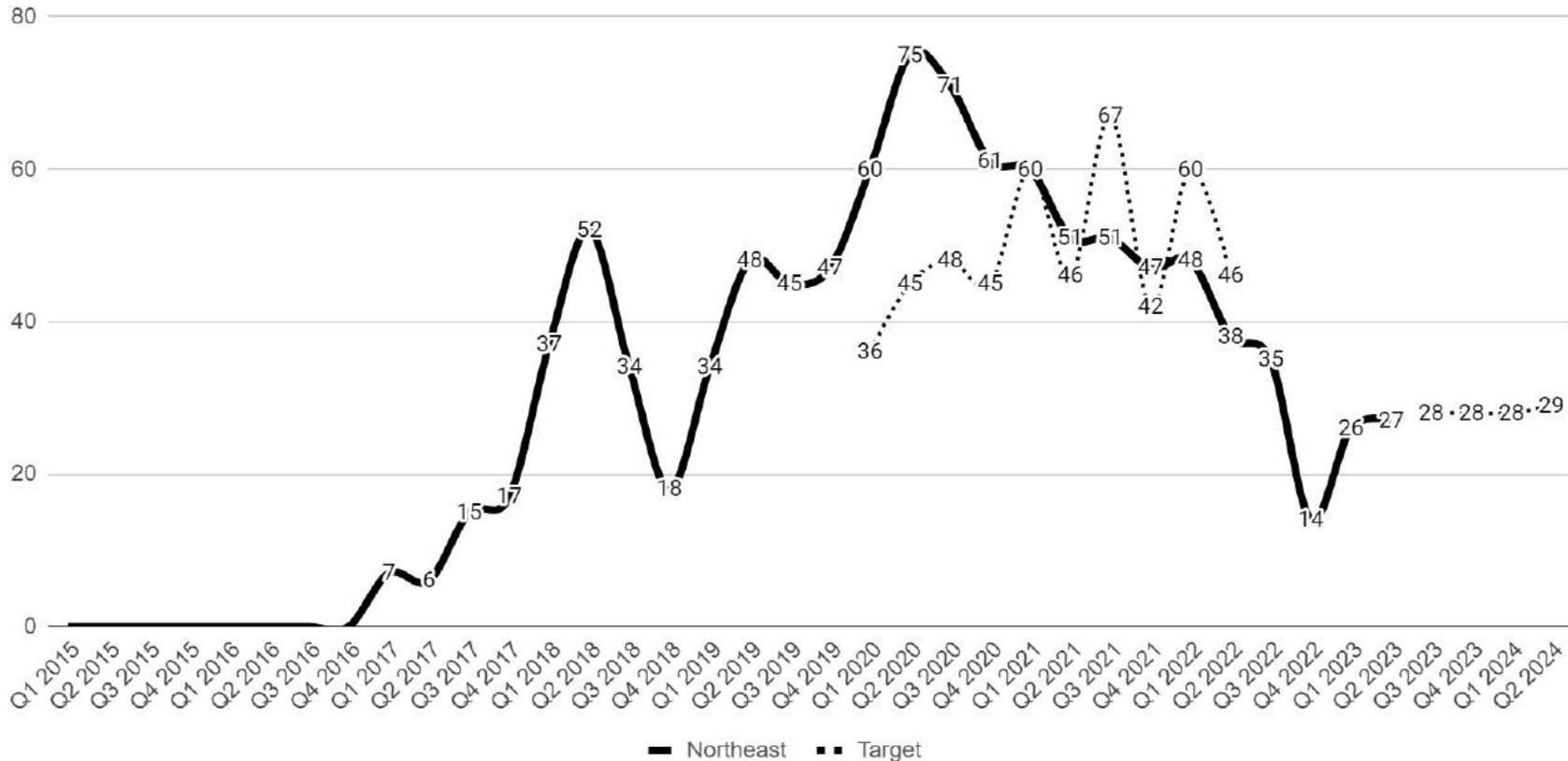


SNAP Employment and Training *new enrollment*

Northeast

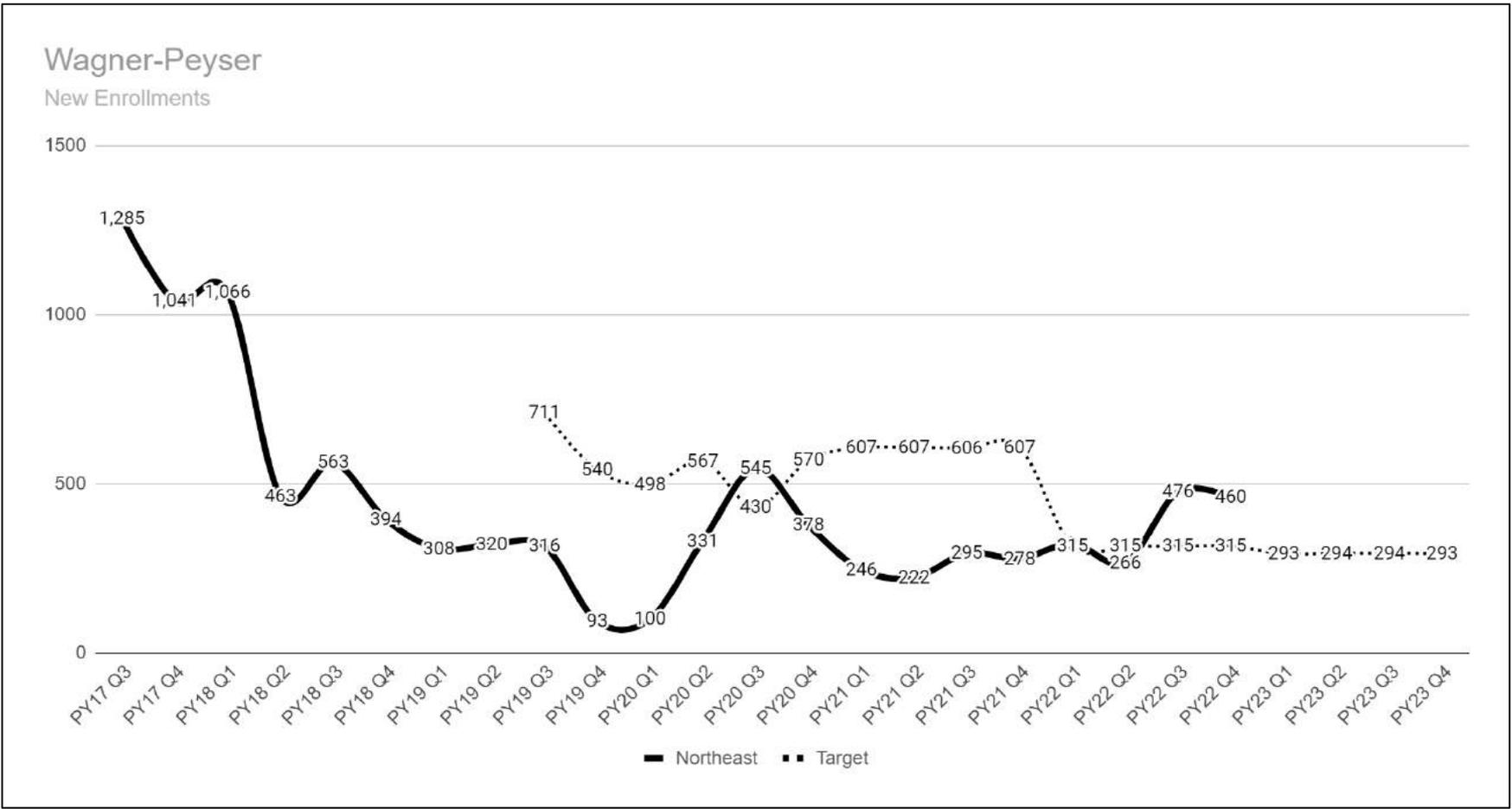
SNAP Employment and Training vs. Target

New Enrollment

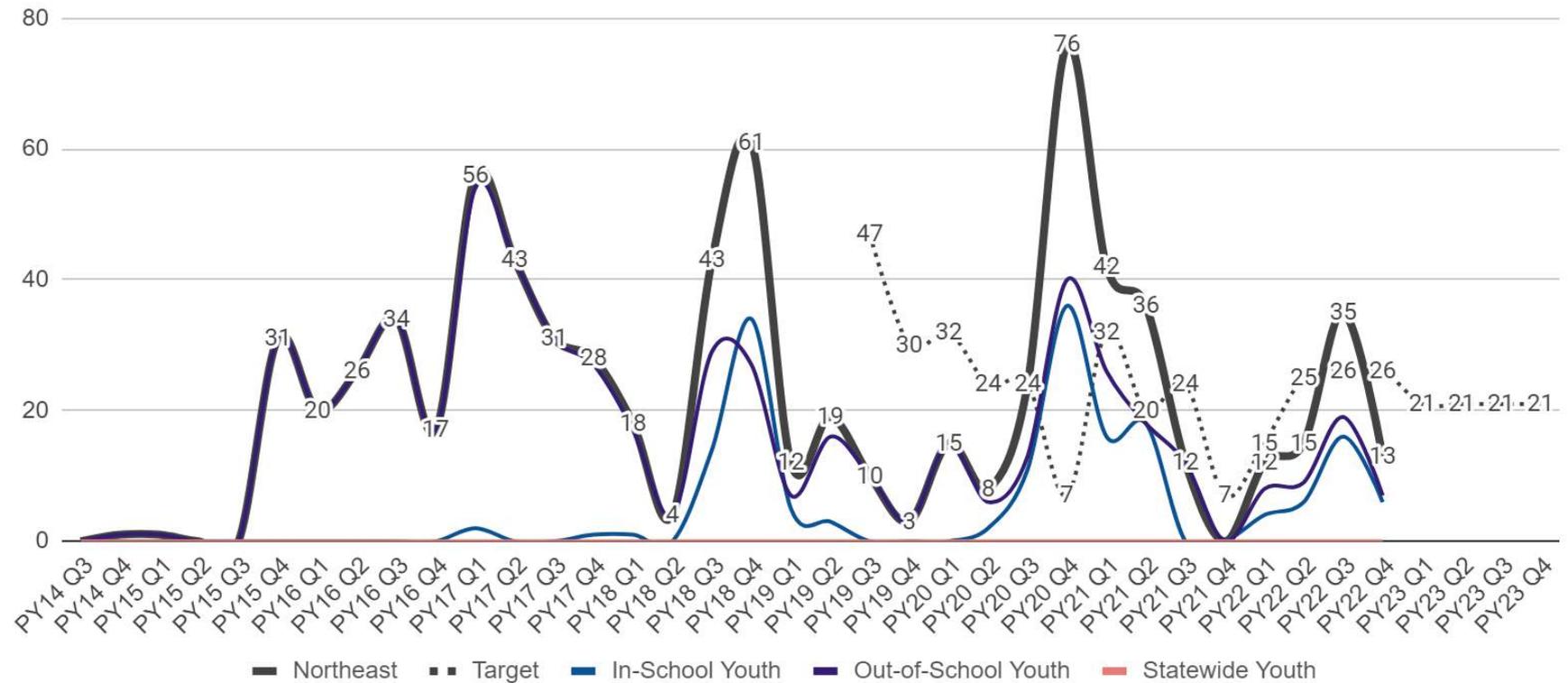


Wagner-Peyser new enrollment

Northeast

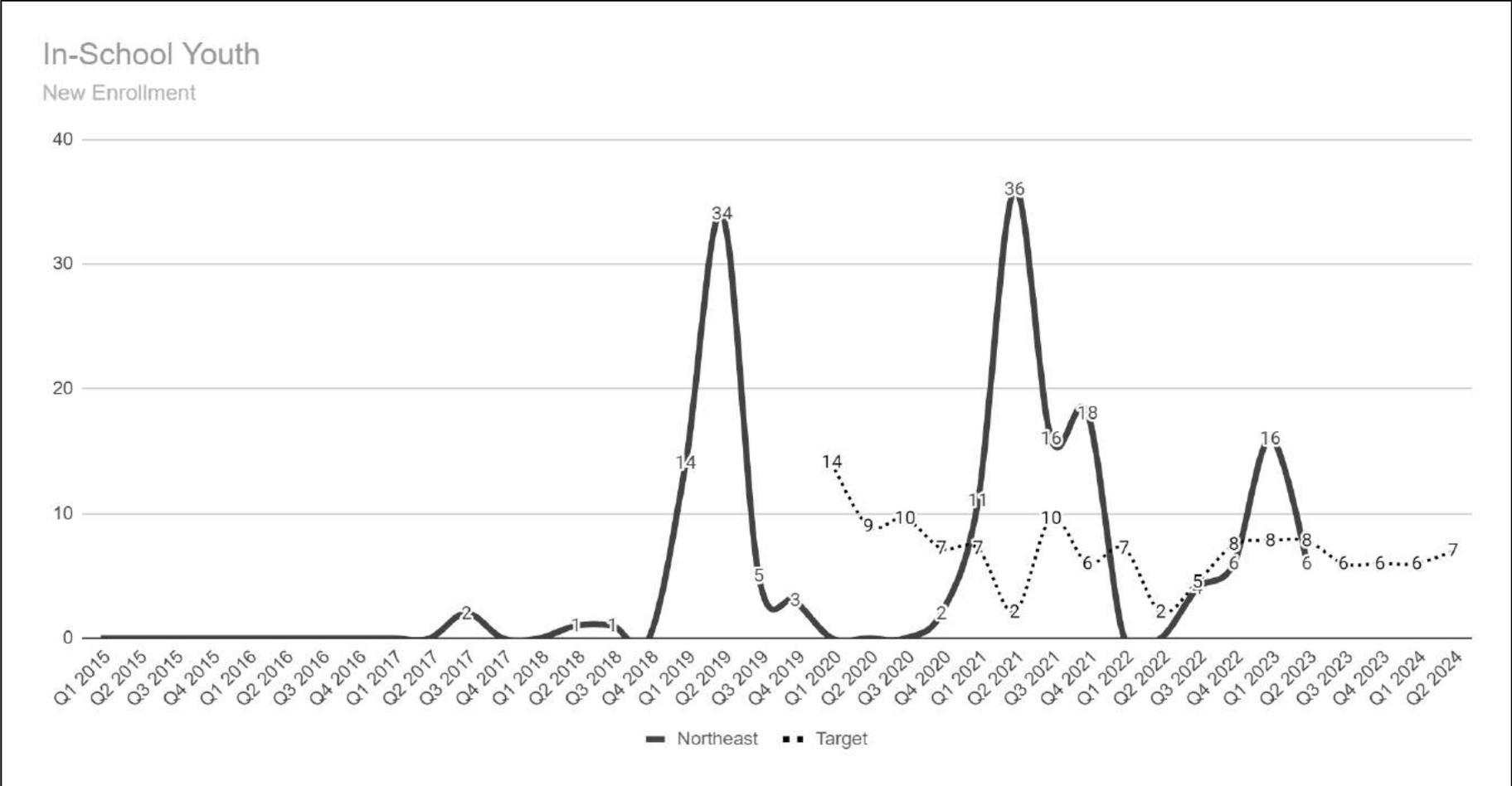


Youth: In-School, Out-of-School, and Statewide
New Enrollment



In-School Youth *new enrollment*

Northeast



PY22 Performance

LWDB East

Actuals	Tennessee	Northwest	Greater Memphis	Southwest	Northern Middle	Upper Cumberland	Southern Middle	Northeast	East	Southeast	Grand West	Grand Middle	Grand East
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Key Performance Indicators - July 1, 2022 through June 30, 2023

Adult, Dislocated Worker and Incumbent Worker- <i>New Enrollment</i>													
PY22	5,909	569	1,674	300	1,087	320	242	228	1,048	441	2,543	1,649	1,717
PY22 Q1	1,682	75	662	101	315	58	83	71	230	87	838	456	388
PY22 Q2	1,287	51	574	25	190	86	40	37	202	82	650	316	321
PY22 Q3	1,578	254	333	68	271	84	69	65	306	128	655	424	499
PY22 Q4	1,362	189	105	106	311	92	50	55	310	144	400	453	509
	314	5.3%											

Adult Education- Adult Basic Education- <i>Total Enrollment</i>													
PY22	18,577	570	2,067	614	6,572	1,262	1,019	769	3,383	2,330	3,242	8,853	6,482
PY22 Q1	4,203	114	505	149	1,450	293	242	170	727	558	763	1,985	1,455
PY22 Q2	6,077	179	668	200	2,182	428	338	247	1,077	762	1,043	2,948	2,086
PY22 Q3	8,297	277	894	265	2,940	541	439	352	1,579	1,010	1,436	3,920	2,941
PY22 Q4													

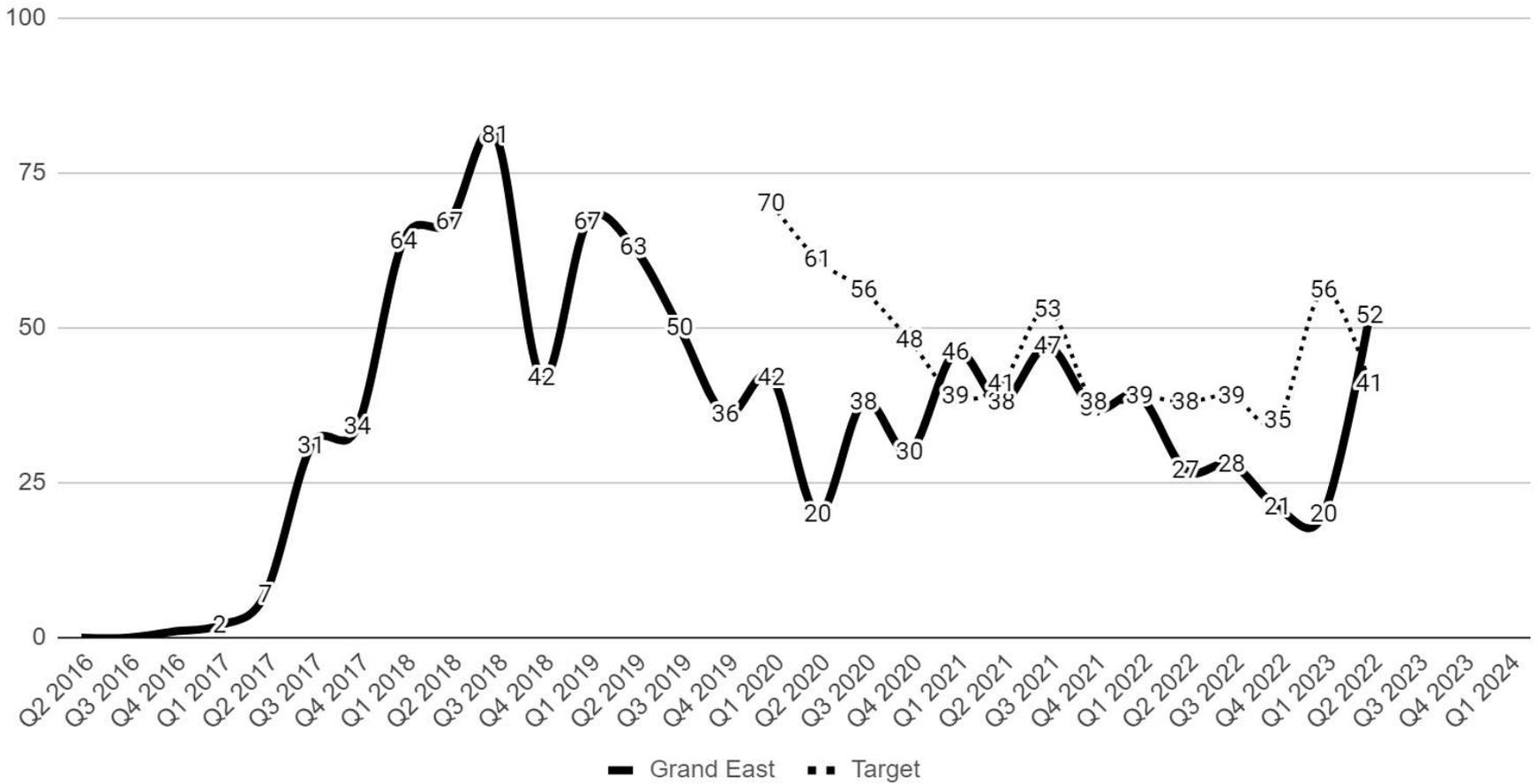


Jobs for Veterans *new enrollment*

East

Jobs for Veterans

New Enrollment

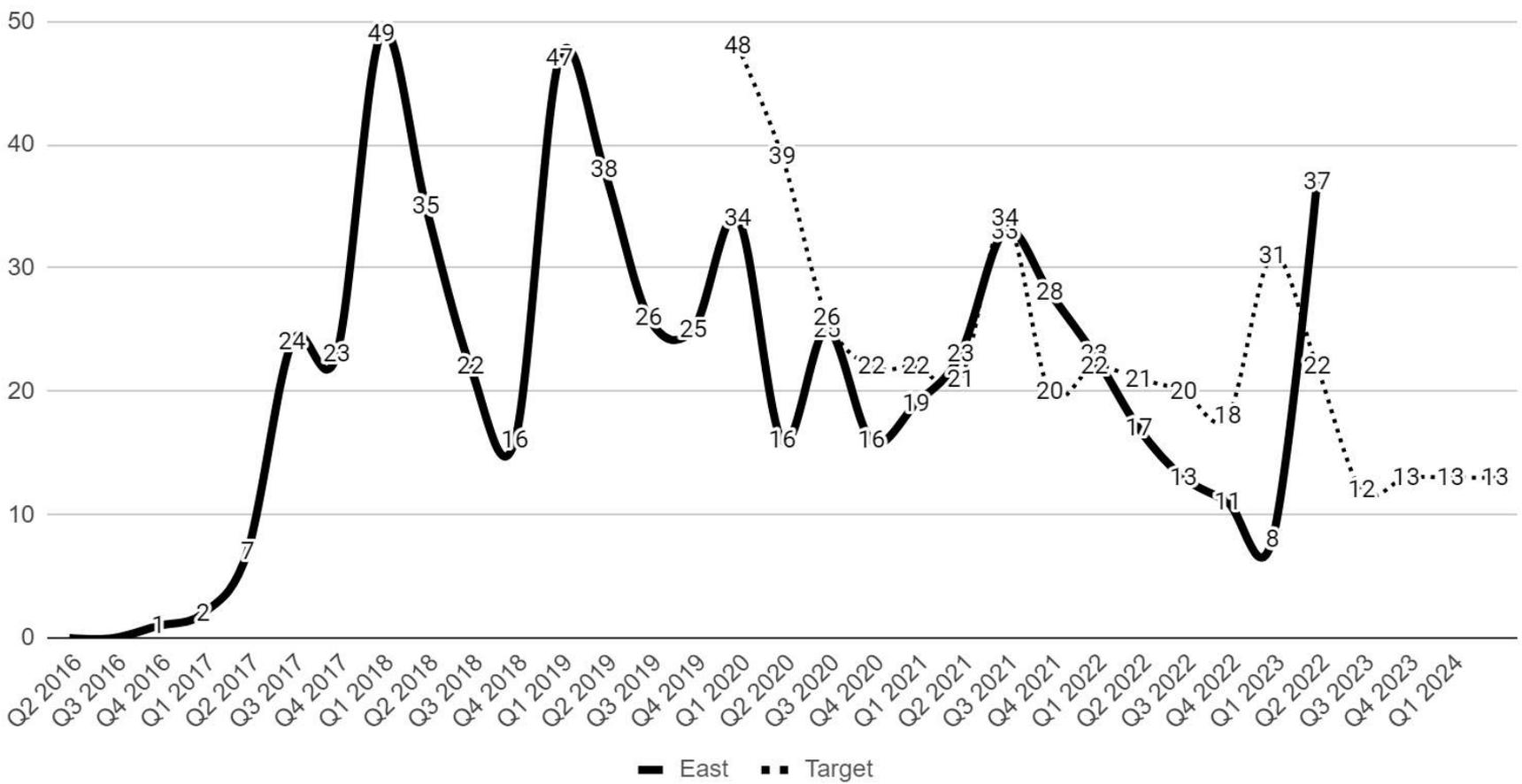


Jobs for Veterans *new enrollment*

East

Jobs for Veterans

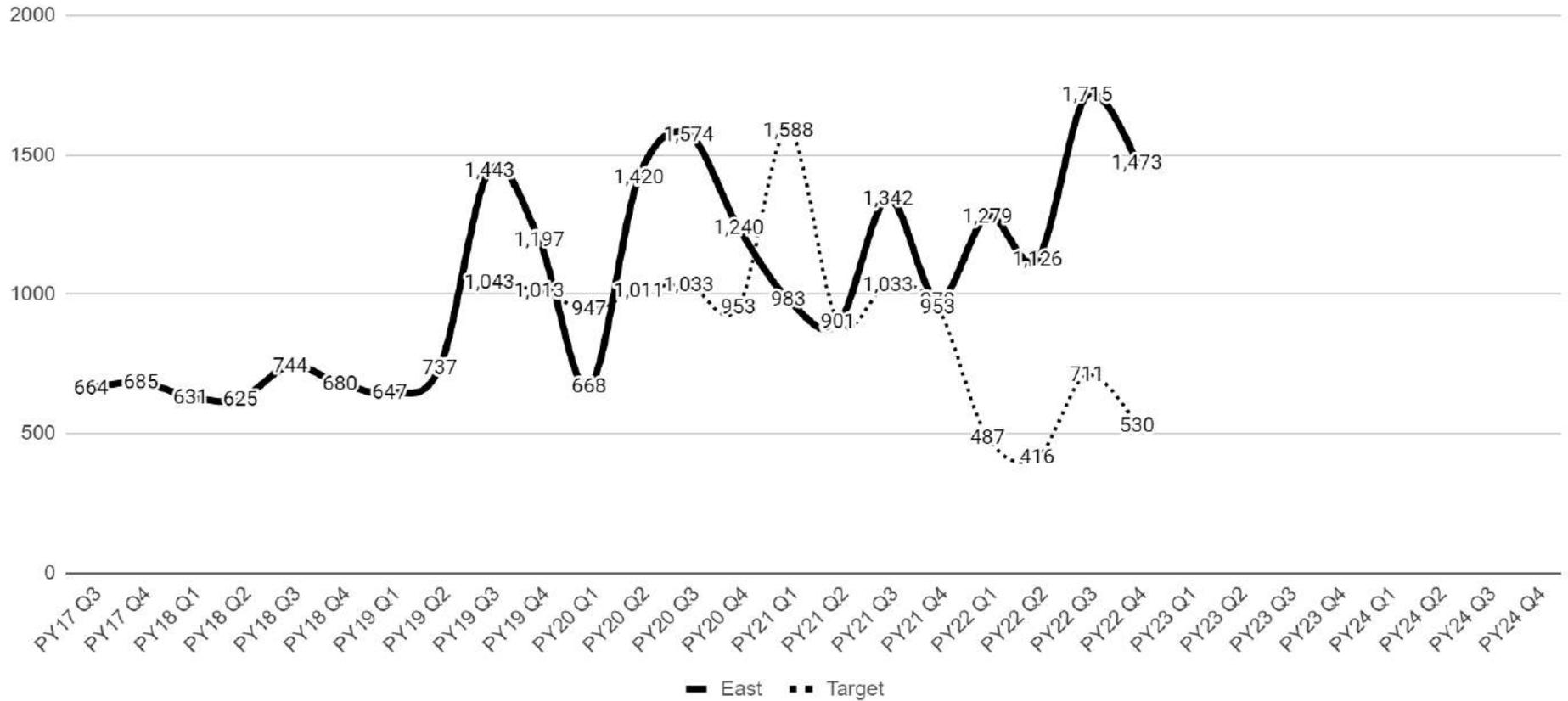
New Enrollment



Wagner-Peyser new enrollment

East

Wagner-Peyser New Enrollments



Youth Work Experience *new enrollment*

East

Key Performance Indicators
 PY23 LWDB
 Proposals

Adult and Dislocated Worker
 New Enrollment
 Apprenticeship
 Peak Enrollment
 Apprenticeship
 State Certified
 Jobs for Veterans
 New Enrollment
 Justice-Involved Individuals
 New Enrollment
 Reemployment Services
 Co-enrollment
 SNAP Employment and Training
 New Enrollment
 Trade Adjustment Assistance
 Co-enrollment with Title I Dislocated Worker
 Wagner-Peyser
 New Enrollment
 Youth
 New Enrollment
 In-School Youth
 New Enrollment
 Youth Work Experience
 New Enrollment
 PILOT Livin'
 participat

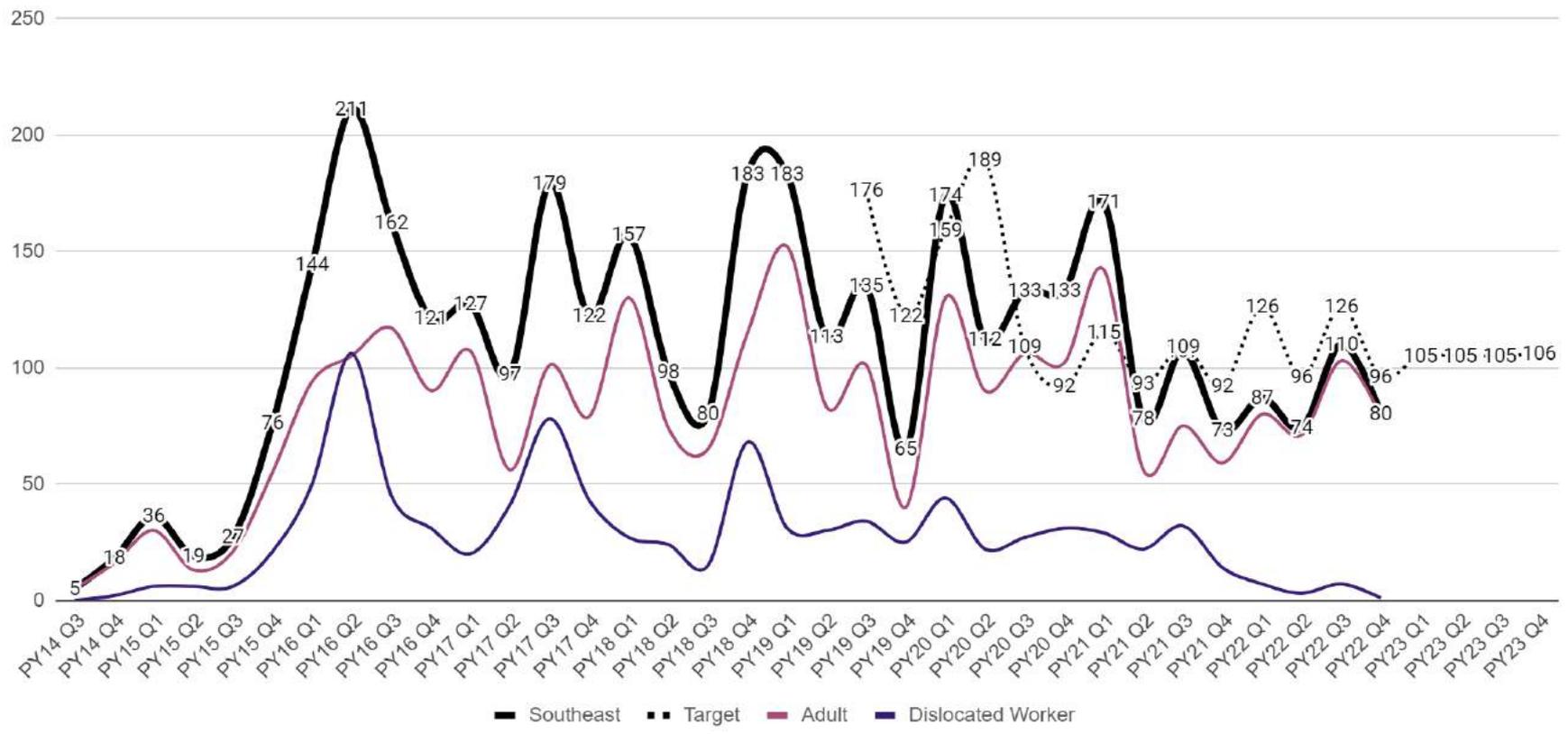
Tennessee	4,928	6,774	55	442	5,175	236	2,970	90%	23,048	2,149	645	1,517	3,816
East	859			51	622	41	491	90%	3,998	362	109	90	449
Counter	flat			flat	flat	flat	flat	flat	flat	flat	flat	flat	
Q1 (July - Sept 2023)	214			12	155	10	122	90%	999	90	27	22	
Q2 (Oct - Dec 2023)	215			13	156	10	123	90%	1,000	91	27	23	
Q3 (Jan - Mar 2024)	215			13	156	10	123	90%	1,000	91	27	23	
Q4 (Apr - Jun 2024)	215			13	155	11	123	90%	999	90	28	22	
Grand West	1,663	1,091		154	1,258	61	768	90%	4,844	762	229	315	1,483
Grand Middle	1,705	2,322		183	2,157	95	1,412	90%	10,401	736	221	882	718
Grand East	1,560	3,362		105	1,760	80	790	90%	7,804	651	195	320	1,609

Adult and Dislocated Worker *new enrollment*

Southeast

Adult and Dislocated Worker programs

New Enrollments by Program

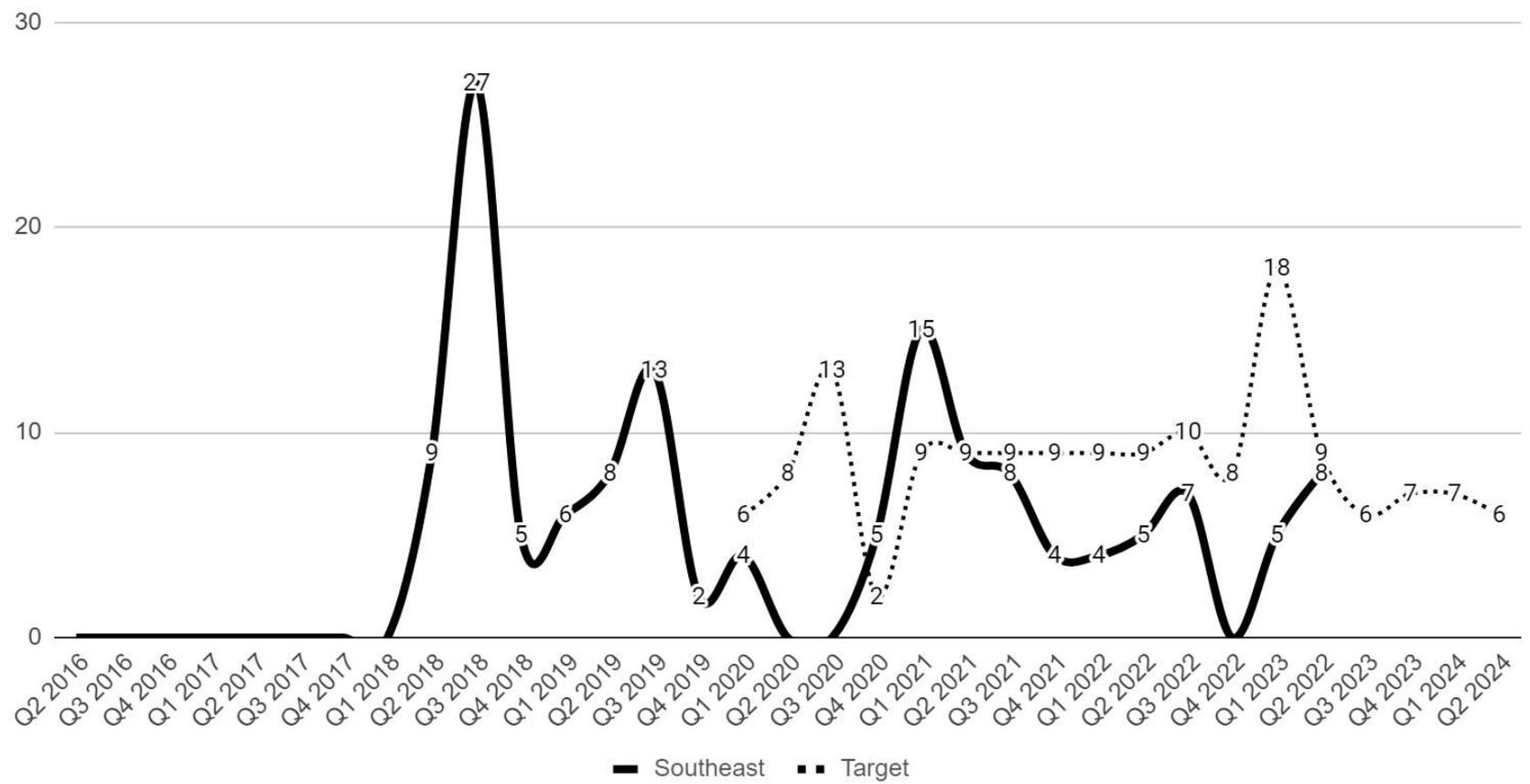


Jobs for Veterans *new enrollment*

Southeast

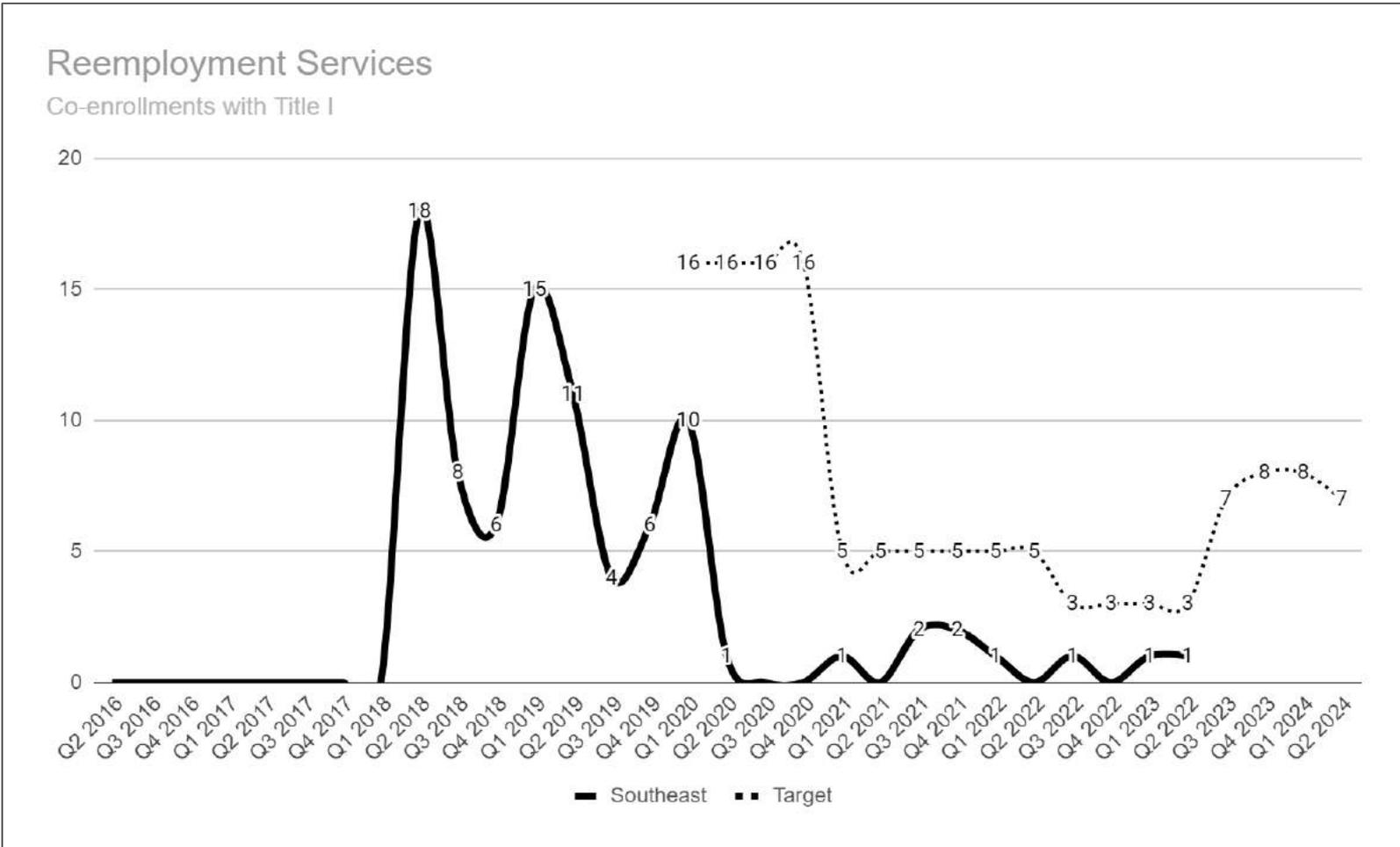
Jobs for Veterans

New Enrollment



Reemployment Services *co-enrollment*

Southeast

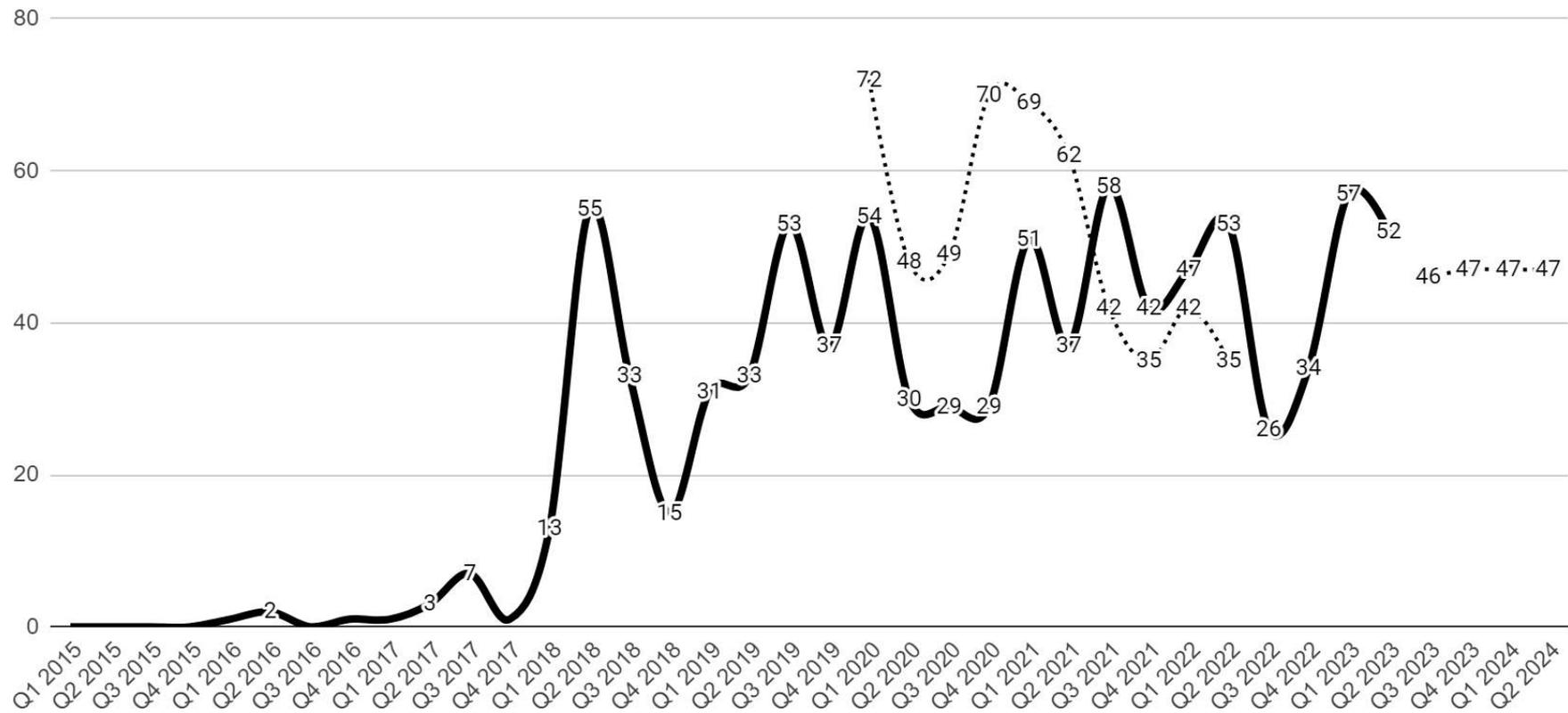


SNAP Employment and Training *new enrollment*

Southeast

SNAP Employment and Training vs. Target

New Enrollments

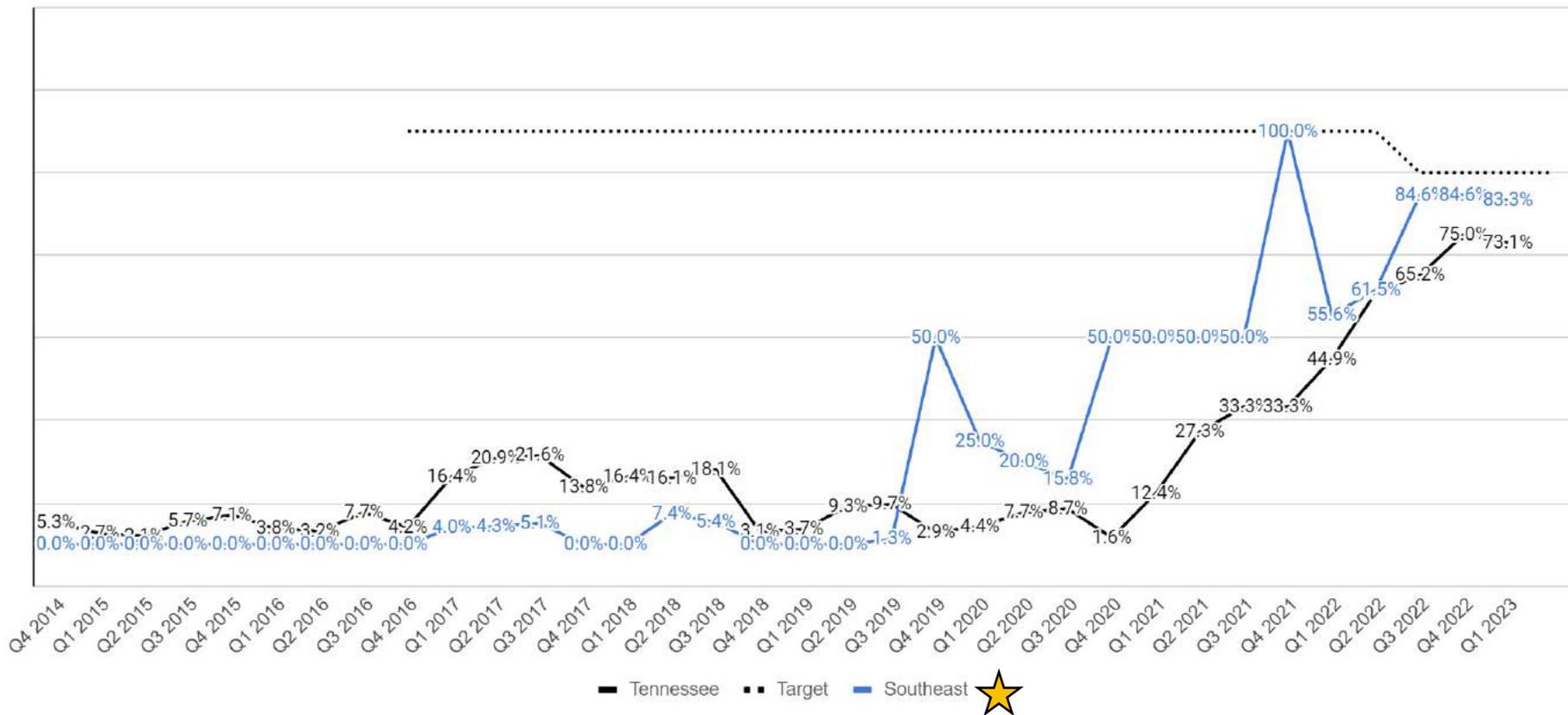


★ — Southeast - - - Target

Trade Adjustment Assistance Co-enrollment with Title I Dislocated Worker

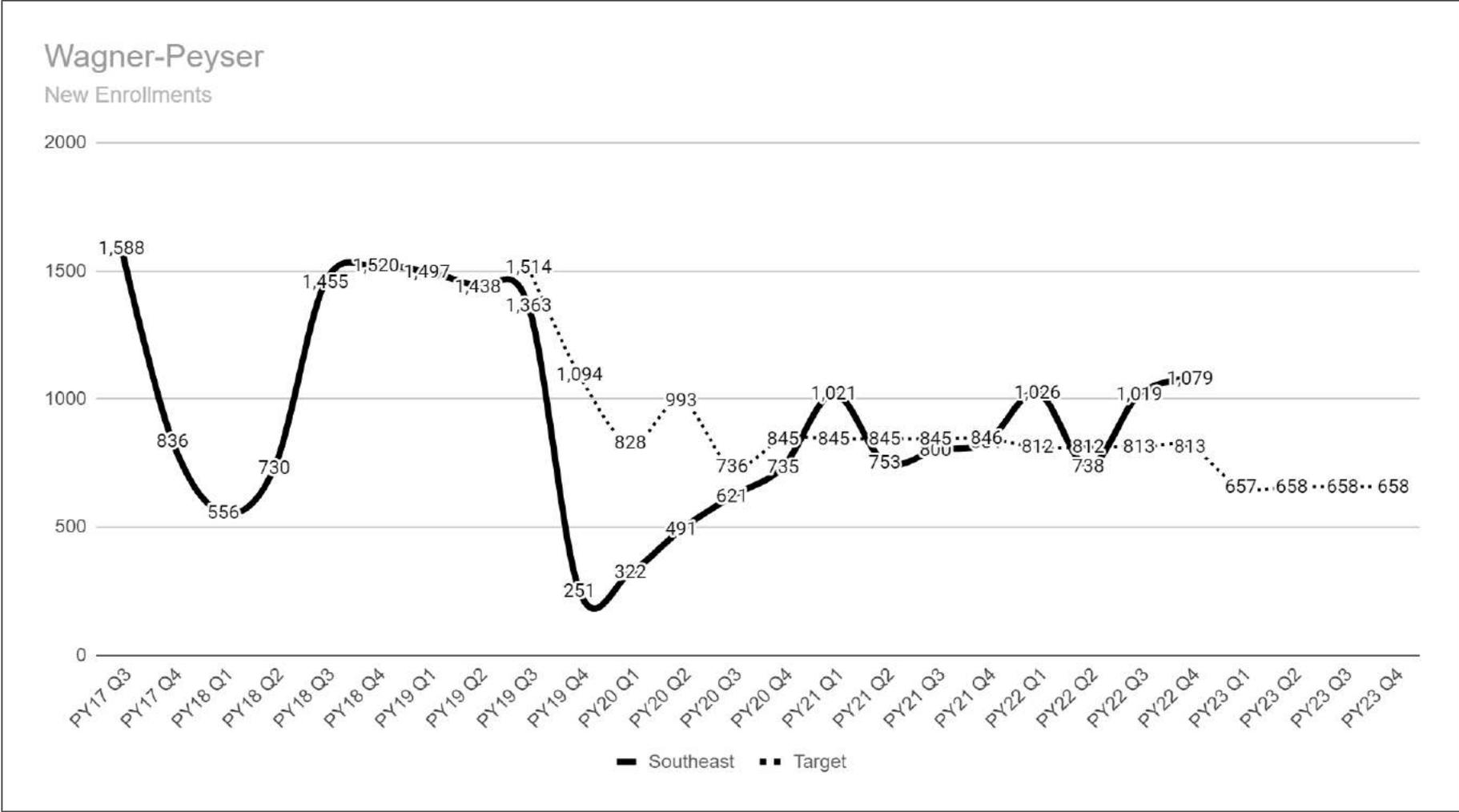
Trade

Co-enrollment rate with Dislocated Worker



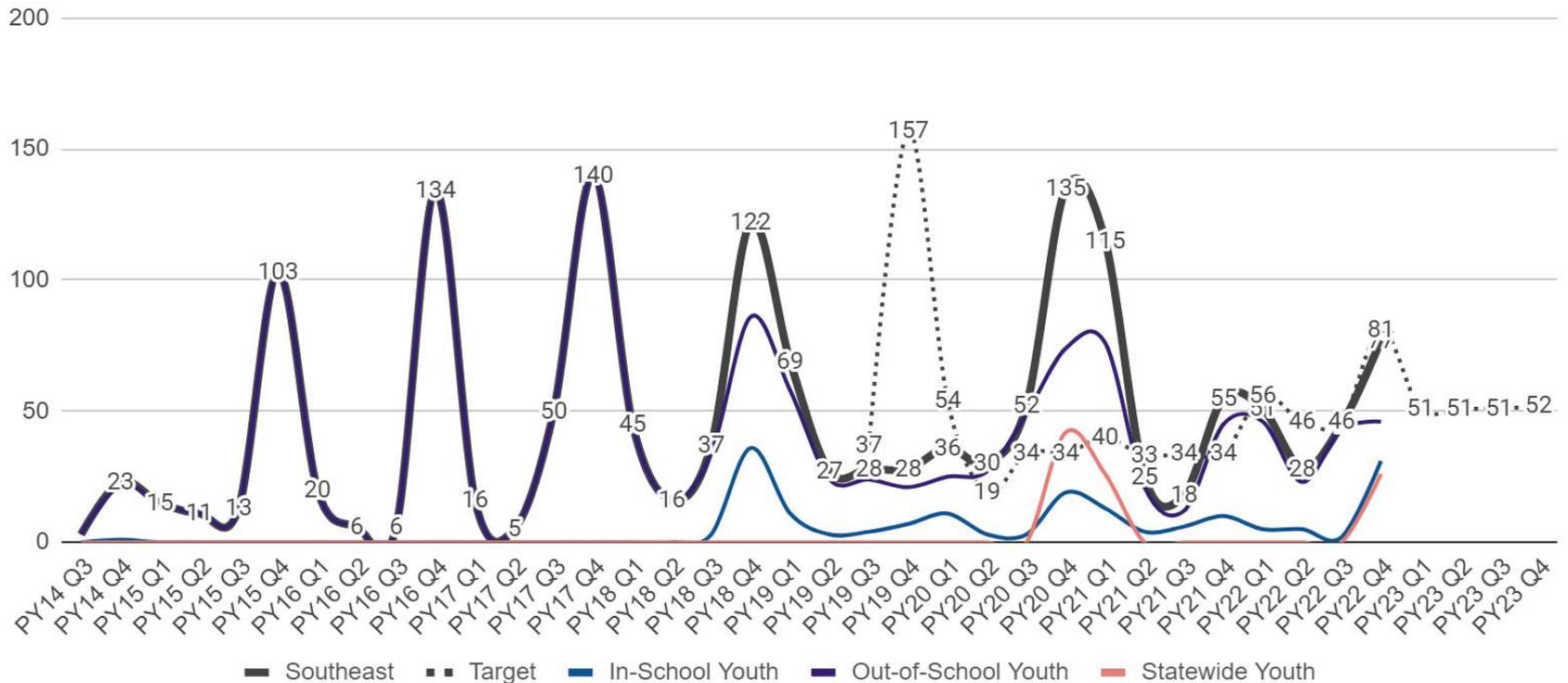
Wagner-Peyser new enrollment

Southeast



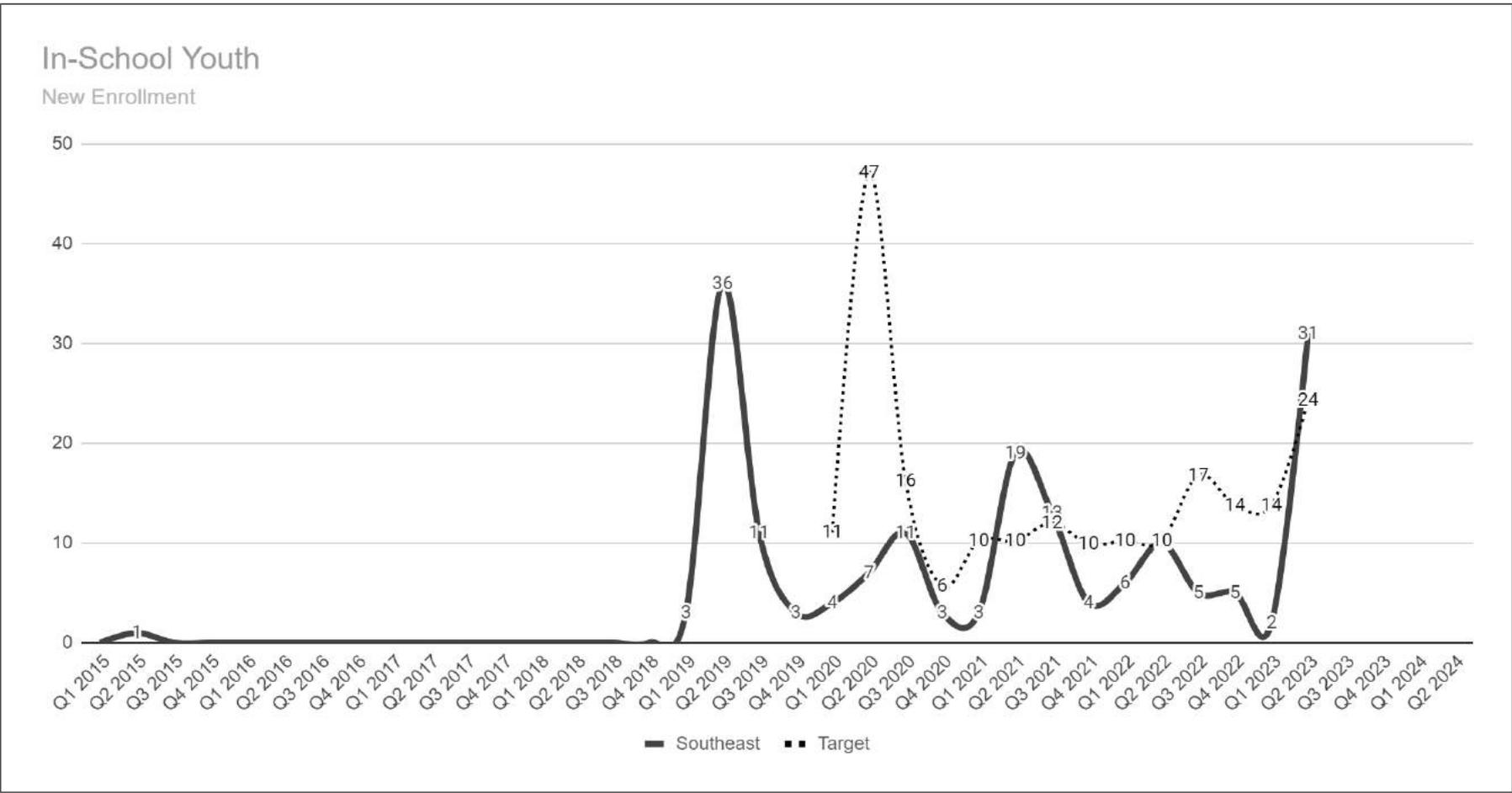
Youth: In-School, Out-of-School, and Statewide

New Enrollment



In-School Youth *new enrollment*

Southeast





Department of
**Labor & Workforce
Development**

Key Performance Indicators Opening Conversation PY23